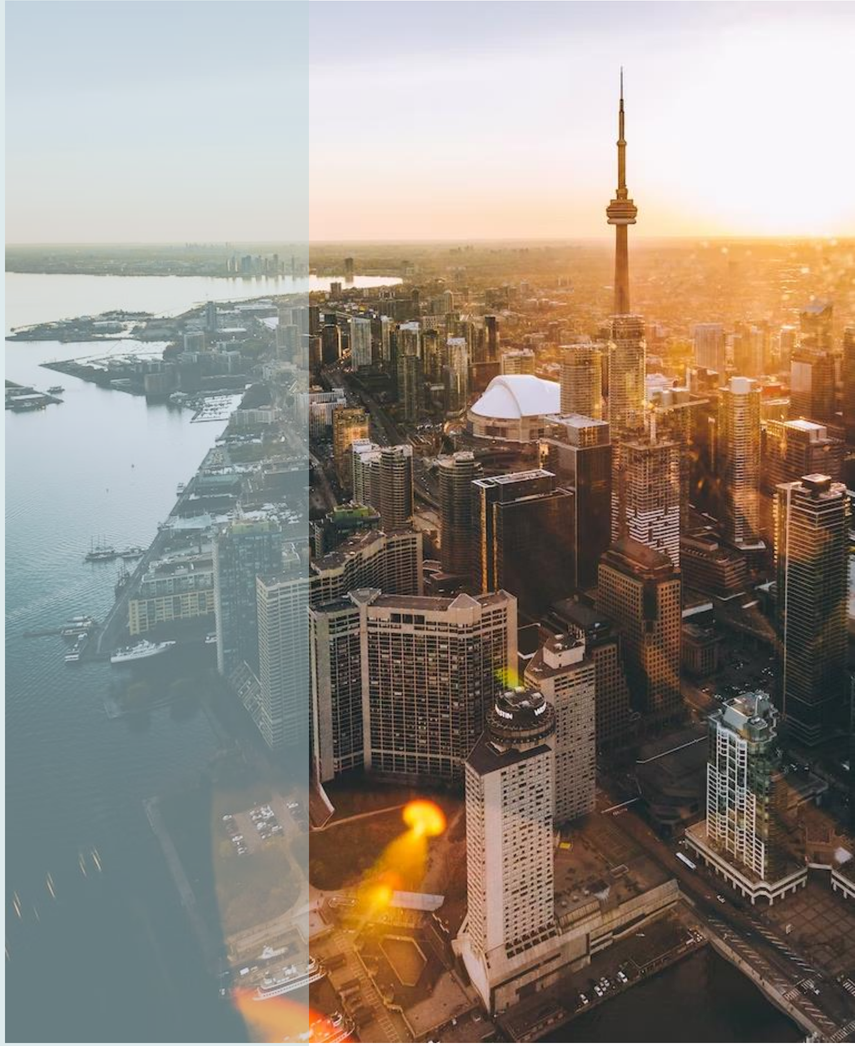
CARMO COMPANIES

THE PRIVATE MARKETS CANADA MEETING

St Regis Toronto, Toronto, Canada

May 23rd, 2023



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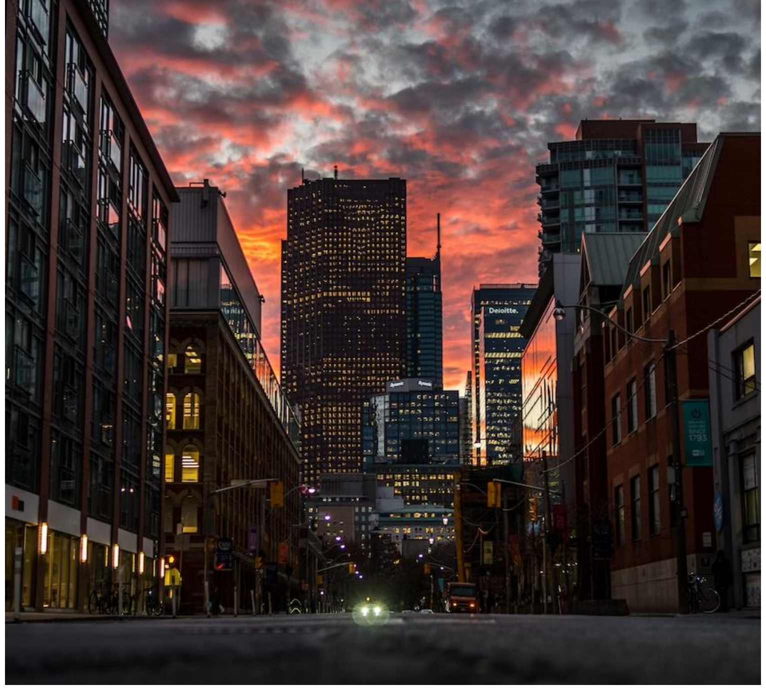

