



Private Markets Asia Pacific Web Meeting

ZOOM & SLACK

October 19th, 2021



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BUSINESS CASUAL ATTIRE



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Dear Colleague,

It is with great pleasure that I invite you to The Private Markets Asia Pacific Web Meeting. The aim of this Web Meeting is to connect private equity & venture capital funds, family offices, institutional investors, and other industry professionals across Asia Pacific Region and the world. Our online meeting brings together over 300 c-level executives that will join us to virtually network and discuss investment opportunities, allocations, and the current performance of all private equity & venture capital related asset classes. Panel discussions to be covered include topic on institutional investor, family office, private equity, and venture capital perspectives.

This is a live event and closed to the media. Video and audio recording of this event is strictly prohibited.

We look forward to hosting you digitally!

Best,

Roy Carmo Salsinha
President, CEO
Carmo Companies



Agenda Outline

TUESDAY
OCTOBER 19TH

8:00 am SGT

Fireside Chat- Asia-Pacific Institutional Investor Perspectives

A conversation on the current climate of Private Equity and Secondaries investment within APAC. How are institutional investors navigating through the challenges of Evergrande, supply constraints and the political disconnect between the West and the East.

Speakers:

Brooke Zhou, Partner, LGT Capital Partners

Weichou Sou, Partner, Stepstone Group

9:00 am SGT

Perspectives on Venture Capital

- COVID as an accelerant for digital transformation in E-commerce, Healthcare and Ed-Tech.
- The role of Crypto in investor portfolios.
- Asian LP appetite in VC funds, Fund of Funds and Co-Invests.
- Current state of Global VC

Moderator:

Adam Mastrelli, Digital Assets & Banking, IBM

Panelists:

Jay Zhao, Partner, T Fund

Tony Zhang, Managing Director of Private Equity, Ventek Ventures

Jake Brukman, Founder & CEO, CoinFund

Pranav Sharma, Founding Partner, Woodstock Fund

10:00 am SGT

Private Markets Asia Pacific Web Meeting Virtual Networking/Speed Dating

Join over 100 confirmed LP & GP event attendees for face-to-face networking. 4 randomized 30-minute breakout sessions of 5 people. Groups are shuffled every 30 minutes. Web Cam is mandatory.



CoinFund



//α TGIM Assets



Sponsors

Founded in 2015, CoinFund brings a collective 25-year crypto track record and 28 years in traditional equity, credit and private equity investing. Hence our partnership with Venrock (started by the venture arm of Rockefeller family) where we provide an additional layer of technical knowledge to their crypto effort. We cover both liquid (HF) and illiquid (VC) markets from pre-seed to later-stage. We strongly believe in the convergence of crypto with traditional asset classes giving way to extraordinary, fundamental alpha capture as well as absolute returns globally. Fun fact: It took the modern internet 24 years to reach 50% of the global population. We think crypto and blockchain technology will get there in much less time

LGT Capital Partners is a leading alternative investment specialist with over USD 70 billion in assets under management and more than 550 institutional clients in 41 countries. An international team of over 550 professionals is responsible for managing a wide range of investment programs focusing on private markets, liquid alternatives and multi-asset class solutions. Since 2003, LGT Capital Partners has been encouraging the integration of ESG in its offering and its promotion in the financial industry. In 2008, the firm was one of the first signatories of the UN PRI, since 2018 LGT Capital Partners further engages with PRI as a member of its Board. Headquartered in Pfäeffikon (SZ), Switzerland, the firm has offices in New York, Dublin, London, Paris, Vaduz, Frankfurt am Main, Dubai, Beijing, Hong Kong, Tokyo and Sydney.

TGIM Assets is a niche London-based Real Assets Private Equity firm group specialised in real estate, digital infrastructure assets, renewable energy and energy transition related investments. Established since 2014, TGIM Assets and its Founder have combined decades of experience and track record in all key commercial real estate sectors and scaled development projects across spectrum of asset classes; and have executed and advised over billions of capital in private markets alternative investments. On real estate, we focus on major European markets including the UK whereas we have global coverage relating to the infrastructure segments. We thrive on customised investment structuring as PE sponsor/investor and on adding value to equity partners via expertise deal origination through to deep-dive due diligence and integrated asset management. Protection of capital, risk management, sustainability and well-researched investment approach are among our emphasis. Our sophisticated investment team, access to proprietary information, capability to do deals and robust underwriting approach help us create value for investors in any economic environment from distressed to core or trophy assets. Strong deal flow and considerably diverse deal types and asset classes are what appeal to our usual pool of LPs and new clients. Our professional execution and alignment-of-interest approach allow investors to benefit the most from what private markets have got on offer. We deliver, apart from the new funds, variety of deal investment structures that suit individual investors'/institutions' requirements. www.tgimassets.co.uk

