



# THE INSTITUTIONAL CRYPTO CONFERENCE EAST

Metropolitan Club, New York, NY

April 9<sup>th</sup> & 10<sup>th</sup>, 2024



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# INSTITUTIONAL CRYPTO CONFERENCE EAST

METROPOLITAN CLUB, NEW YORK, NY  
APRIL 9<sup>TH</sup> & 10<sup>TH</sup>, 2024

Dear Colleague,

It is with great pleasure that I invite you to the 3<sup>rd</sup> Annual Institutional Crypto Conference East. This conference is aimed to connect and educate our LP audience on sophisticated digital asset and blockchain investment themes and strategies. We will be joined by the leading institutional investors, family offices, RIAs and fund managers for intimate networking, learning and active panel discussions. Sessions throughout the day cover the current regulatory landscape, technology and infrastructure, risk management, portfolio construction, diversification, ETF adoption and much more. We see that in general digital asset and blockchain investment strategies continue to attract interest from the most sophisticated endowment style investment organizations and we remain committed to the education and adoption of this asset class.

We look forward to hosting you again in New York City.

Best,

Roy Carmo Salsinha  
**President, CEO**  
Carmo Companies

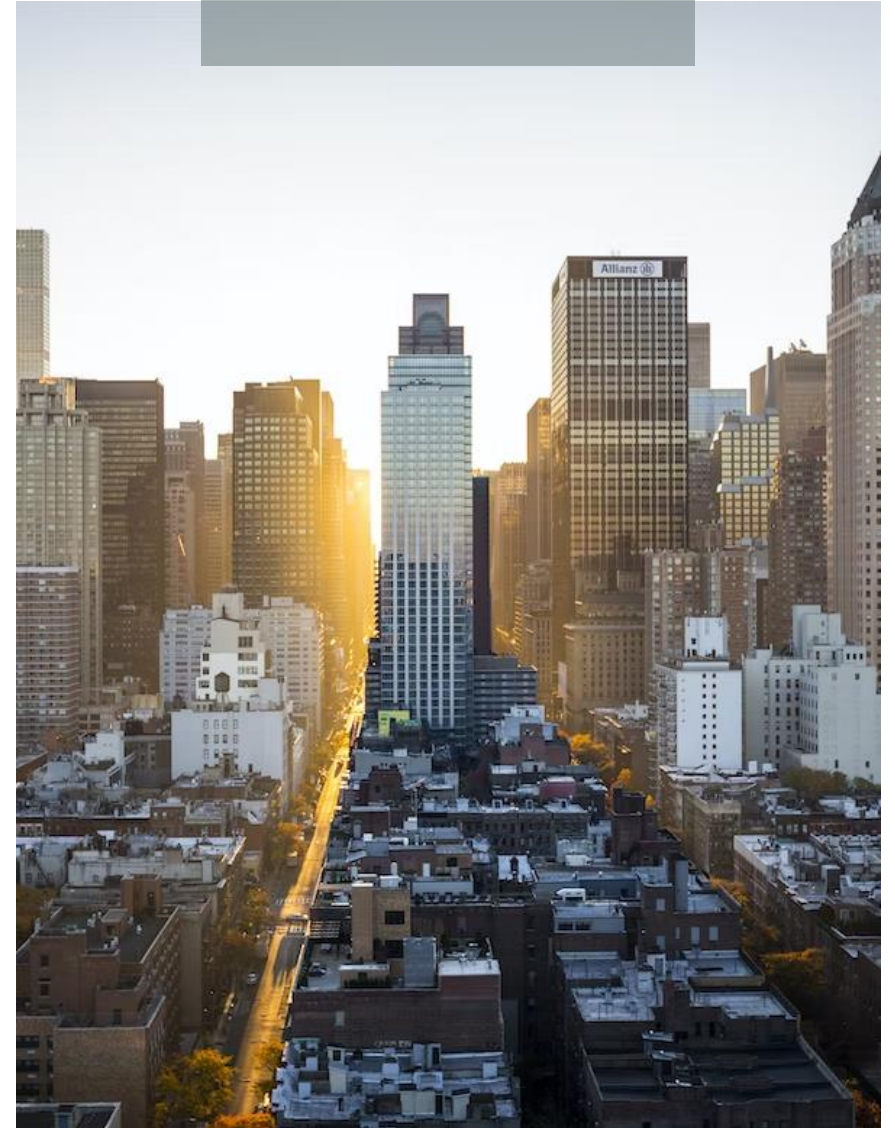




# BY THE NUMBERS

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- \$3+ Trillion AUM in attendance
- 150+ Total participants
- 75+ Institutional & Private Wealth Investors
- 75+ Digital Asset Focused Hedge & VC Funds
- 5 Industry Exclusive Panel Sessions
- 5+ Hours of Networking
- 1 Full day Conference
- 1 Pre-Event Networking Cocktail





# IN ATTENDANCE

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## C-Level Executives

- Corporate Pension Funds
- Endowments
- Foundations
- Private Equity Funds
- Digital Asset Venture Capital Firms
- Digital Asset Hedge Funds
- Public Pension Funds
- Fund of Funds
- Sovereign Wealth Funds
- Portfolio Companies
- Family Offices, Multifamily Offices and Private Banks
- Government officials
- Economists
- Banks and Investment Banks
- Lawyers
- Auditors
- Private Credit Funds
- Custodians
- Digital Asset Service Providers
- OCIOs/Consultants
- RIAs

# INSTITUTIONAL PARTNERS





# SPONSORS

## Bitwise®

Founded in 2017, Bitwise is one of the world's largest and fastest growing crypto asset managers. As of March 31, 2022, Bitwise managed over \$1.2B across an expanding suite of investment solutions, serving family offices, institutions, and advisors. The firm is well known for its market leading crypto index products, and recently launched a yield-based strategy and is developing a digital asset FoHF. Bitwise is at the forefront of fundamental crypto research, having authored the CFA Institute's Guide to Cryptoassets.

CLIFFORD  
CHANCE

Clifford Chance is one of the world's pre-eminent law firms, with significant depth and range of resources across 33 offices in 22 countries, enabling us to remain at the forefront of legal and commercial developments worldwide. Our Funds & Investment Management practice – ranked Band 1 by Chambers Global – is unique in offering fund formation teams in the Americas, Europe, Asia-Pacific and the Middle East. We advise clients throughout the full fund life cycle, including fund establishment, structuring and marketing, ongoing operational, regulatory and tax issues, and fund restructurings and secondary transactions. Our FinTech group is a single global team delivering seamless strategic advice to help clients outstrip the pace of change by breaking down traditional law firm practice area boundaries. We believe we are unmatched in our capability as thought leaders working across the blockchain and cryptocurrency ecosystem and have a multi-pronged strategy encompassing policy, execution and education that goes beyond the simple deal mentality of many firms active in the tech space. We have recently advised on several market-first transactions, including the registration and launch of spot bitcoin ETFs in the U.S. and a market-first digital gold token product available to retail investors in Hong Kong, and we are deeply involved in leading global fintech industry bodies and trade groups, including the Chamber of Digital Commerce and AIMA's Digital Assets Working Group.