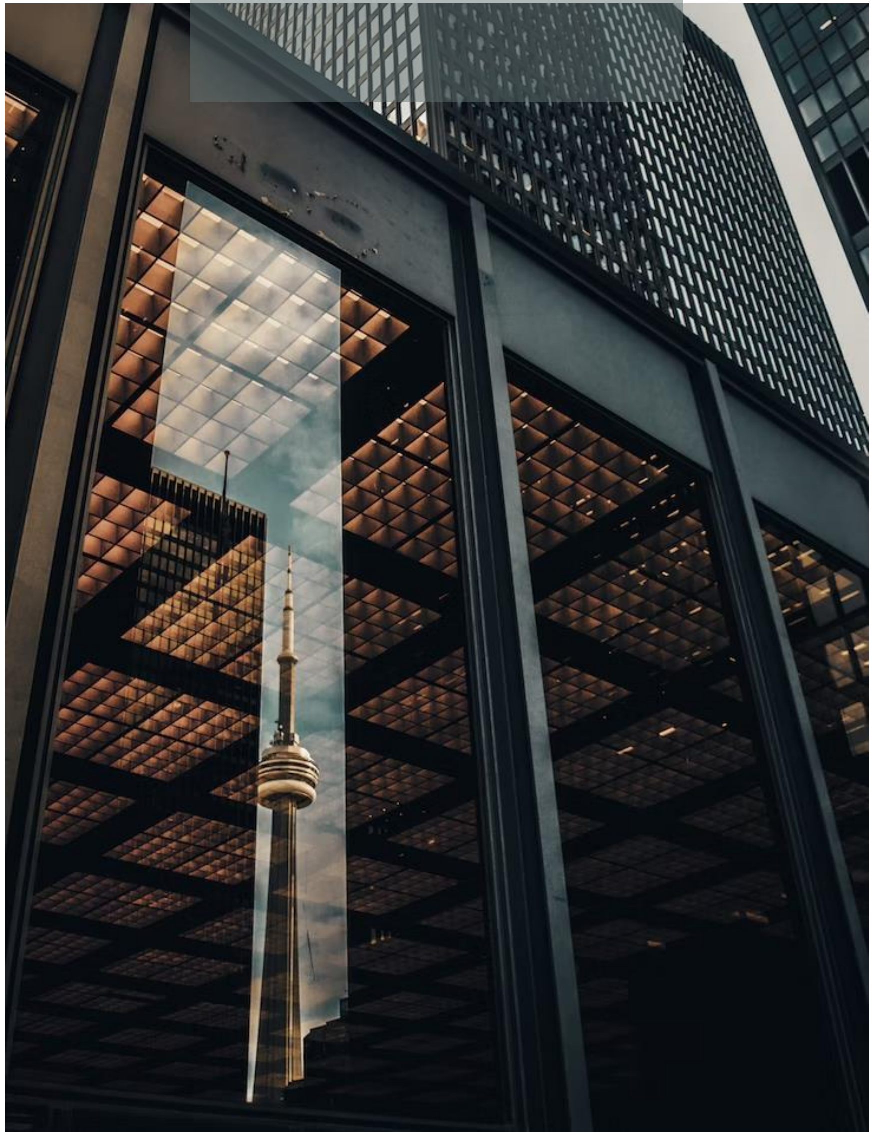

THE PRIVATE MARKETS CANADA MEETING

ST REGIS TORONTO, TORONTO, CANADA
MAY 23RD, 2023

Dear Colleague,

It is with great pleasure that I invite you to join us at the Fourth Annual Private Markets Canada Meeting. Our team is excited to make our first return to the Canadian market post-pandemic. This exclusive institutional gathering brings together the most important and active Canadian institutional allocators and family offices that are investing in Global Private Equity, Venture Capital, Digital Assets, Secondaries, Private Credit and Real Assets. Over 250 C-Level LP & GP professionals will come together to network and discuss investment opportunities, allocations, and the performance of all Private Markets related asset classes.

We look forward to hosting you in Toronto.

Best,

Roy Carmo Salsinha
President, CEO
Carmo Companies

BY THE NUMBERS

$5+ Trillion AUM in attendance

250+ Total participants

125+ Institutional & Private Wealth Investors

125+ Investment Firms/ Funds

5 Industry Exclusive Panel Sessions

5 Hours of Networking

1 Full day Conference

1 Networking Cocktail Mixer

CARMO COMPANIES

IN ATTENDANCE

C-Level Executives

- Corporate Pension Funds
- Endowments
- Foundations
- Private Equity Funds, Venture Capital Firms, Real Estate Firms,
- Hedge Funds
- Public Pension Funds
- Fund of Funds
- Sovereign Wealth Funds
- Family Offices, Multifamily Offices and Private Banks
- Government officials
- Economists
- Banks and Investment Banks
- Lawyers
- Auditors
- Commercial Service Providers
- Private Debt Funds

CARMO COMPANIES

CARMO COMPANIES

PREVIOUS SERIES SPONSORS

ARES
ALPINVEST
Northleaf
TPG
CLIFFORD CHANCE

HQ Capital
NEUBERGER BERMAN
PANTHEON
LGT Capital Partners your partner for alternative investments
APOLLO

Coller Capital
Manulife Investment Management
Schroders capital
Blackstone
Partners Group REALIZING POTENTIAL IN PRIVATE MARKETS

Bridgepoint
CVC
STEPSTONE inside private markets
g² G SQUARED
KHP KLINE HILL PARTNERS

Goldman Sachs Asset Management
OAK HILL
HARBOURVEST
EVERCORE
LexingtonPartners

INSTITUTIONAL PARTNERS

CANADIAN ASSOCIATION OF ALTERNATIVE STRATEGIES & ASSETS

ilpa
INSTITUTIONAL LIMITED PARTNERS ASSOCIATION

2023 SPONSORS

CARMO HUNTER

Carmo Hunter offers a consultative, high-touch approach and aim to foster relationships with our clients to better understand hiring needs, plans for growth and long-term vision. We can help you selectively source top talent across the country by creating a strategic recruiting solution that is specific to each company and firm. Carmo Hunter is a joint venture between San Francisco based Hunter SF and New York based Carmo Companies. We execute junior level to senior management positions.

COLUMBIA PACIFIC CAPITAL PARTNERS

Columbia Pacific Capital Partners (CPCP) is a private equity investment firm that invests in growth-oriented, innovative companies operating in the software, technology and business services sectors in the lower mid markets. At the core of our strategy is partnering with management teams with a focus on long-term value creation by providing patient capital to companies that we believe have leading competitive positions in defensible markets. We seek to distinguish ourselves by demonstrating our ability to source and acquire scalable businesses through partnerships with founder-owners, management teams and sponsors. CPCP is looking to deploy flexible capital in the form of both debt and equity to companies having at least $3million of EBITDA based in the US and Canada. The firm is headquartered in Toronto, Canada with an additional office in Los Angeles, CA.

fineqia

Fineqia International Inc. (www.fineqia.com) is a Canadian business with its operational base in the UK and Europe that allows Canadian investors to capitalise on opportunities emanating from progressive digital asset regulation overseas such as the European Union's Markets in Crypto Assets (MiCA) and the UAE's Virtual Assets and Related Activities Regulations (VARA). Investors can invest in the parent company that's publicly listed in Canada (CSE: FNQ) via a current private placement of its shares at $0.01 plus a 3-year warrant at $0.05, or directly in its formative underlying business units, or any combination of the three. i) Exchange Traded Notes (ETNs) listed in Europe that enable investors to add liquid securities to their portfolio, which are collateralised by market leading yield-bearing crypto assets; and ii) A venture fund domiciled in Europe that targets early-stage blockchain technology companies worldwide and is building upon the company's 36% IRR from a portfolio of investments. LPs can get early liquidity by trading tokenised fund positions.

ICG

ICG provides flexible capital solutions to help companies develop and grow. We are a leading global alternative asset manager with over 30 years' history, managing c. USD75 billion of assets and investing across the capital structure. We operate across four asset classes: Structured and Private Equity, Private Debt, Real Assets, and Credit. We develop long-term relationships with our business partners to deliver value for shareholders, clients, and employees, and use our position of influence to benefit the environment and society. We are committed to being a net zero asset manager across our operations and relevant investments by 2040. ICG is listed on the London Stock Exchange (ticker symbol: ICP). Further details are available at www.icgam.com.

