



Private Markets Canada Web Meeting

ZOOM & SLACK

April 12th & 13th, 2021



LIVE ONLY, RECORDING IS PROHIBITED
BUSINESS CASUAL ATTIRE



Private Markets Canada Web Meeting

ZOOM & SLACK– April 12th & 13th, 2021

Dear Colleague,

It is great pleasure that I invite you to the Private Markets Canada Web Meeting. The Top Ten public pension funds represent a major cornerstone of Canada's financial system and economy at large. Over the last ten to fifteen years, they have established themselves as global 'best practice' organizations, with pension funds and other institutional investors in other markets seeking to learn from and replicate their approach to asset management. The performance and savviness of these institutional investors have drawn some of the leading players in private equity to tap into this market in search of LPs and has also drawn increasing investment to Canada itself. Our online meeting brings together over 300 c-level executives that will join us to virtually network and discuss issues cross border allocation strategies and opportunities between Canada and the rest of the world. Topics across Private Equity Buyout, Real Estate, Venture/Growth Capital and Infrastructure are to be discussed.

This is a live event and closed to the media. Video and audio recording of this event is strictly prohibited.

We look forward to hosting you digitally!

Best,

Roy Carmo Salsinha
President, CEO
Carmo Companies



Agenda Outline

MONDAY
APRIL 12TH – DAY 1

11:00 am ET

Welcoming Address

Roy Salsinha, President, CEO, Carmo Companies
Craig Skauge, President, The Private Capital Markets Association of Canada

11:00 am ET

LP Perspectives - Canadian Institutional Investors

Leading Canadian pension fund managers discuss their current portfolios and allocation strategies for private markets investing in Canada and abroad. How do they differentiate from other pension fund systems? What are their target investment returns for 2021? How have they adapted to challenges in deploying capital during the pandemic?

Moderator:

Brett A. Hickey, Founder & CEO, **Star Mountain Capital**

Panelists:

Andrew Roth, Senior Portfolio Manager, **Allianz Capital Partners**

Shaun Wilkes, Investment Consultant, **Proteus Performance**

Dora Gamaoun, Portfolio Manager, **Optimum Gestion Financière S.A.**

Charissa Lai, Principal, **Investment Management Corporation of Ontario (IMCO)**

12:00 pm ET

Sector Focus- Real Estate

Institutional Investors and Real Estate Investment firms discuss their current investment portfolios and allocation strategies for 2021 in Canada and abroad. Panelists will discuss: Challenges and opportunities during 2020, How did their business adjust? Business and portfolio impact, change in strategy? 2021 allocation strategies – any shifts, recovery cycle? return expectations? Office, retail – short term and long-term impacts? What’s the future evolution for these two sectors? Multi-family and Industrial – firing on all cylinders, strong performers, is performance peaking? Alternative sectors (data centers, self storage, land lease etc.) Return to work? What does it look like?

Moderator:

Maud Chaudhary, Senior Vice President, Investment Management, **QuadReal, Parkbridge Lifestyle Communities**

Panelists:

Roderick Gomez, Investment Consultant, **Eckler Consultants & Actuaries**

Taylor Servais, Senior Specialist, Private Market Investments, **CMHC – SCHL**

Janet Chung, Real Estate Investments, **CPP Investment Board**

Tyson E. Skillings, Managing Partner, **Rockwood Capital**



Agenda Outline

MONDAY
APRIL 12TH – DAY 1

1:00 pm ET

Sector Focus- Private Equity Buyout & Secondaries

Institutional Investors and Private Equity Fund Managers discuss their current investment portfolios and allocation strategies for 2021 in Canada and abroad. Panelists will highlight objective for fund financing and appetite in PE secondaries. Panel topic to be further elaborated.