## CoinFund

CoinFund was founded in 2015 as one of the first cryptonative investment managers. We have an 8+ year track record in early stage investments, with a mission to champion the leaders of the new internet. We combine deep knowledge of blockchain's underlying technologies and successful crypto business models with differentiating regulatory expertise and an extensive network across the crypto ecosystem. We operate three distinct strategies across early stage venture and liquid markets. While we are generalists by design and will evaluate opportunities in verticals across the web3 landscape, a few areas of particular interest currently are the intersection of AI and crypto, scalability and interoperability, and tokenization of real world assets.

EAGLEBROOK

Eaglebrook is a crypto investment platform that provides RIAs with direct access to bitcoin and digital assets. The firm operates one of the largest SMA Platforms in the crypto market. Eaglebrook's investment platform offers access to tax optimized Bitcoin and Ethereum separately managed accounts (SMAs) and third-party investment manager strategies held at an institutional qualified custodian. Eaglebrook is an SEC registered investment advisor that works with over 70 RIAs and has over 700 financial advisors using its platform. The company is backed by leading wealth management executives and financial institutions including Castle Island Ventures, Brewer Lane Ventures and Franklin Templeton.



# SPONSORS



ExperityCPA is an outcome-focused CPA firm specializing in providing customized tax reduction and wealth accumulation solutions for high-net worth individuals and businesses. The firm saves investors, founders, and businesses thousands and cumulatively millions with advanced strategic tax planning. By providing comprehensive tax plans and proactive ongoing advisory, they protect and grow clients' assets while shielding their earnings from tax leakage. The experts at ExperityCPA have the skills and depth of service to address even the most complex businesses.



Future 30 Global is a leading digital assets manager, authorized and regulated by the Financial Conduct Authority (FCA) in the UK. It is a wholly-owned subsidiary of Acronym Inc., a digital assets focused investment company headquartered in Toronto, Canada. Aside from Future 30 Global, Acronym Inc. operates entities specializing in OTC spot, lending and derivatives brokerage services.



KPMG is the U.S. firm of the KPMG global organization of independent professional services firms providing Audit, Tax, and Advisory services. KPMG firms operate in 143 countries and territories with more than 265,000 partners and employees working in member firms around the world. Each KPMG firm is a legally distinct and separate entity and describes itself as such. At KPMG, we come to work every day because we are passionate about solving the business challenges that keep our clients up at night. Our people work alongside companies of various shapes and sizes, in all 50 states, to pinpoint and deliver practical, customized business services that drive real results. Cryptocurrency, digital assets and blockchain technology: KPMG insights and solutions can help you strategize for the Web3 future. KPMG is a leader in the digital assets space, disrupting the professional services market through strategic investments that enhance the evolution of our solutions. Our professionals provide audit, tax and advisory services across the ecosystem of digital assets, from miners to intermediaries to institutional finance organizations. Wherever you are on your Web3 journey, KPMG can provide insights and guidance through every phase. This includes organizational strategy, accessing capital markets, addressing tax and regulatory implications, building and attesting to internal controls, and of course performing financial statement audits.



Morgan Creek Capital Management, LLC is an SEC-registered investment adviser founded with a vision of offering institutional and family office investors the same forward-looking strategies that made the large university endowments its leadership had previously managed so successful: integrating alternative investments into traditional equity and fixed income portfolios. Morgan Creek provides a customized outsourced investment office to clients in need of a targeted solution, as well as discretionary strategies to assist clients in building investment programs based on the University Endowment Model. Many members of our senior investment team have a fiduciary pedigree, having previously worked at some of the top university endowment programs in the country (Notre Dame, UNC-Chapel Hill, Duke and Stanford), and with this experience of allocating capital across all asset classes, the firm has built a global network with access to what we believe to be top-tier investment managers. We have 35+ employees in offices around the world, including 15 investment professionals. Our headquarters are located in Chapel Hill, North Carolina, with investment research offices in New York and Shanghai.





# SPONSORS



VanEck has a history of looking beyond the financial markets to identify trends that are likely to create impactful investment opportunities. We were one of the first U.S. asset managers to offer investors access to international markets. This set the tone for the firm's drive to identify asset classes and trends – including gold investing in 1968, emerging markets in 1993, and Exchange Traded Funds in 2006 - that subsequently shaped the investment management industry. Today, VanEck offers active and passive strategies with compelling exposures supported by well-designed investment processes. The firm's capabilities range from core investment opportunities to more specialized exposures to enhance portfolio diversification. Our actively managed strategies are fueled by in-depth, bottom-up research and security selection from portfolio managers with direct experience in the sectors and regions in which they invest. Investability, liquidity, diversity, and transparency are key to the experienced decision-making around market and index selection underlying VanEck's passive strategies. Since our founding in 1955, putting our clients' interests first, in all market environments, has been at the heart of the firm's mission.



## Mark W. Yusko

CEO & Chief Investment Officer, Morgan Creek; Managing Partner, Morgan Creek Digital (North Carolina)

Mark Yusko is the Founder, CEO and Chief Investment Officer of Morgan Creek Capital Management. He is also the Managing Partner of Morgan Creek Digital Assets. Morgan Creek Capital Management was founded in 2004 and currently manages close to \$2 billion in discretionary and non-discretionary assets. Prior to founding Morgan Creek, Mr. Yusko was CIO and Founder of UNC Management Company (UNCMC), the Endowment investment office for the University of North Carolina at Chapel Hill. Before that, he was Senior Investment Director for the University of Notre Dame Investment Office. Mr. Yusko has been at the forefront of institutional investing throughout his career. An early investor in alternative asset classes at Notre Dame, he brought the Endowment Model of investing to UNC, which contributed to significant performance gains for the Endowment. The Endowment Model is the cornerstone philosophy of Morgan Creek, as is the mandate to Invest in Innovation. Mr. Yusko is again at the forefront of investing through Morgan Creek Digital Assets, which was formed in 2018. Morgan Creek Digital is an early stage investor in blockchain technology, digital currency and digital assets through the firm's Venture Capital and Digital Asset Index Fund. Mr. Yusko received a BA with Honors from the University of Notre Dame and an MBA in Accounting and Finance from the University of Chicago.