2023 SPONSORS

Kingbird deploys capital on behalf of Grupo Ferré Rangel and third-party family offices and other investors. As a family office investor and partner with a fiduciary mindset, Kingbird understands the importance of institutional best practices and open communication and is focused on protection and capital growth. The Kingbird executive management team has over 60 years of real estate investment experience with first-tier public companies, institutional real estate funds and family offices. With a commitment to trust, transparency and aligned interests, Kingbird builds long-term value by investing in a diversified portfolio of carefully selected properties, guided by a highly disciplined investment process, an experienced team and collaboration with carefully-selected local operating partners.

Manifold is a market leading quantitative investment firm focussed on the cryptocurrency space. The founding teams' intent was to introduce investment funds that would generate superior, risk-adjusted rewards through cycles and do so in a steady and consistent manner. These high-sharpe strategies avoid the dramatic drawdowns characteristic of long-biased or high-beta strategies. To that end, Manifold has combined quants and engineers from traditional financial backgrounds with world-class on-chain developers, traders, and thinkers to create a deep and diverse talent pool that draws on all the skill sets required to outperform. The firm has a reputation for its proprietary node and MEV infrastructure, seamless navigation across centralized exchange and on-chain trading opportunities, and its unique, hybrid research model and low latency trading system. Our market-neutral investment strategy has outperformed most traditional assets and commodities throughout this turbulent year.

Located in North Carolina's Research Triangle, NovaQuest was founded in 2010 by a team of accomplished industry professionals who began working together in 2000. A premier biopharmaceuticals investment firm, NovaQuest pioneered a PRODUCT FINANCE™ capital solution for the industry, providing at-risk, non-dilutive funding that enables partner companies to advance pivotal clinical trials, launch new brands, license products, and acquire accretive products. With more than $2.5 billion raised across four funds, NovaQuest has invested in scores of biopharmaceutical assets across therapeutic areas with a clinical success rate significantly higher than the industry average. NovaQuest has investment platforms in human and animal health verticals.

PenderFund Capital Management Ltd. was founded in 2003 and is an independent, employee-owned investment firm located in Vancouver, BC. Our goal is to protect and grow wealth for our investors over time. Pender has a talented investment team of expert analysts, security selectors and independent thinkers who actively manage a suite of differentiated private and public equity, and fixed income investment funds, exploiting inefficient parts of the investing universe to achieve our goal. Pender Ventures is the technology venture capital arm of Pender and invests in B2B software and health tech start-ups at the inflection point between commercialization and scale. Pender Ventures applies a scale-up framework and diversity influence aimed at achieving top-quartile returns, having a tangible impact and being an aligned and transparent partner to our LPs and companies. Pender Ventures leverages the broader Pender platform to optimize both market positioning and exit option planning for our portfolio companies, making us one of Canada's only full capital life cycle and crossover investors with over $2.4B in AUM.

2023 SPONSORS

STAR MOUNTAIN CAPITAL

Specialized Lower Middle-Market Investment Firm

Founded in 2010, Star Mountain Capital is a lower middle-market direct lending manager focused on two investment strategies: 1) providing debt and equity capital to established, growing small and medium-sized companies; and 2) purchasing LP positions, generally at a discount, from other investors in lower middle-market funds. Star Mountain manages ~$3.5 billion of AUM through funds and SMAs for some of the world's most sophisticated investors, including individuals, family offices, insurance companies, wealth managers, endowments / foundations, and public / corporate pension plans. Star Mountain is 100% employee-owned and 100% of employees share in the investment profits across 100+ full-time team members and senior advisors/operating partners. Star Mountain's specialty is helping grow privately-owned businesses, both organically and through acquisitions, that have at least $15 million of annual revenues and under $50 million of EBITDA. Star Mountain has closed ~200 direct investments and 35+ secondary / fund investments since its inception.

SPEAKERS

Adam Buzanis

Director, Private Equity, CAAT Pension Plan (Toronto)

Adam joined CAAT in 2019 and oversees all aspects of the Plan's global private equity portfolio, with a focus on origination, execution and portfolio management. Adam brings 16 years of investment management experience to the Plan with a specialization in private equity, private credit and special situations. Adam serves on several corporate boards and the advisory committees for partnerships within CAAT's private equity portfolio. Adam is a CFA charterholder and earned a Master of Finance degree from the Smith School of Business at Queen's University.

Kitty Fong

General Manager, Private Equity, Canada Post Pension Plan (Toronto)

Kitty oversees Private Equity at Canada Post Pension Plan and is responsible for developing and implementing the Pension's Private Equity program, including origination, diligence, execution and portfolio management. She joined the Pension in 2012 and also helps manage the Private Debt portfolio at the Pension. Kitty is a member of several Limited Partner Advisory Committee and has over 15 years of experience in alternative asset management.

Brenda M. Hogan

Chief Investment Officer, Venture Ontario (Toronto)

Brenda M. Hogan is the Chief Investment Officer at Venture Ontario and has over 15 years' experience in strategy and execution in venture capital at the co-investment, fund of funds, and fund level investing. Brenda has held senior roles in corporate development, finance, and strategic investing with Bell Canada, EY, the Business Development Bank of Canada, and a software start-up. Brenda sits on the Board of the Canadian Venture Capital Association and Chairs the Membership Committee; served as Co-Chair of Canadian Women in Private Equity (CWPE); serves with the Institutional Limited Partners Association (ILPA) as a member of the Content Committee; and served three terms on the Board of Women in Capital Markets, serving as Chair of the Governance Committee. She also served on the Board of Governors at Dalhousie University and Chaired the Finance, Audit, Investment, and Risk Committee. Brenda holds an MBA in finance; is a graduate of the Institute of Corporate Directors SME Board Effectiveness Program; has completed the Private Capital Governance Program (Venture Capital Cohort); and has received leadership training from the Ivey School of Business.

Aazar Zafar

FCPA, FCA, CFA, Director, Investment Risk (Private Markets), OPTrust (Toronto)

Aazar Zafar leads the Private Markets Investment Risk function at OPTrust, where the private portfolio represents 50% of the pension's $25 Billion AUM. Mr. Zafar built out this unique team of five, who come from both an Investment and Risk background. Together, they engage in a combination of the standard and unique in their Risk approach to holdings in Private Equity, Real Estate and Infrastructure. Previously, Mr. Zafar worked for AIMCO as a Principal on the Private Equity investment team, leading various Direct and Fund investments in Asia, Europe and North America. He was also tasked with building out the Venture portfolio by collaborating with some of the top firms in Silicon Valley. In his spare time as a volunteer, he leads of one of Canada's fastest-growing, minority-based not-for-profit organizations, Muslim Awards for Excellence (MAX), which has over 500 volunteers across Canada and the USA. Their website is onemax.org. Aazar loves to bike, swim and plays competitive ball hockey, basketball and soccer.