Founded in 2019, Woodstock Fund is a multi-asset global investment fund, focusing on investments in Public blockchains, Decentralized Finance, Tokenization and Web 3.0 protocols. The Fund invests in equity, convertibles and tokens in both listed and unlisted space. Woodstock works at the intersection of technology and value creation alongside its portfolio companies to help them scale and grow their ecosystem. Their portfolio companies include Holochain, Elrond, Casper Labs, Brand Protocol, Marlin Protocol, Stafi, Frontier, Unilend, AllianceBlock, Covalent and Paraswap. Woodstock's mission is to unlock the potential of blockchain technology, creating immense investment opportunities that can offer multi-bagger returns to investors. Woodstock's core team consists of serial entrepreneurs and corporate leaders who have built companies from the ground up, achieved consumer traction, and successfully exited businesses. They also have operating teams in India and Southeast Asia.

Speakers



Brooke Zhou

Partner, LGT Capital Partners (Hong Kong)

Brooke Zhou (Chinese) is a Partner at LGT Capital Partners (Asia-Pacific) Limited. Prior to joining the firm in 2010, she worked for CDH Investments, a leading Chinese private equity firm in Beijing. Before that, she worked for Bain & Company in Shanghai and Oracle Corporation in California. Ms. Zhou holds a BSc in Electrical Engineering and Computer Science from Massachusetts Institute of Technology and an MBA from Harvard Business School. She is fluent in English and Mandarin.



Weichou Su

Partner, StepStone Group (Beijing)

Mr. Su is a member of the private equity team, focusing on co-investments and Asian investments. Prior to joining StepStone in 2010, Mr. Su was a managing director of the Hina Group, an investment banking and private equity firm with a focus on Greater China, where he was head of the technology team and led the company's M&A advisory practice. Before that he held a number of operational and investment roles as a senior executive for Asia Pacific with leading telecom and technology companies. Mr. Su was previously managing director and president of the US Information Technology Office in China, where he promoted trade and investment in the technology sector. Mr. Su received his joint MBA from the Kellogg School of Management and Hong Kong University of Science and Technology and MA from the University of Massachusetts at Amherst.



Adam Mastrelli

Digital Assets & Banking, IBM (New York)

Adam Mastrelli leads sales in North America for IBM Digital Asset and Banking solutions that power institutional custody, exchange wallets, and tokenization solutions requiring advanced secure private key management. Adam is responsible for market development, and building sales and services infrastructure. Adam has been investing in Digital Assets since 2016, was early money in as an LP at Multicoon Capital, and advises crypto companies across NFTs, stablecoins, staking. MBA University of Florida; BA Duke University

Speakers



Jay Zhao
Partner, T Fund (San Francisco)

As an entrepreneur-turned-VC, Jay brings over 10 years of startup and venture capital experience and a proven track record. Jay currently manages T Fund, a global cross-border venture fund and Fund of Funds. T Fund is backed by TCL Corp, one of the largest consumer electronics companies in the world. We are financial investors who bring strategic values. We are a LP in many influential venture funds such as Sierra Ventures, China Broadband Capital, Canaan Partners IL, etc. Previously, Jay was a partner at Walden Venture Capital, one of the pioneer venture capital firms in Silicon Valley, with a global presence in Asia and Israel. Prior to Walden, Jay was a Principal at Granite Ventures (ex- H&Q venture group), a premier San Francisco based VC firm that manages over \$1 billion AUM.



Jake Brukman
Founder & CEO, CoinFund (Miami)

Jake is Founder & CEO at CoinFund. Born in St. Petersburg, Russia to computer scientists, Jake learned how to code at the age of fourteen. Starting from this early age, Jake closely followed the adoption of computing, the Internet, and mobile. Achieving degrees in mathematics and computer science, Jake spent the following 12 years of his career in pure and financial technology, quantitative research, and blockchain. Jake founded CoinFund in 2015 with the objective of driving successful innovation and adoption of blockchain through investment. His blockchain development experience dates back to 2011 and gave rise to his belief that “the best way to invest in a network is to be part of it.” Jake has championed active network participation and generalized mining since 2018, and has been an investor and advisor to well-known blockchain projects including Aragon, Balancer, Union Credit, The Graph, Async.art, Rarible, Cent, and Dune Analytics. Today, he is also an advisor to Fair Launch Capital driving new launch models for highly decentralized DeFi projects. Jake’s passion for art and technology inspired his creation of FIRSTEDITION.XYZ, an online art gallery supporting and showcasing blockchain-based digital art creators. Previously Jake has held roles as Partner & CTO at Triton Research, a technical product manager and engineer at Amazon.com, and financial technologist at Highbridge Capital Management. He studied pure mathematics and computer science at the Courant Institute of Mathematical Sciences at NYU and the honors program at Rutgers University.