## Mike Lempres

Board Director, Advisor, Legal Strategist (Palo Alto)

Mike is a leader at the intersection of digital assets, traditional financial services, fintech and venture capital. His background gives him uniquely deep understanding of regulatory, legal and business strategies in that space. Mike served as the Chief Legal and Risk Officer for Coinbase and helped guide the nation's leading digital currency company through its period of hyper-growth. Overseeing the legal, compliance, risk, corporate governance and government relations teams, he helped ensure that Coinbase was able to meet all its legal and regulatory obligations in the U.S. and around the world. Following his time at Coinbase, Mike served as Executive in Residence at Andreessen Horowitz, one of the nation's leading venture capital firms. Previously, Mike worked as General Counsel to the Pacific Exchange, a national securities exchange. He also served as the senior attorney at Silicon Valley Bank and at BitNet, an early crypto startup. Mike serves as Chair of the Board for Silvergate Capital Corporation and its subsidiary Silvergate Bank. He also served as Chair of Revolut, USA, Inc. In addition, he serves as Director on a number of companies, including: Coinbase Custody Trust Co.; Bitstamp U.S.A., Inc.; MoonPay, USA LLC and Simba Chain. In the public sector, Mike has been appointed by three Presidential administrations to senior government positions and has worked closely on a daily basis with two Attorneys General. He was selected as a White House Fellow, and served in the U.S. Department of Justice in several senior positions, where he received the Edmund G. Randolph Award, the highest civilian recognition the Department of Justice can offer. He was also appointed as Vice President of the U.S. Overseas Private Investment Corporation. Locally, he was elected to the City Council of Atherton, California. He served as Mayor in 2016-2017. Mike graduated from Dartmouth College and the University of California's Berkeley Law School. He is a member of the bar in California, Idaho and the District of Columbia, as well as enrolled as a Solicitor in England and Wales.



## Anthony Scaramucci

Founder & Managing Partner, Skybridge Capital (New York)

Anthony Scaramucci is the founder and managing partner of SkyBridge, a global alternative investment firm, and founder and chairman of SALT, a global thought leadership forum and venture studio. Prior to founding SkyBridge in 2005, Scaramucci co-founded investment partnership Oscar Capital Management, which was sold to Neuberger Berman in 2001. Earlier, he worked in Private Wealth Management at Goldman Sachs & Co. In 2022, Scaramucci was ranked #47 in Cointelegraph's Top 100 Influencers in Crypto and Blockchain. In 2016, he was ranked #85 in Worth Magazine's Power 100: The 100 Most Powerful People in Global Finance. In 2011, he received Ernst & Young's New York Financial Services "Entrepreneur of the Year" Award. Anthony is a member of the Council on Foreign Relations (CFR) and a board member of the Federal Enforcement Homeland Security Foundation. He is the author of five books. Scaramucci served on President Donald J. Trump's 16-person Presidential Transition Team Executive Committee, and in 2017 briefly served as Chief Strategy Officer of the Export-Import (EXIM) Bank and White House Communications Director. Scaramucci, a native of Long Island, New York, holds a Bachelor of Arts degree in Economics from Tufts University and a Juris Doctor from Harvard Law School.



## Eric Balchunas

Senior ETF Analyst & Funds Product Specialist, Bloomberg LP (New York)

ERIC BALCHUNAS is Senior ETF Analyst at Bloomberg Intelligence, where he leads the ETF and fund research and contributes to Bloomberg Opinion. He is a frequent speaker at industry events and conferences, as well as the co-creator of the Bloomberg podcast Trillions and Bloomberg TV's ETF IQ. Eric is author of *The Bogle Effect* (2022) and *The Institutional ETF Toolbox* (2016). Eric holds a bachelor's degree in Journalism and Environmental Economics from Rutgers University.



## Erick Gorodezky

VP – Alternative Investments, Talipot\* (San Diego)

Erick has been active in the blockchain and cryptocurrency ecosystem since 2017; he has cultivated a robust network of relationships, enabling him to navigate and capitalize on evolving opportunities within the space adeptly. As the VP of Alternative Investments, Erick leads the Alpha To Omega strategy development and oversees investments in blockchain, digital assets, and disruptive technologies for a prominent Single Family Office based in San Diego, California. Erick is a CFA Charterholder, holds an MS in Finance degree from the University of San Diego, and has completed the Blockchain Strategy Programme from Oxford University.



## Seth Ginns

Head of Liquid Investments, Managing Partner, CoinFund (New York)

Seth is Head of Liquid Investments, Managing Partner, and a key member of the Venture Investment Committee. He has twenty years of Wall Street experience, and has been deeply involved in the crypto community since his angel investment in Coinbase in 2012. He is also an angel in Chainalysis, participated in the Ethereum ICO in 2014, and loves traveling globally to developer events as a way to keep a finger on the pulse of the market. His angel portfolio also includes Instacart and DoorDash, and many earlier stage, high growth startups. Prior to CoinFund, Seth invested in public growth equities over 18 years at Jennison Associates. He holds a BA in Mathematics and South Asia Studies from the University of Pennsylvania, where he is an Overseer at the School of Nursing and Co-Chair of the Innovation Committee, and serves on the International Advisory Board of the Center for the Advanced Study of India at the School of Arts and Sciences.



## Shaan Mehta

Vice President, StepStone (Baltimore)

Mr. Mehta is a member of the private equity team, focusing on venture capital and growth equity investments. Prior to StepStone, Mr. Mehta was a member of the research team at Greenspring Associates, a venture capital and growth equity investment firm that merged with StepStone in 2021. Prior to that, Mr. Mehta was an associate director at Cambridge Associates where he managed investment portfolios for non-profits institutions, primarily endowments and foundations. Prior to that, he worked at The Vanguard Group. Mr. Mehta received his MBA from The Fuqua School of Business at Duke University. Mr. Mehta is also a CFA charterholder.





## Anthony Tuths

Principal, KPMG (New York)

Tony is a Principal in KPMG's Alternative Investment Tax practice and leader of the firm's digital asset tax practice. He has more than 20 years of experience in tax structuring and advisory of alternative investment clients. Tony is responsible for tax structuring and tax advisory services for a broad range of asset management clients including hedge funds, crypto funds, fund of funds, private equity and venture capital funds. Tony has worked extensively with the formation and operation of funds trading a multitude of asset classes and various strategies. He has expertise in structuring hybrid funds and non-U.S. funds investing into the U.S. markets. His proficiency extends to the operation of management companies and the design of myriad compensation arrangements. Tony also has expertise in the taxation of financial products, digital assets and complex capital markets transactions. Prior to joining KPMG, he was the leader of the financial services practice at a national public accounting firm. He also served as the global head of tax structuring at Deutsche Bank. Author of numerous tax articles and frequent speaker at national tax conferences



## Matt Hougan

Chief Investment Officer, Bitwise Asset Management (San Francisco)

Matt Hougan is one of the world's leading experts on crypto, ETFs, and financial technology. He is the Chief Investment Officer for Bitwise Asset Management, the world's largest provider of cryptocurrency index funds. He was previously CEO of ETF.com and Inside ETFs, where he helped build the world's first ETF data and analytics system, the leading ETF media site, and the world's largest ETF conference. Matt is co-author of two publications for the CFA Institute Research Foundation: "A Comprehensive Guide to Exchange-Traded Funds" and "Cryptoassets: The Guide to Bitcoin, Blockchain and Cryptocurrencies for Professional Investors." He is a crypto columnist for Forbes, a three-time member of the Barron's ETF Roundtable, a member of the ETFdb's ETF Hall of Fame, and the eighth person to receive a Lifetime Achievement Award from ETF.com for contributions to the ETF industry.