Aaron Vale

Co-Head Private Indirect Infrastructure, CBRE Investment Management (Toronto)

Aaron Vale is Co-Head Private Indirect Infrastructure for CBRE Investment Management's Private Infrastructure business and is focused exclusively on the infrastructure investment program. Aaron has extensive experience evaluating infrastructure and energy opportunities, as well as with asset management. Prior to joining CBRE Investment Management in 2014, Aaron was engaged to help structure and raise a Latin American infrastructure and energy fund. Prior to that, Aaron was a member of Macquarie Bank in a variety of roles. Aaron worked as part of its investment team in Calgary, where he evaluated more than 200 energy opportunities. Aaron was also part of the team in Mexico City that successfully launched the Macquarie Mexico Infrastructure Fund, raising more than $400 million in 2009. Prior to this, Aaron worked on Macquarie's infrastructure asset management team in Toronto as an analyst in the toll road group. Previously, Aaron worked with KPMG Transaction Services in Toronto with their transaction due diligence group. Aaron received a Master of Finance with Distinction from INSEAD and Bachelor of Commerce with Distinction from McGill University. He is a CFA and CAIA Charter holder.

Patrick Jordan

Managing Partner, NovaQuest Capital Management (Durham)

Patrick Jordan, Managing Partner at NovaQuest Capital Management has over 25 years of leadership in the healthcare industry across life sciences, data and analytics, payers and providers and specialty financing. Over a 20-year career at Quintiles (now IQVIA), he led the company's global accounts, oversaw over $1bn in annual client engagements, and instituted a managed partnership strategy that was recognized in Harvard Business Review. He was instrumental in the launch and leadership of a new business vertical servicing healthcare provider systems with health information analytics and technology services. He leads the firm's operations and is a member of the investment committee. Mr. Jordan earned a BA from Duke University, MA from the University of Durham, United Kingdom MBA with a concentration in Health Sector Management from the Fuqua School of Business at Duke University.

Mike Woollatt

Managing Director, Hamilton Lane (Toronto)

Mike Woollatt is a Managing Director in Hamilton Lane's Client Solutions Group and Head of Canada. He previously worked on the Fund Investment and Direct Equity team. Prior to joining Hamilton Lane in 2019, Mike was a Director at OMERS pension plan in the venture capital and growth equity groups. Prior to OMERS, Mike was the CEO of the Canadian Venture Capital and Private Equity Association. He has also co-founded a management consulting firm and has held senior executive roles at a few major Canadian corporations. Prior to entering the private sector, Mike worked for the Government of Canada, first as a research economist and then as a political and policy advisor to the Minister of Finance. Mike has also worked overseas as an economist on World Bank funded international development projects and taught economics at the university level. Mike is a frequent commentator on both broadcast and print media on the state of the Canadian private capital markets. Mike holds a Masters in Economics from the University of British Columbia.

Brett Hickey

Founder & CEO, Star Mountain Capital (New York)

Brett Hickey has over 20 years of private investing and investment banking experience with over 15 years spent directly in the U.S. lower middle-market. He has completed over 200 private equity, private credit and secondary fund investments. Mr. Hickey is the Founder & CEO of Star Mountain Capital, LLC, a multi-billion dollar specialized private investment firm, making loans, private equity investments and secondary fund purchases across its Collaborative Ecosystem® in the lower middle-market. Driven by culture and stakeholder alignment, Star Mountain has been recognized as one of the Best Places to Work by Crain's and Pensions & Investments in 2019, 2020, 2021 and 2022. Previously worked as an Investment Banker at Citigroup Global Markets in New York City (formerly known as Salomon Smith Barney) where he completed over $24 billion in transactions for financial institutions. Graduated with Distinction from McGill University in Montreal, Canada with a Bachelor of Commerce degree in Finance and Accounting. He is an alumnus of Harvard Business School's Owner, President / Manager executive training and management program. Board positions include Harvard Alumni Entrepreneurs and the YMCA of Greenwich. He is also the Founder & Chairman of the Star Mountain Charitable Foundation, a 501(c)(3) focused on job creation (including for veterans, women and athletes), economic development and health & wellness. Mr. Hickey is a member of YPO and is a former Canadian national gold medalist and North American medalist in speed skating.

Leo Zhang

CFA, FRM, Manager, Investment Risk (Private Markets), OPTrust (Toronto)

Leo joined OPTrust in 2022 and leads the implementation of various initiatives in the risk management work for OPTrust's private market book, including real estate, private equity, and infrastructure. Leo brings versatile expertise in fundamental risk management, quantitative risk management, risk system implementation, and a combination of both public market and private market investment experience. Prior to OPTrust, Leo worked on the risk management team at Alberta Investment Management Corporation, specialized in securities modelling and research, model risk management team at Manulife Investment Management, and was an associate portfolio manager at ICM Asset Management. Leo earned the CFA Charter, holds the CFA Institute Certificate in ESG Investing, and is a Certified FRM. Leo also earned a Master of Science degree in Mathematical Finance from the University of Alberta.

CARMO COMPANIES

SPEAKERS

Sudharshan Sathiyamoorthy

Vice President, Richter Family Office (Toronto)

Sudharshan Sathiyamoorthy is a seasoned investment professional with deep experience in the search, approval and monitoring process for traditional and alternative investment managers. He is Vice President and Head of Manager Research at Richter Family Office. He is also the Chair of the Investment Committee. Sudharshan has previously worked at some of Canada’s most respected institutions, including RBC Capital Markets, Diversified Global Asset Management, and Canada Pension Plan Investment Board. Sudharshan holds a Ph.D. in Physics and was a Post-Doctoral Investigator at the Woods Hole Oceanographic Institution. He has published in leading journals and has presented his research at conferences worldwide. Richter Family Office (RFO) is a multibillion-dollar multi-family office that provides independent and objective wealth management services to ultra-high-net-worth families and individuals. Established in 1999, and as one of the largest and oldest multi-family offices in Canada, RFO has gained an exceptional reputation for providing holistic advice to clients without the bias of affiliations with other financial institutions or wealth managers. RFO has offices in Toronto and Montreal.