Tony Zhang
Managing Director of Private Equity, Ventek Ventures (Los Angeles)

Tony Zhang is the Managing Director of Private Equity at Ventek Ventures, where he is an investor/board member of over 50 companies and 6 funds globally. His primary focus are platform business models with specialization in particular industries; where there exists a large market with technology tailwinds. Prior to that, Tony was the founder and CEO of foodomo, a SaaS company that was backed by LINE Corp and later acquired by Uni-President Enterprises.

Speakers

Pranav Sharma

Co-Founder, Woodstock Fund (India)

Pranav is a seasoned professional, with over fifteen years of leadership experience, who firmly believes that for individuals, entrepreneurs and enterprises to build successful and financially sustainable businesses, financial well-being and wellness rests at the core of such success. Pranav's professional experience is instrumental in guiding him towards his current role as the Co-founder and Managing Partner of Woodstock Fund (www.woodstockfund.com)¹. In addition, to his role at Woodstock Fund, Pranav is also Managing Partner at Alpha Omega Capital Partners² and Advisor to Alliance Block³ and Orion Protocol⁴. During his professional journey, Pranav has taken on leadership roles covering functions and verticals such as business development, sales and distribution, asset management, private equity and insurance. During his initial years, he gained experience in manufacturing and renewable energy space⁵ both as an engineer and as an investment professional. Thereafter, he was part of several strategic roles in the financial services sector⁶ which ultimately led him to becoming the pan India Head of SME business⁷.



Participation Options

COMPLEMENTARY:

- We only invite Limited Partners at no cost. We qualify LPs as Public Pensions, Corporate Pensions, Pension Consultants, Foundations, Sovereign Wealth Funds, Endowments, Insurance Investors, Single Family Offices, Multi Family Offices, RIAs & UNWI Investors.

Conditions:

- Carmo carefully vets all participants to make sure they fit the LP criteria
- Carmo has the right to refuse any participant from joining should they not meet the criteria
- If you raise external capital, you cannot join on a complimentary basis.
- If you wear two hats, you cannot join on a complimentary basis. (Example: You represent a family, but you also help a fund raise capital) Nope!
- If you are caught sneaking in and pitching a fund or deal, you will be banned from the Carmo platform. You must pay to play.



Participation Options

COMPANY SPONSORSHIP:

- **Speaking Position**
 - Client may choose to speak or moderate on panel of choice on event of choice
- **Passes**
 - 5 Company passes to event web meeting and virtual networking/speed dating sessions.
- **Networking App Access**
 - 5 Company passes to event networking app for 1 week.
- **Branding**
 - Sponsorship branding throughout web meeting agenda and marketing campaigns.
- **Attendee List**
 - Exclusive access to updated conference attendee list before, during and after the virtual event.
Attendee list includes: Companies, names, professional titles, profiles and specific attendee allocation information

\$5,000 USD



By the Numbers...

\$5+ Trillion AUM in attendance

250+ Total participants

125+ Institutional & Private Wealth Investors

125+ Private Equity & Venture Capital Investment Firms/ Funds

4 Industry Exclusive Panel Sessions

3 Hours of Private Virtual Networking/Speed Dating

2 Day Zoom Web Conference

7 Days of Slack networking tool access

In Attendance...

- Real Estate Firms, Private Equity Funds, Venture Capital Firms
- Real Estate Developers (Institutional Quality)
- Hedge Funds
- Public Pension Funds
- Corporate Pension Funds
- Endowments
- Foundations
- Fund of Funds
- Sovereign Wealth Funds
- Family Offices, Multifamily Offices and Private Banks
- Government officials
- Economists
- Banks and Investment Banks
- Lawyers
- Auditors
- Commercial Service Providers
- Private Debt Funds

C-Level Executives





Carmo Companies is a New York based institutional capital introduction consulting firm and professional conference organizer. We work with the most reputable real estate and private equity related operating platforms to establish capital raising relationships with leading private equity funds, institutional investors and private wealth groups located in the Americas and emerging market countries.

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Thank You

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