## Liam Quinn

Vice President, TrueBridge Capital Partners (New York)

Liam is a member of the TrueBridge investment team, focusing on portfolio construction, due diligence, and industry analysis. He joined TrueBridge from Aspida, a subsidiary of Ares Management Corporation, where he coordinated strategic asset allocation for \$4 billion in assets under management and served as a portfolio manager. He negotiated more than \$1 billion in private security sales and focused on portfolio management and capital efficiency in addition to private and public credit investing. Before Aspida, Liam spent two years at RBC Capital Markets in New York City. He has a BA in Economic History from the University of Pennsylvania, where he captained the varsity squash team.



## Matthew Sigel

Head of Digital Assets Research, VanEck (New York)

As Head of Digital Assets Research and Portfolio Manager for the VanEck Smart Contract Leaders Fund, Mr. Sigel helps guide VanEck's digital assets strategy and sits on the investment committee of several of the firm's private funds. He produces frequent research on Bitcoin, smart contract platforms, and emerging markets adoption of digital asset. Prior to VanEck, Mr. Sigel worked as a research analyst and portfolio strategist at CLSA, an analyst and portfolio manager at AllianceBernstein (where he covered technology and other sectors under Cathie Wood), and a journalist at Bloomberg, CNBC and NHK Japan Broadcasting, where he covered finance. Mr. Sigel is a CFA Charterholder and has a BA from Harvard University.



## Owen Lau

Executive Director, Oppenheimer & Co. (San Francisco)

Owen Lau is Executive Director and Senior Analyst covering the Exchanges, Information Analytics and Digital Assets Sector. Owen was awarded AAPI Research Analyst of the Year by Wealth Solutions Report in 2022 and earned Top Performing Analyst (#14) award in US by TipRanks in 2021. Prior to joining Oppenheimer in 2015, Owen was with Janney Montgomery Scott covering the Consumer Finance Sector. He was part of the team ranked as No. 2 stock picker in Banks by Thomson Reuters in 2018, as well as No. 1 stock picker in Consumer Finance by Thomson Reuters/StarMine in 2015, and No. 2 stock picker in the same category in 2014. Owen received an M.S. in Computer Science from The Chinese University of Hong Kong and an M.B.A. from Columbia Business School where he received Graduation Dean's Honor (Top 25%). He is a Chartered Financial Analyst.



## Jonathan Sands

Chief Executive Officer, Artist Capital Management LLC (New York)

Jonathan Sands is the Chief Executive Officer and founder of Artist Capital LLC and the Chief Executive Officer and founder of Artist Capital Management LLC. Prior to founding Artist Capital, Jonathan was a Vice President at Norfolk Markets and an Analyst at Capstar Partners. Jonathan graduated from University of Cape Town and The Anderson School at UCLA with an M.B.A., and received his A.B. from Davidson College with studies at St. Edmund Hall, Oxford University.



## Dr. Kurt Overley

Co-Founder, Coruscant LLC (New York)

Dr. Kurt Overley is a co-founder of the single family office Coruscant LLC which has invests broadly across alternative asset classes, but has a special focus on quantitative investment strategies and blockchain software companies. Formerly Dr. Overley was a partner at White Oak Equity Partners, a private equity firm dedicated to partnering with alternative asset managers via the purchase of minority GP stakes. Previously he served as Chief Risk Officer for Harbourton Enterprises, the family office of James S. Regan, cofounder of the original quantitative trading firm, Princeton/ Newport Partners. He served as CIO and CRO for Ranger Capital fund of hedge funds. A pioneer in the fund-linked products industry, he founded businesses in this area at Credit Suisse FP and Zurich Capital Markets and ran similar structuring and trading efforts at BNP Paribas and HSBC. Dr. Overley earned a Ph.D. In applied mathematics from Rice University and a B.S. with a double major in mathematics and physics from Harvey Mudd College.



## Nisa Amoils

Managing Partner, A100x Ventures (New York)

Nisa Amoils is Managing Partner at A100x Ventures where she invests in early stage Blockchain/AI companies. She has been in VC for over 12 years and investing in blockchain since 2016, with multiple unicorns and exits. She previously worked for Dragonfly Capital, Scout Ventures and used to practice securities and corporate law at Anderson Kill. She serves on Boards such as Wharton Entrepreneurship, public and private companies. She has been named top 50 women of web 3, Business Insider's Women VC's to watch, 2021 systematic leader in asset management, top 100 Women in Fintech, and top 50 global Blockchain thinkers. She is a producer and host of Business of Blockchain at Nasdaq on Bloomberg, as well as a Forbes writer. She holds a business degree from the University of Michigan and a law degree from the University of Pennsylvania.



## Jalak Jobanputra

Founder and Managing Partner, Future Perfect Ventures (New York)

Jalak Jobanputra is a notable figure in venture capital, known for investing in emerging technologies such as crypto assets, artificial intelligence (AI), Internet of Things (IoT), and blockchain technology. In 2014, she founded Future Perfect Ventures (FPV), one of the first venture capital funds worldwide to invest in nascent blockchain technology, supporting over 50 global companies including Blockchain.com, Current, Blockstream, The Graph, Bitpesa, Andela, and Alethea AI. Acknowledged for her achievements, Jobanputra earned a spot on Institutional Investor's Most Powerful Fintech Dealmakers list and received Microsoft's VC Trailblazer Award in 2018. She's considered a key influencer in blockchain and a top investor by various sources, including Crunchbase. Beyond venture capital, Jobanputra advocates for diversity and inclusion in blockchain and emerging tech. She founded Collective Future in 2018 to foster diversity within the blockchain space. Before FPV, she held leadership roles at Omidyar Network and the New York City Investment Fund, while supporting tech entrepreneurs and initiatives like NYCSeed and the Fintech Innovation Lab. Her extensive career includes roles at New Venture Partners and Intel Capital. She holds degrees from The Wharton School and the University of Pennsylvania and an MBA from Kellogg. She is a magna cum laude graduate of the University of Pennsylvania, with a B.S. in Economics (concentration in Finance) from The Wharton School and a B.A. in Communications from the Annenberg School. She received her MBA from Kellogg. Jobanputra has shared insights at global conferences and media platforms including Milken Global Conference, SALT, Bloomberg, CNBC, and Yahoo Finance. She actively lectures at NYU and The Wharton School. Her board affiliations include The Center for an Urban Future, L'oreal's Women in Digital initiative, and roles as Independent Director at Signature Bank (SBNY) and Board Trustee at Achievement First Charter School in Bushwick.