Mathieu Larochelle

Senior Director, Equity & Alternative Investments, Trans-Canada Capital (Montréal)

Mathieu serves as Senior Director, Equity & Alternative Investments, and has been with TCC since 2019. He is mainly responsible for the ongoing management, monitoring and research of TCC's public and private equity portfolios, including venture capital fund commitments. He is also heavily involved in the sourcing, underwriting and selection of private equity and venture capital direct co-investments and is a voting member of the External Managers Investment Committee (EMIC). He has over 18 years of investment experience covering alternative asset classes. Prior to joining TCC, he was a senior researcher and consultant at a large global investment consulting firm in charge of hedge fund and other alternative strategies for the benefit of institutional clients in North America, Europe and Asia. Earlier in his career, Mathieu worked at a global operational due diligence consultant assisting institutional investors in making investment decisions. Mathieu holds a Bachelor of Commerce degree from Concordia University, and he is a CFA and CAIA charter holder.

Loren Francis

VP & Principal, Highview Financial Group (Oakville, Ontario)

over 30 years of capital markets experience, Loren, VP & Principal, and Portfolio Manager, with HighView Financial Group, works closely with families and foundations, and collWithaborates with their trusted advisors, in all aspects of investment counselling, portfolio design and allocation, financial and tax planning, philanthropy and wealth stewardship. She is a member of the HighView Portfolio Strategy Committee, responsible for analysis, due diligence, selection, and ongoing monitoring of investment managers, and researching new investment ideas. Loren has a keen interest in ESG and Impact investing and has authored many articles on these topics. Loren also has 20 years of experience as a board director in the not-for-profit sector and is currently on the Canadian Advisory Board of Right to Play, a charity dedicated to empowering children in disadvantaged communities through play. Loren completed her MBA at the University of Toronto, and holds the FCPA, CPA and CIM designations.Loren is also a member of the International Women’s Forum (IWF) and 100 Women in Finance.

CARMO COMPANIES

SPEAKERS

Nancy Hoi Bertrand

Managing Director , Citi Private Bank (Toronto)

Nancy joined Citi Private Bank in 2006 and has over 20 years of capital markets experience. She advises ultra high net-worth families, foundations and single-family offices on wealth preservation and creation, with a particular focus on alternative and international investments. Previously, Nancy practiced U.S. securities law at the global law firm, Shearman & Sterling LLP specializing in cross-border corporate finance and mergers and acquisitions. Nancy sits on the board of the Golf Association of Ontario. She is a Past President of the Toronto CFA Society and the former Chair of the Governance and Nominations Committee. She was a member of the CFA Institute's Capital Markets Policy Committee and a member of CFA Institute's Global Corporate Governance Task Force. She received her Chartered Financial Analyst designation in 2002. Nancy sat on the cabinet of the Royal Ontario Museum's Young Patrons' Circle. Nancy graduated with an Honours in Business Administration (Dean's List) from the Richard Ivey School of Business of the University of Western Ontario and a Bachelor of Laws (great distinction) from McGill University. She has been called to the Bars of the State of New York, the Commonwealth of Massachusetts and the Province of Ontario. She speaks Mandarin, Cantonese and French. She is married and raising a teenage daughter.

Hira Arif

Manager, Private Market Risk, OPTrust (Toronto)

Hira joined OPTrust in 2017 and leads risk management activities for the OPTrust Private Markets portfolio, representing 50% of the pension's $25 billion assets under management. Hira brings a fundamentals-based risk modelling framework and is involved in the implementation of various risk management initiatives for the Real Estate, Private Equity and Infrastructure portfolios. Hira held a 1-year position within the Real Estate Investment team at OPTrust. She was involved in several investment and asset management activities. Prior to OPTrust, Hira worked at Revera, a market leader in seniors housing with exposure in Canada, United States, and UK. She was part of the Corporate Development team where she led acquisitions, developments, dispositions, and corporate fundraise for the company. Hira has earned the CFA Charter and earned her Bachelor of Business Administration from the Schulich School of Business.

Isaac Souweine

Partner, Pender Ventures (Montreal)

Isaac joined Pender Ventures in 2022 to help build the firm's presence in Eastern Canada. Previously, he was a partner at Real Ventures, where he led a Quebec-focused, pre-seed investment strategy while also serving as General Manager of FounderFuel, the firm's accelerator. Prior to joining Real, Isaac spent more than a decade as a product management leader in New York, Singapore and Montreal, including stints at Sonder, Frank and Oak, Yahoo and Scholastic. In addition to his work with startups, Isaac is passionate about building communities. He is a co-founder of Product Tank Montreal, a longstanding meetup and APM Montreal, a community-based training program. He is also a founding board member of Front Row Ventures, Canada's only student-run venture capital firm. Isaac is also an active mentor with several accelerators and incubators. He has a BA from Columbia University and an MBA from INSEAD.

SPEAKERS

Francis Sabourin

Portfolio Manager, Investment Advisor, Richardson Wealth (Toronto)

Financial Planner and Portfolio Manager, Francis Sabourin, Investment Advisor at Richardson Wealth, was awarded the Distinguished Advisor Award (prix Conseiller émérite) for the year 2016 by the publication Finance et Investissement, highlighting the good performance of his portfolios, both equal to or higher than the benchmarks, while minimizing the risks, thereby focusing on good capital protection. The Advisor of the Year Award is designed to recognize an advisor with at least 20 years of experience, who has marked the financial industry with a unique and remarkable practice. Francis celebrated 25 years of practice on October 5, 2017. Among the most highly prized awards of excellence in the Canadian financial world, the Wealth Professional Awards are designed to recognize leaders in the wealth management industry and honour their contributions and outstanding achievements in Canada's financial industry. Against this backdrop, in addition to taking home the top award of Global Advisor of the Year in 2016, 2017 and 2019, Francis took home the award for the Discretionary Portfolio Manager of the Year for 2018. . In 2021, Francis won the Award for Advisor of the Year – Alternatives Investments. In 2020, Francis won the Silver Award for Advisor of the Year - Alternative Investments

Sunny Ren

Director of Investments, The Audra Group (Toronto)

Sunny Ren is the Director of Investments at Audra Group, a single family office and affiliate of The Woodbridge Company Limited, where she is responsible for the management and oversight of the private markets portfolio. Prior to joining Audra Group in 2020, Sunny worked at StepStone Global Advisors supporting global institutional investors to implement their private markets portfolio across primary and secondary fund investments, co-investments, and direct investments. Prior to that, Sunny was the Vice President at Northern Trust Canada responsible for fund-based investment solutions. She was also a member of the Mercer Investment Consulting team where she provided investment strategy and policy formulation, portfolio construction, and manager oversight and monitoring. Sunny serves as a volunteer on the Girl Guides of Canada Audit & Finance Committee and co-chaired the Portfolio Advisory Committee prior to that. She holds a Bachelor of Business Administration from University of Toronto, and is a CFA and CAIA charter holder.