## Carlie Donovan

Head of Intermediary Sales, Bitwise Asset Management (Boston)

Carlie Donovan oversees relationship management across Bitwise's growing client base, helping more than 3,000 financial advisor teams evaluate and understand the opportunities of the fast-evolving crypto asset class. Carlie works closely with Bitwise Regional Directors and Regional Consultants to deliver first-rate service and education to intermediaries across the country. Prior to Bitwise, Carlie spent more than a decade in a variety of senior sales roles at Natixis, one of the world's largest asset managers. There, she managed the firm's sales channels spanning independent RIAs, wirehouses, and institutions, with a focus on people management and strategy.



## Lane Fraum

Director, TAG Associates (New York)

Lane joined TAG in 2023 and has over 10 years of experience in asset management and trading, working with both institutional and high net worth clients. Lane is the Head of TAG's Florida office and works closely with TAG's portfolio management clients. Lane leads TAG's digital asset advisory practice. Previously, Lane was a Senior Trader at Kraken covering institutional and family office clients. He oversaw market making, trade execution and risk management for the Americas desk. Prior to Kraken, Lane spent five years as a Relationship Manager at BlackRock where he worked with banks and insurers using BlackRock's proprietary investment management software. Lane is based in Palm Beach, FL.



## Gerald Ko

Venture Capital Investment Manager, Deutsche Bank (New York)

Gerald is currently an Investment Manager at Deutsche Bank Ventures, covering Enterprise SaaS investments in North America and Emerging Technologies across the globe, focussing in industries such as AI/ML, Data, Cybersecurity, and Digital Assets. He is also a founding team member of Deutsche Bank's official corporate venture capital arm. Prior to Deutsche Bank, Gerald came from the institutional world and was the first employee at Divergent Capital, a New York based early stage DeepTech fund where he experienced first-hand the fund formation and deployment process. Gerald holds a BS in Computer Engineering from University of California, Los Angeles.





## Thomas Finnerty

Digital Assets PM and Head of Global Macro, K2 Advisors (London)

Thomas Finnerty is the Head of Global Macro on the Investment Management (IM) team, overseeing the firm's investments in discretionary and systematic macro strategies. Mr. Finnerty has been with K2 Advisors since November 2009, initially focused on credit, relative value and event driven strategies and subsequently across multiple other hedge fund strategies. He relocated to the firm's London office in 2013 to cover managers in the region across hedge fund strategies, and was subsequently named Head of Global Macro in 2019. Prior to joining K2, Mr. Finnerty worked as an investment associate for Chapin Hill Advisors, a private wealth manager, from 2008 to 2009. Before that, he was a middle office trade analyst at BGC Partners, Cantor Fitzgerald's interdealer broker-dealer, until mid-2008. Mr. Finnerty received a Master of Arts degree in Economics from Fordham University's Graduate School of Arts and Sciences, and graduated cum laude from Fordham University with a Bachelor of Arts degree in Economics.



## Neal Mitra

CEO, AKJc (New York)

Neal Mitra joined AKJ in 2018 and serves as Co-Manager of the AKJ Digital Assets FoF and while overseeing crypto-facing initiatives across the broader ecosystem. Prior to AKJ, he was Managing Director at Argon Group, the investment bank focused on digital assets and the token-based capital markets. His previous experience includes roles in venture capital and private equity. Neal began his career as a management consultant with McKinsey & Co and Monitor Company, working in the US, Europe and Southeast Asia. Neal holds S.B. and S.M. degrees from MIT and an MBA degree from Stanford University Graduate School of Business.



## Chris Solarz

Chief Investment Officer, Amitis Capital (New York)

Chris is the CIO of Digital Assets at Amitis Capital. In his early career, Chris worked at several major institutions including CIBC World Markets, Société Générale Barr Devlin, Antarctica Asset Management and ING Investment Management. In 2010, he joined SAIL Advisors (the family office of the founder of Duty-Free Shoppers) as Head of Research for Tactical Trading and Relative Value Strategies. He later joined Cliffwater LLC as Managing Director covering global macro and relative value strategies on the hedge fund research team. Most recently, Chris was the CIO of Digital Assets at Forest Road, where he oversaw a digital assets-focused venture capital fund of funds. Chris has a BA in Economics and Anthropology from the University of Pennsylvania and an MComm in Finance from the University of New South Wales, where he was a Federation Scholar. Chris holds the CFA, CPA, and CAIA designations. Chris has broken 9 Guinness World Records and has run marathons on all 7 continents and in all 50 US states.



## Reba Beeson

General Counsel, AlphaPoint (New York)

Reba Beeson is General Counsel for AlphaPoint, a software technology and service provider for exchanges, brokerages and the digitization of assets. Reba has extensive professional experience as an attorney and capital markets banker, having served as Deputy General Counsel – US for World Gold Council and its US affiliated sponsors of the largest global gold-backed ETF product suite, and in roles as lead counsel for UBS's Alternative Investment Group and SVP/Head of Complex Financing for BNP/Paribas - Americas. She is a member of the New York bar and holds various FINRA licenses. Reba is a member of 100 Women in Finance and Digital Asset Legal and Regulatory Alliance.



## Cliff Cone

Partner, Clifford Chance (New York)

Cliff Cone is a Partner in the New York office of Clifford Chance and the co-head of the U.S. Funds and Investment Management Practice. He focuses primarily on the investment management sector and has a broad base of expertise advising alternative investment managers, registered investment companies, BDCs, specialty finance companies and boards of directors with respect to all aspects of the Investment Company Act of 1940 and the Investment Advisers Act of 1940. Cliff has extensive experience with the organization and ongoing representation of U.S. registered open-end and closed-end investment companies, private funds and exchange-traded funds, particularly ETFs focused on commodities and cryptocurrencies, having recently advised on the registration and launch of some of the first spot bitcoin ETFs in the United States. Cliff also regularly consults with investment advisers on registration and ongoing compliance and disclosure issues, including compliance with the rules of the New York Stock Exchange and the Financial Industry Regulatory Authority, Inc. (FINRA). Cliff served on the Committee on Investment Regulation of the New York City Bar.



## Michael Zajko

Managing Partner, Lattice Capital Management, LLC (San Francisco)

Mike is the co-founder and a managing partner at Lattice, a seed-stage venture firm focused on market-expanding crypto products. Prior to Lattice, Mike was the head of listings at CoinList bringing to market teams including Solana, Blockstack, ImmutableX, and more....

## Kevin R. Greene

Managing Partner, James Alpha Management (New York)



Mr. Greene serves as Managing Partner of James Alpha Management, LLC, a single family office and investor in a wide range of private and publicly-traded companies. In addition to his role at James Alpha Management, Mr. Greene is the Vice Chairman of the Board of Directors of Tassat Group Inc., the leading provider of blockchain-based real-time solutions to banks. He joined the firm in 2017 as a senior Member of the Board and was named Executive Chairman in 2019. From 2022 through 2023, he served as Tassat's CEO and continues his role as Vice Chairman of the Board of Directors. Mr. Greene is regarded as a driving force of innovation and progress in the application of blockchain-based technology solutions for the financial services industry. Previously, Mr. Greene served as Chairman & CEO of Capital Resource Holdings, LLC, the holding company parent of CRA RogersCasey, one of the nation's leading pension consulting firms advising more than \$500 billion in pension fund, foundation, endowment and high net worth assets. Earlier, Mr. Greene founded Bryant Park Capital, a privately held investment bank specializing in private equity financing and mergers & acquisitions for both private and public companies in the U.S. and Europe. Prior to founding Bryant Park in 1991, Mr. Greene was a senior consultant with McKinsey & Company, focused on corporate finance, corporate strategy, and mergers & acquisitions. Mr. Greene serves as President of the Board of Trustees of the Oratory Prep Foundation and is a Trustee of Kaatsbaan Cultural Park and the Woodstock Film Festival. An accomplished author and speaker, Mr. Greene has published articles focused on economics and political science and has been a featured speaker at several asset management industry conferences. Mr. Greene earned a B.A. degree in Economics (with distinction) from Georgetown University, a Master's degree in Public Policy (Kennedy Scholar) from Harvard University and an MBA in Finance from New York University. He holds the Series 7, 24, 63 and 79 licenses with FINRA.

## Derek Devens

Managing Director & Senior Portfolio Manager, Neuberger Berman (New York)



Derek Devens, CFA, joined the firm in 2016. Derek is a Managing Director and Senior Portfolio Manager of the Option Group. Prior to Neuberger Berman, Derek was responsible for both Research and Portfolio Management at Horizon Kinetics. Derek was a member of the Investment Committee and responsible for co-managing the Kinetics Alternative Income Fund and various separate account strategies. Prior to Horizon Kinetics, Derek was a Vice President with Goldman Sachs' Global Manager Strategies Group where he was responsible for conducting investment manager research. Previously, Derek was a fixed income portfolio manager at both Fischer Francis Trees & Watts as well as Bond Logistix. He received a BS in Civil Engineering from Princeton University and an MBA from New York University. He has been awarded the Chartered Financial Analyst designation.

## Marcos Veremis

Partner, Accolade Partners (Washington DC)



Marcos Veremis is a Partner at Accolade. Before joining Accolade in 2021, Marcos was at Evanston Capital Management. Prior to that, he spent over 13 years at Cambridge Associates where he spearheaded their blockchain effort. He holds an M.A. and M.B.A. from Columbia University and a B.A. from Oxford University.



## Kay Meyer

Managing Partner, 22459 Ventures LLP (London)

Kay operates his Family Office 22459 Ventures out of the U.K. (London). He allocates towards traditional asset classes but also has a strong focus on Digital Assets where the main strategies evolve around early-stage VC and liquid venture investments. He has invested in several companies at seed stage and exited successfully often also having created critical partnerships for these portfolio companies on the way. Furthermore, Kay is an LP in several Digital Asset funds such as Lightspeed Faction or Blockchain.com Ventures. Prior to focussing on his own investments Kay worked as an investment professional at an \$8bn Fundamental Value fund in Germany and an Event-Driven hedge fund in London. He started his career as an Investment Banking Analyst at J.P. Morgan in London in the Diversified Industries and Real Assets Group. He studied Economics at Ludwigs-Maximilians University (Munich, Germany), HKUST (Hong Kong, China) and Columbia University (NYC, U.S.A.).



## Ryan Nash

Chief Operating Officer, Eaglebrook (New York)

Ryan is the chief operating officer at Eaglebrook. He plays a pivotal role in driving organizational change and spearheading a range of firmwide initiatives. Ryan oversees the operations, client service and finance teams. Prior to joining Eaglebrook in January 2021, Ryan worked in investment banking at District Capital Partners in Washington, D.C., where he was focused on M&A transactions in the technology and SaaS verticals. He previously worked at SunTrust (now Truist). Ryan has a Bachelor of Business Administration in Finance and holds his Series 65 license. He currently lives in New York City.



## Agnes Budzyn

Managing Partner, Bluedge Ventures (New York)

Agnes serves as the Managing Partner of Bluedge Ventures, where she focuses on investments in blockchain and digital assets infrastructure technology, with a keen interest in early-stage companies. Her career spans over a decade in traditional finance, including a significant role at BlackRock, one of the world's largest investment management firms. Additionally, Agnes was an early member of the leadership team at ConsenSys, a key player in the Ethereum ecosystem, where she played a pivotal role in bridging the gap between traditional finance and emerging blockchain solutions. As an accomplished investor and board member, Agnes has contributed her expertise to multiple businesses over the years. Agnes invested in over 50 companies and her advisory capabilities span technology enablement, digital assets, revenue generation strategies, and overall business transformation, particularly as companies grow or seek strategic funding. Agnes holds prestigious positions on the Board of Directors at the Biden Institute, the FTSE Russell Digital Asset Advisory Committee, and the Yale Club Audit Committee. Named to the Forum of Young Global Leaders by the World Economic Forum in 2019, and elected to its Advisory Group. Featured as a Tech Pioneer by El Pais. Speaker on blockchain and financial technology and its applications at numerous global events held by the Mobile World Congress in Spain, Oxford University, Harvard University, Vanderbilt University, FDIC, George Washington University, Salesforce, US Chamber of Commerce and the World Economic Forum.