Jaclyn L. Landau

Senior Investment Manager, Dancap Family Investment Office (Toronto)

Jaclyn L. Landau joined the Dancap Family Investment Office in 2013 as an Investment Analyst. Along with the investment team, Jaclyn conducts research and evaluation of proposed investment opportunities and ongoing monitoring and analysis of the portfolio. Jaclyn received some training in Mining and Mineral engineering at Queens University and graduated from York University with a Bachelor of Arts (BA) Economics and is working towards her CFA designation.

SPEAKERS

Sunil Vaswani

Head of Marketing & Client Relations, Americas, Intermediate Capital Group (ICG) (New York)

Sunil joined ICG in 2012 and is currently Head of Marketing and Client Relations for the Americas, based out of New York. As a Managing Director in ICG's global distribution team, he is responsible for investor relationships in Canada, the western United States, Mexico, South America and Israel. He was previously responsible for ICG's Middle East fundraising and client coverage, and opened ICG's office in Dubai. Prior to ICG, Sunil worked at Park Hill Group in London, the third-party fundraising arm of Blackstone, where he was a Director responsible for origination and private equity fundraising in Europe, MENA and India. Previously, Sunil was part of the Private Fund Group at Credit Suisse in London and focused on raising capital for Asia-based General Partners. Sunil started his career in investment banking with JPMorgan in New York. He graduated from Virginia Tech University with degrees in Finance and Accounting. Sunil was a founding member of the British Venture Capital Association (BVCA)'s Alternative Lending Committee. He is also a member of the Finance Advisory Board for the Pamplin College of Business at Virginia Tech.

Declan Winston Ramsaran

Managing Director, PANGEA (Toronto)

Lily Lam

Director, Fund Investments, BDC Capital (Toronto)

Lily Lam is Director, Fund Investments at BDC Capital, where she manages a portfolio of private equity funds. She brings an entrepreneurial spirit to her role along with a wealth of experience in direct investing and deploying assets in next-generation technologies. Lily has sat on the Board of Directors of dozens of companies and has managed assets across a variety of sectors, including clean technologies, healthtech and drug development, and IT software and services. Before joining BDC in 2019, Lily was the senior director of the Ontario Centre of Innovation's investment portfolio. She defined and steered the fund's strategy for start-up technology companies, focusing on pre-seed and seed-stage venture deals. This included identifying new opportunities, optimizing the portfolio, and building partnerships within the investment community. Prior to that, Lily spent 15 years as Vice-president of Investments at Covington Capital Corporation and held management roles in two start-up companies. Lily holds a master's degree in immunology from the University of Toronto and an MBA from York University.

SPEAKERS

Garnet Anderson

VP and Head of Portfolio Management, Tacita Capital (Toronto)

Garnet is a both a principal and a director of Tacita Capital and is responsible for the operation of the firm's portfolio management activities. He also oversees the monitoring and regular rebalancing of client portfolios. Garnet has over 23 years of experience in investment management. Prior to joining Tacita Capital, Garnet spent 14 years at Assante Wealth Management and its asset management arm, United Financial Corporation where he was Portfolio Manager of record and Chief Compliance Officer for the $8 billion invested in United's portfolio solutions. He also has extensive product development and due diligence experience. Garnet has a Bachelor of Science (Honours) degree from Queen's University and earned his Chartered Accountant Designation (Ontario Honour Roll) while articling at Price Waterhouse in Toronto. He is a Chartered Financial Analyst (CFA) charterholder and member of the CFA Institute and the CFA Society Toronto.

Brian Kobus

Managing Partner, Head of Operations, OMERS Ventures (Toronto)

In his role as Partner at OMERS Ventures, Brian Kobus is responsible for fund operations and oversees the operations and strategy team supporting 50+ existing portfolio companies. Brian brings 15 years of experience in the areas of technology, venture capital and finance to his role at OMERS Ventures. Previously, Brian was VP Technology Alliances at ScribbleLive, a leading content marketing software-as-a-service platform, where he was responsible for establishing, managing and growing relationships with partners. Prior to joining ScribbleLive, Brian was with Summerhill Venture Partners, a TMT-focused venture capital firm where he worked closely with a number of successful high growth companies. Earlier in his career Brian worked on numerous M&A and financing transactions, first at Morgan Stanley and then at Bell Canada Enterprises. Brian holds both an MBA and an Honors Business Administration degree from the Richard Ivey School of Business at the University of Western Ontario, and is also a CFA charter holder.

Michael Steepe

President & CCO, Steepe & Co (Toronto)

Michael Steepe is the founder, President and Chief Compliance Officer of Steepe & Co., a registered exempt market dealer and investment fund manager based in Toronto. The firm is focused on allocating to U.S. private credit managers through various Canadian trust and GP/LP structures. Steepe & Co. raises the Canadian capital into the required Canadian fund structures, hedges currency, addresses cross-border tax and compliance issues, provides US manager oversight and allocates US dollars according to the Canadian funds' mandate. Since 2007, Steepe & Co. Ltd. has specialized in bringing private and public, short-term, Canadian and U.S. mortgage/credit/direct lending funds to the Canadian retail and institutional marketplaces. Prior to Steepe & Co., beginning in 1990, Michael worked in real estate, insurance, trust and banking, credit underwriting and global asset management where he held senior roles with various financial institutions.

SPEAKERS

Terri Troy, CFA, ICD.D

Co-Founder, Placemore Capital Inc. (Toronto)

Terri Troy, CFA, ICD.D is C0-Founder of Placemore Capital Inc., an advisory firm that works closely with investment managers/GPs and accredited investors to match the right solutions with the right partners. In 2018 Terri retired as CEO of the Halifax Regional Muncipality Pension Plan. She has more than 25 years of experience in investment management, pensions, corporate strategy, and mergers and acquisitions. As CEO of the Halifax Regional Municipality Pension Plan, she transformed the governance structure, investment strategy, and customer service function. Innovative investment strategies implemented included factor investing, portable alpha, and a significant emphasis on private investments including co-investments, syndications/club deals with other large institutional investors, and direct investments, etc. While CEO, Terri was a Board member of a UK based energy company and a Board member of a Canadian financial services corporation. She was a member of Investor Advisory Committees for various global private investments including UK, European and US private equity; UK, Australian and Canadian infrastructure; European, UK, Asian, US and Canadian real estate; and European, UK, and US private debt. Prior to the CEO role, Terri was responsible for the investment strategy for RBC's 33 global pension plans between 2000-2006. Prior to RBC, Terri held various roles at CIBC including corporate strategy, mergers & acquisitions, and wealth management. Terri has held various leadership roles in the pension industry including being a Board Member of the Pension Investment Association of Canada (PIAC), Chair of PIAC, Chair of PIAC's Investment Practices Committee and Chair of PIAC's Government Relations Committee. Terri was a member of the International Limited Partnership's Association's Education Committee 2016-2018 and is currently on ILPA's Teaching Faculty. Over the course of her career, Terri has received many awards including the Leading Pension Plan Sponsor Award and the Top 25 Most Influential Plan Sponsors. Terri has an MBA from York University and an HBBA from Wilfrid Laurier. She also holds the CFA charter and completed the ICD Rotman, Directors Education Program.