## Mike Dunne

CFP, Financial Advisor, Cereus Financial Advisors (New York)

Mike Dunne, CFP®, Financial Advisor, has extensive financial services industry experience. Prior to joining Cereus Financial Advisors, Mike spent over 30 years in the hedge fund and banking industries, with the last 15 years as the treasurer of a large hedge fund. A CPA and MBA, Mike attained CFP® certification in 2017 and joined David Haas at Cereus Financial Advisors in early 2018. Before joining Cereus, Mike got years of first-hand experience in managing many of life's financial planning challenges, having planned for and financed college, graduate school and medical school for his daughters, buying and managing a vacation home, saving and investing for retirement, and planning for the care of elderly relatives. He enjoys providing the benefits of his experience in helping clients plan for their financial goals. In his spare time, Mike helps provide care and financial management for his elderly relatives, while enjoying travel, long-distance running, wine-making, reading and music.

# PRE-EVENT NETWORKING MIXER

Tuesday, April 9<sup>th</sup>

5:00pm – 8:00pm ET

Location: Clifford Chance US LLP  
31 West 52nd Street, New York, NY 10019

Sponsored By:

**C L I F F O R D  
C H A N C E**



# AGENDA OUTLINE

WEDNESDAY

April 10<sup>th</sup>

8:00 AM ET

## Registration & Breakfast Networking

Sponsored by:

CLIFFORD  
CHANCE

9:00 AM ET

## Opening Remarks

Renato Ferreira, Vice President, Private Equity, Carmo Companies

9:00 AM ET

## State of Crypto Markets

Interviewer:

Anthony Tuths, Principal, KPMG

Keynote Speaker:

Mike Lempres, Board Director, Advisor, Legal Strategist

9:30 AM ET

## Incorporating Digital Assets in Fund Portfolios

Moderator:

Reba Beeson, General Counsel, AlphaPoint

Speakers:

Derek Devens, Managing Director & Senior Portfolio Manager, Neuberger Berman

Kevin R. Greene, Managing Partner, James Alpha Management

Agnes Budzyn, Managing Partner, Bluedge Ventures

10:30 AM ET

## AM Networking Break

Sponsored By:

Bitwise®

THE INSTITUTIONAL CRYPTO CONFERENCE EAST



# AGENDA OUTLINE

WEDNESDAY

April 10<sup>th</sup>

11:00 AM ET

## Keynote Panel: Institutional Adoption - Progress and Challenges

On this session experienced investors discuss motivations, expectations and portfolio construction considerations for the digital asset and blockchain space.

Moderator:

Cliff Cone, Partner, Clifford Chance

Panelists:

Mark W. Yusko, CEO & Chief Investment Officer, Morgan Creek; Managing Partner, Morgan Creek Digital

Anthony Scaramucci, Founder & Managing Partner, Skybridge Capital

11:45 PM ET

## RIA Perspectives on Crypto

Registered Investment Advisors discuss the roadblocks to integrating crypto into existing client portfolios with different risk tolerances. How do they evaluate different custody solutions and how do they navigate the evolving regulatory landscape for RIAs?

Moderator:

Carlie Donovan, Head of Intermediary Sales, Bitwise Asset Management

Speakers:

Owen Lau, Executive Director, Oppenheimer & Co.

Lane Fraum, Director, Portfolio Manager, TAG Associates

Ryan Nash, Chief Operating Officer, Eaglebrook

Mike Dunne, CFP, Financial Advisor, Cereus Financial Advisors

12:30 PM ET

## Networking Luncheon

Sponsored by:

**CoinFund**

1:30 PM ET

## State of Bitcoin ETFs

Keynote Speaker:

Eric Balchunas, Senior ETF Analyst & Funds Product Specialist, Bloomberg LP



# AGENDA OUTLINE

2:00 PM ET

## Hedge Fund Perspectives

Crypto hedge funds are a diverse bunch, employing various strategies to navigate the volatile world of digital assets. Experts on this session will discuss their investment approach and focus.

Moderator:

Thomas Finnerty, Digital Assets PM and Head of Global Macro, **K2 Advisors**

Panelists:

Seth Ginns, Head of Liquid Investments, Managing Partner, **CoinFund**

Matt Hougan, Chief Investment Officer, **Bitwise Asset Management**

Matthew Sigel, Head of Digital Assets Research, **VanEck**

2:45 PM ET

## Venture Fund Perspectives

VC's play a crucial role in fueling the growth and innovation of the blockchain and cryptocurrency ecosystem. On this session we will have experts discuss the wide range of projects and companies they are investing in.

Moderator:

Nisa Amoils, Managing Partner, **A100x Ventures**

Panelists:

Jalak Jobanputra, Founder and Managing Partner, **Future Perfect Ventures**

Gerald Ko, Venture Capital Investment Manager, **Deutsche Bank**

Michael Zajko, Managing Partner, **Lattice Capital Management, LLC**

3:30 PM ET

## PM Networking Break

Sponsored by:

**VanEck**<sup>®</sup>



# AGENDA OUTLINE

4:00 PM ET

## Fund of Funds

Leaders discuss the benefits of investing in a fund of funds for crypto exposure and how there are building a diversified portfolio of funds.

Moderator:

Neal Mitra, CEO, AKJc

Panelists:

Marcos Veremis, Partner, Accolade Partners

Shaan Mehta, Vice President, StepStone

Liam Quinn, Vice President, TrueBridge Capital Partners

4:45 PM ET

## Family Office Perspectives

On this session experienced family office investors discuss motivations, expectations and portfolio construction considerations for the asset class.

Moderator:

Chris Solarz, Chief Investment Officer, Amitis Capital

Panelists:

Erick Gorodezky, VP – Alternative Investments, Talipot\*

Jonathan Sands, Chief Executive Officer, Artist Capital Management LLC

Dr. Kurt Overley, Co-Founder, Coruscant LLC

Kay Meyer, Managing Partner, 22459 Ventures LLP

5:30 PM ET

## Closing Cocktails & End of Conference

Sponsored By:







PARTICIPATION OPTIONS



# PARTICIPATION OPTIONS

## COMPLIMENTARY

We only invite allocators at no cost. We use ILPA standards for determining who is invited. The complimentary passes are for institutions (and individuals within those institutions) who invest or intend to invest in a portfolio of private equity funds or direct investments primarily for their own account.

To be eligible, an applying organization must meet the following criteria:

- Organization is actively investing in private markets as an institutional investor through any limited partner (LP) vehicle including funds, fund of funds and co-investments.
- Organization primarily invests captive/passive capital.
- Organization does not raise external capital, charge asset management fees, charge promote, and is not a service provider.

Groups that may qualify include:

Public Pensions, Corporate Pensions, Pension Consultants/OCIOs, Superannuation Funds, Foundations, Sovereign Wealth Funds, Endowments, Hospital Systems, Insurance Investors, Single Family Offices, Multi Family Offices, RIAs & UNWI Investors.