Debjeet Gupta

Co-Founder and Managing Partner, Columbia Pacific Capital Partners (CPCP) (Toronto)

Debjeet is the Co-Founder and Managing Partner at Columbia Pacific Capital Partners (CPCP) and oversees the complete process of identifying, analyzing, acquiring and managing portfolio companies. Previously, Debjeet worked with firms such as Lehman Brothers and Nomura. In his professional career spanning over 15 years in private investing and investment banking, he has worked with businesses across industries assisting them with capital raises, strategic partnerships and M&A transactions. Being an immigrant, he is a champion for promoting Diversity and Inclusion at CPCP and private markets in general. Debjeet received his MBA from Marshall School of Business at University of Southern California.

Loc Vukhac

Managing Director, Pretium (New York)

Loc Vukhac, CFA is a Managing Director on the Business Development team, where he is responsible for leading Pretium's institutional client efforts in Canada, Northeast and Mid-Atlantic. Mr. Vukhac has spent 30+ years at five financial services firms representing strategies across public and private market asset classes. Prior to joining Pretium in 2020, Mr. Vukhac was the Northeast Regional Director for institutional clients at Investec Asset Management. Prior to that role, he worked at BlackRock as a Managing Director for nearly a decade. Loc spent the first fifteen years on the sellside having held senior leadership positions at Cowen and PaineWebber/UBS. Mr. Vukhac graduated from Rutgers University in with a Bachelors in Economics.

AGENDA OUTLINE

8:00 AM ET

Registration & Breakfast Networking

Sponsored by: PENDER VENTURES

9:00 AM ET

Opening Remarks

Erick Cruz, Senior Vice President, Private Equity, **Carmo Companies**

9:00 AM ET

Risk Management in the Private Markets

Presenters:

Aazar Zafar, FCPA, FCA, CFA, Director, Investment Risk (Private Markets), **OPTrust**

Leo Zhang, CFA, FRM, Manager, Investment Risk (Private Markets), **OPTrust**

Hira Arif, Manager, Private Market Risk, **OPTrust**

9:45 AM ET

LP Perspectives in the Private Markets

Leading Institutional Investors discuss their current investment theses across the private markets. How have their strategies changed given geopolitical conflicts, inflation, rising interest rates and stress on the US banking system?

Moderator:

Terri Troy, CFA, ICD.D, Co-Founder, **Placemore Capital Inc.**

Panelists:

Adam Buzanis, Director, Private Equity, **CAAT Pension Plan**

Mathieu Larochelle, Senior Director, Equity & Alternative Investments, **Trans-Canada Capital**

Kitty Fong, General Manager, Private Equity, **Canada Post Pension Plan**

CARMO COMPANIES

AGENDA OUTLINE

10:30 AM ET

AM Networking Break

Sponsored By: ICG

11:00 AM ET

Private Credit Outlook

Private credit managers discuss how they have positioned their strategies to withstand high inflation and a potential recession. What are the best opportunities are they currently seeing across Direct Lending, Specialty Finance, Opportunistic, Distressed and Real Assets?

Moderator:

Francis Sabourin, Portfolio Manager, Investment Advisor, Richardson Wealth

Panelists:

Patrick Jordan, Managing Partner, NovaQuest Capital Management

Brett Hickey, Founder & CEO, Star Mountain Capital

Michael Steepe, President & CCO, Steepe & Co

11:45 AM ET

Buyout & Secondaries

On this session leading institutional investors and fund managers talk about their buyout and secondaries strategies in the current environment. What do investors need to see to get comfortable with a deal right now? At the portfolio level, how has the market environment impacted allocation? How are investors thinking about various secondary market options in their portfolio? How do conversative or aggressive valuations impact decisions that investors are making?

Moderator:

Sunny Ren, Director of Investments, The Audra Group

Panelists:

Sunil Vaswani, Head of Marketing & Client Relations, Americas, Intermediate Capital Group (ICG)

Jaclyn L. Landau, Senior Investment Manager, Dancap Family Investment Office

Debjeet Gupta, Co-Founder and Managing Partner, Columbia Pacific Capital Partners (CPCP)

AGENDA OUTLINE

TUESDAY
May 23rd

12:30 PM ET

Networking Luncheon

Sponsored by:

NovaQuest Capital Management

1:45 PM ET

Consultants, Actuaries & Multi Family Office Perspectives

Outsourced Chief Investment Officers discuss their client appetite for fund, direct and co-investment. How are they currently addressing the challenges in the market and how has their investment thesis changed over the last 12 months. Panelists also discuss operational due diligence in the face of economic uncertainty and current banking crisis.

Moderator:

Declan Winston Ramsaran, Managing Director, PANGEA

Panelists:

Loren Francis, VP & Principal, Highview Financial Group

Mike Woollatt, Managing Director, Hamilton Lane

Sudharshan Sathiyamoorthy, Vice President, Richter Family Office

2:45 PM ET

Real Asset Outlook – US, Europe & Canada

Moderator:

Nancy Hoi Bertrand, Managing Director, Citi Private Bank

Panelists:

Aaron Vale, Co-Head Private Indirect Infrastructure, CBRE Investment Management

Garnet Anderson, VP and Head of Portfolio Management, Tacita Capital

Loc Vukhac, Managing Director, Pretium

AGENDA OUTLINE

TUESDAY
May 23rd

3:30 PM ET

Investor Perspectives in VC

Leading Venture Capital Investors discuss current trends, valuations, fund and co-investment opportunities across various sectors including Tech, Healthcare, Cyber Security, etc. The panel discusses global trends and how they add value to their portfolio companies. Panelists also take a dive into crypto and the aftermath of the collapse of Silicon Valley Bank.

Moderator:

Isaac Souweine, Partner, Pender Ventures

Panelists:

Brenda M. Hogan, Chief Investment Officer, Venture Ontario

Brian Kobus, Managing Partner, Head of Operations, OMERS Ventures

Lily Lam, Director, Fund Investments, BDC Capital

4:30 PM ET

Cocktail Reception

Sponsored by:

STAR MOUNTAIN CAPITAL
Specialized Lower Middle-Market Investment Firm

5:30 PM ET

End of Conference

CARMO COMPANIES

PARTICIPATION OPTIONS

PARTICIPATION OPTIONS

COMPLEMENTARY

We only invite Limited Partners at no cost. We qualify LPs as Public Pensions, Corporate Pensions, Pension Consultants/OCIOs, Superannuation Funds, Foundations, Sovereign Wealth Funds, Endowments, Hospital Systems, Insurance Investors, Single Family Offices, Multi Family Offices, RIAs & UNWI Investors.