To apply to attend as an allocator, please email:  
[carmo@carmocompanies.com](mailto:carmo@carmocompanies.com)

## INDIVIDUAL PASS

### • Standard Pass

- 1 pass to full conference, event cocktail hours and networking sessions.
- *Attendee list Not included*

~~Early Bird: \$1,700 USD~~ **Ends February 9th**

~~Pre-Registration: \$2,200 USD~~ **Ends March 8th**

**Standard: \$2,700 USD**

### • VIP Pass

- 1 pass to full conference, event cocktail hours and networking sessions.
- *Attendee list included and shared 1 week prior to the event*
  - *List includes specific attendee allocation information and appetite. Contact information not included.*

**\$6,600 USD** **Ends April 9th**



# PARTICIPATION OPTIONS

## ATTENDEE LIST SPONSORSHIP

- **Attendee List**
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
  - Pre-event email intros/ Carmo meeting facilitation *NOT* included.
- **Networking Break or Stand (Optional)**
  - Branding and announcement to all attendees during networking break
  - Ability to upgrade food and beverages for networking
  - Sponsor may choose to have 10' x10' space in networking area to distribute marketing material and present information regarding company.
- **Passes**
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- **Branding**
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.

**\$10,000 USD**

## WORKSHOP SPONSORSHIP

- **Workshop**
  - Client to host an intimate workshop during event on topic of choice.
  - Workshop invitation and detailed information will be distributed to all attendees 1 week prior to the event.
- **Attendee List**
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
  - Pre-event email intros/ Carmo meeting facilitation *NOT* included.
- **Passes**
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- **Branding**
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.

**\$12,500 USD**

# PARTICIPATION OPTIONS

## COCKTAIL/MIXER SPONSORSHIP

- **Cocktail/Mixer**
  - Client to exclusively sponsor and host a pre-event or post-event cocktail party.
  - Carmo will invite entire conference audience to mixer.
  - Carmo to coordinate all logistics including badges, rsvp's, food and beverage.
  - Cocktail can be at client offices, venue or elsewhere.
- **Attendee List**
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
  - Pre-event email intros/ Carmo meeting facilitation *NOT* included.
- **Passes**
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
  - Unlimited company passes to mixer
- **Branding**
  - Sponsorship branding throughout meeting, agenda and marketing campaigns and cocktail

**\$15,000 USD**

## CAP-INTRO SPONSORSHIP

- **Meeting Facilitation**
  - Select targeted LP/GP attendees from Event
  - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
  - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs.
- **Attendee List**
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
- **Private Table**
  - Sponsor entitled to a private table in the sponsor lounge a quiet setting reserved for pre-arranged, confirmed meetings
- **Passes**
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- **Branding**
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.
  - Entitled to a Full-Page Advertisement in conference brochure

**\$15,000 USD**

## SPEAKING SPONSORSHIP

- **Speaking Position**
  - Client may choose to speak, moderate or present on panel of choice at event of choice
- **Meeting Facilitation**
  - Select targeted LP/GP attendees from Event
  - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
  - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs.
- **Attendee List**
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
- **Private Table**
  - Sponsor entitled to a private table in the sponsor lounge a quiet setting reserved for pre-arranged, confirmed meetings
- **Passes**
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- **Branding**
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.
  - Entitled to a Full-Page Advertisement in conference brochure

**\$17,500 USD**

## PRESENTATION SPONSORSHIP

- **Presentation**
  - Stand-Alone 20 Minute presentation at time of choice during the event
- **Meeting Facilitation**
  - Select targeted LP/GP attendees from Event
  - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
  - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs.
- **Attendee List**
  - Exclusive access to updated conference attendee list before, during and after the event. Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information
- **Private Table**
  - Sponsor entitled to a private table in the sponsor lounge a quiet setting reserved for pre-arranged, confirmed meetings
- **Passes**
  - 3 Company passes to full conference, event cocktail hours and networking sessions.
- **Branding**
  - Sponsorship branding throughout meeting, agenda and marketing campaigns.
  - Entitled to a Full-Page Advertisement in conference brochure

**\$27,500 USD**

## EXCLUSIVE TITLE SPONSORSHIP

- **Priority Brand Placement & Material Distribution**

- Sponsor's Corporate logo to be placed above and in a larger format on the conference brochure, agenda, website, banners and branded event advertisements
- Any research or marketing materials will be made available and/or distributed to all conference attendees.
- Sponsor to include a full-page advertisement to be placed on back cover of conference brochure.
- Sponsor logo and link to sponsor site to be included on a bi-weekly newsletter which will update all confirmed and prospective attendees of event progress.
- Sponsor to have all attendee lanyards with company logo.

- **Exclusivity**

- First access to conference attendee list 3 weeks prior to the event.
- Carmo will provide one on one introductions via email to all prospective clients of choice (funds/investors).
- On-site direction and introduction facilitation to prospective clients
- Dedicated private sponsor room for 1 on 1 meetings

- **Exclusive Sponsor Cocktail/Dinner**

- Carmo to help facilitate private cocktail party/dinner with selected investors night before the event

- **Speaking/ Moderating Positions**

- 2 Moderating/speaking or presentation positions on panel of choice. (first come first serve basis)

- **Company & Speaker Profiling**

- Company description to be published online and in print (150 words max)
- Speaker bio to be published online and in print (150 words max)

- **Conference passes**

- Up to 10 attendee passes for sponsor employee executives

**\$50,000 USD**





Carmo Companies is a New York based institutional capital introduction consulting firm and professional conference organizer. We work with the most reputable real estate and private equity related operating platforms to establish capital raising relationships with leading private equity funds, institutional investors and private wealth groups located in the Americas and emerging market countries.

**Roy Carmo Salsinha**  
President & CEO  
T: +1-646-688-3375  
roy@carmocompanies.com

**Catherine Correia**  
Vice President, Real Estate & Marketing  
T: +1 646-688-3205  
catherine@carmocompanies.com

**Flavia Correia**  
Vice President, Real Estate  
T: +1-646-688-5277  
flavia@carmocompanies.com

**Heriberto Acevedo**  
Vice President  
T: +1 516-717-0016  
heriberto@carmocompanies.com

**Erick Cruz**  
Senior Vice President, Private Equity  
T: +1-646-688-5327  
erick@carmocompanies.com

**Renato Ferreira**  
Vice President, Private Equity  
T: +1-516-893-2007  
Renato@carmocompanies.com

**Nicolás Rodríguez**  
Vice President, Private Equity  
T: +1-646-688-3363  
nicolas@carmocompanies.com

**Melissa Ribeiro**  
Associate  
T: +1-516-726-4447  
melissa@carmocompanies.com



THANK YOU

49 HUNTINGTON BAY ROAD  
HUNTINGTON, NY 11743  
[www.carmocompanies.com](http://www.carmocompanies.com)