Conditions:

- Carmo carefully vets all participants to make sure they fit the LP criteria.
- Carmo has the right to refuse any participant from joining should they not meet the criteria
- If you raise external capital, you cannot join on a complimentary basis.
- If you wear two hats, you cannot join on a complimentary basis. (Example: You represent a family, but you also help a fund raise capital) Nope!
- If you are invited as an LP and are caught pitching a fund or deal, you will be banned from the Carmo platform. There is nothing wrong with raising capital, just be honest with us and your intentions. If you're not a true LP, you must pay to play.

STANDARD PASS

- Pass
  - 1 pass to full conference, event cocktail hours and networking sessions.
  - *Attendee list Not included*

Early Bird: $2,000 USD Ends May 5th

Pre-Registration: $2,500 USD Ends May 19th

Standard: $3,000 USD

CARMO COMPANIES

PARTICIPATION OPTIONS

ATTENDEE LIST SPONSORSHIP

- Attendee List
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
  - Pre-event email intros/ Carmo meeting facilitation *NOT* included.
- Networking Break or Stand (Optional)
  - Branding and announcement to all attendees during networking break
  - Ability to upgrade food and beverages for networking
  - Sponsor may choose to have 10′ x10′ space in networking area to distribute marketing material and present information regarding company.
- Passes
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- Branding
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.

$10,000 USD

CAP-INTRO SPONSORSHIP

- Meeting Facilitation
  - Select targeted LP/GP attendees from Event
  - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
  - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs.
- Attendee List
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
- Private Table
  - Sponsor entitled to a private table in the sponsor lounge a quiet setting reserved for pre-arranged, confirmed meetings
- Passes
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- Branding
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.
  - Entitled to a Full-Page Advertisement in conference brochure

$15,000 USD

CARMO COMPANIES

PARTICIPATION OPTIONS

SPEAKING SPONSORSHIP

- Speaking Position
  - Client may choose to speak, moderate or present on panel of choice at event of choice
- Meeting Facilitation
  - Select targeted LP/GP attendees from Event
  - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
  - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs.
- Attendee List
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
- Private Table
  - Sponsor entitled to a private table in the sponsor lounge a quiet setting reserved for pre-arranged, confirmed meetings
- Passes
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- Branding
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.
  - Entitled to a Full-Page Advertisement in conference brochure

$20,000 USD

PRESENTATION SPONSORSHIP

- Presentation
  - Stand-Alone 20 Minute presentation at time of choice during the event
- Meeting Facilitation
  - Select targeted LP/GP attendees from Event
  - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
  - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs.
- Attendee List
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
- Private Table
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- Branding
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  - Entitled to a Full-Page Advertisement in conference brochure

$30,000 USD

PARTICIPATION OPTIONS

EXCLUSIVE TITLE SPONSORSHIP

- Priority Brand Placement & Material Distribution
  - Sponsor's Corporate logo to be placed above and in a larger format on the conference brochure, agenda, website, banners and branded event advertisements
  - Any research or marketing materials will be made available and/or distributed to all conference attendees.
  - Sponsor to include a full-page advertisement to be placed on back cover of conference brochure.
  - Sponsor logo and link to sponsor site to be included on a bi-weekly newsletter which will update all confirmed and prospective attendees of event progress.
  - Sponsor to have all attendee lanyards with company logo.
- Exclusivity
  - First access to conference attendee list 3 weeks prior to the event.
  - Carmo will provide one on one introductions via email to all prospective clients of choice (funds/investors).
  - On-site direction and introduction facilitation to prospective clients
  - Dedicated private sponsor room for 1 on 1 meetings
- Exclusive Sponsor Cocktail/Dinner
  - Carmo to help facilitate private cocktail party/dinner with selected investors night before the event
- Speaking/ Moderating Positions
  - 2 Moderating/speaking or presentation positions on panel of choice. (first come first serve basis)
- Company & Speaker Profiling
  - Company description to be published online and in print (150 words max)
  - Speaker bio to be published online and in print (150 words max)
- Conference passes
  - Up to 10 attendee passes for sponsor employee executives

$70,000 USD

Carmo Companies is a New York based institutional capital introduction consulting firm and professional conference organizer. We work with the most reputable real estate and private equity related operating platforms to establish capital raising relationships with leading private equity funds, institutional investors and private wealth groups located in the Americas and emerging market countries.

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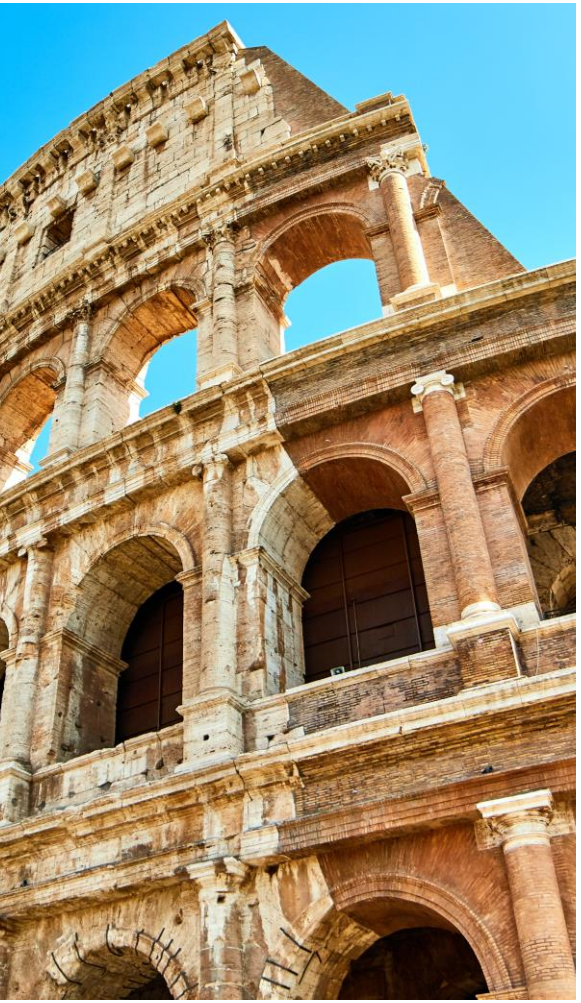

THANK YOU

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