Moderator:

Terri Troy, CFA, ICD.D, CO-Founder, **Placemore Capital Inc.**

Panelists:

Koblavi Fiagbedzi, Portfolio Manager, **CBC Pension Fund**

Henry Zhang, Founding Partner, **Morningside Capital Management**

Richard Villiers, Partner, **Addition Capital**

2:00 pm ET

Venture & Growth

Institutional Investors and Venture Capital Fund Managers discuss their current investment portfolios and allocation strategies for 2021 in Canada and abroad. The panel will explore and debate the opportunities, issues, and challenges ahead in the venture and growth landscape.

Moderator:

Brenda Hogan, Chief Investment Officer, **Ontario Capital Growth Corporation**

Panelists:

Erik Lassila, CEO & Managing Partner, **Peakview Capital**

Romain Marguet, VP, Head of Alternative Investments, **Richardson Wealth**

Alison Nankivell, Vice President, Fund Investments and Global Scaling, **BDC Capital**

Leon Chen, Managing Partner, **Kayne Partners**



Agenda Outline

MONDAY
APRIL 12TH – DAY 1

3:00 pm ET

LP Perspectives - Family Offices

Canada based single and multi-family offices discuss fund and direct allocation appetite and strategies for 2021-2022. What is their for funds, managed accounts, co-investments or direct investments and why? What risk and return profile of sought investments: Diversification, cash component, capital appreciation, Returns' volatility. Fund structure preference: Closed-ended vs evergreen or permanent capital fund structure. Any ESG considerations in manager, industry and investment selection? Geographic and sector preferences in a COVID or post-COVID environment. Is the location of the manager important vs. investment geographic focus. Any Canadian managers' bias?

Moderator:

Michel Piette, Senior Vice-President, Institutional Markets - Private Alternatives, **Fiera Capital**

Panelists:

Andrea Nickel, Managing Partner, **Celina Capital**

Elmer Kim, Chief Investment Officer, **Hyatt Family Office**

Arthur Salzer, Founder & Chief Executive Officer, **Northland Wealth Management**

4:00 pm ET

Infrastructure & Natural Resources

Institutional Investors and Infrastructure related Investment firms discuss their current investment portfolios and allocation strategies for 2021 in Canada and abroad. What are the risks / opportunities emerging from Covid-19 for private infrastructure. Panelists will hold an elaborate discussion on infrastructure trends and themes.

Moderator:

Aaron Vale, Partner, **CBRE Caledon Capital Management**

Panelists:

Kate Roscoe, Managing Director, Infrastructure Equity, **Manulife Capital**

Stephane Amara, Head of Canada, **Allianz Global Investors**

Carlos Escamilla, Strategic Advisor, **Mecantil Colpatría**

5:00 pm ET

End of Day 1



Agenda Outline

TUESDAY

APRIL 13TH – DAY 2

11:00 am ET

Keynote Fireside Chat – Alberta Investment Management Corporation (AIMCo)

Alison Schneider, Vice president of Responsible Investment discusses how to build a responsible investment strategy across asset classes and lessons learned at AIMCo.

Keynote:

Alison Schneider, Vice President, Responsible Investment, Alberta Investment Management Corp (AIMCo)

Interviewer:

Catherine Ann Marshall, Principal, R4 Advisors

11:30 am ET

Private Markets Canada Virtual Networking/Speed Dating

Join over 150 confirmed LP & GP event attendees for face-to-face networking. 4 randomized 30-minute breakout sessions of 5 people. Groups are shuffled every 30 minutes. Web Cam is mandatory.

Some Notable Confirmed Attendees Include:

Inna Khidekel, Partner, Client Solutions Group, **Bridge Investment Group**
 Alex Gamza, Associate - Relationship Manager, **DWS**
 Irving Kau, Managing Partner, **KWCP**
 Janet Chung, Sr. Associate, **CPP Investments**
 Andrew Urquhart, Manager Real Assets, **NAV CANADA Pension Plan**
 Nicole Thie, Senior Alternatives Coverage, **DWS**
 David Sheng, Senior Portfolio Advisor, **Aksia**
 Tara McCann, Senior Managing Director, **Rockwood Capital**
 Ben Linder, Principal, **LGT Capital Partners**
 Henry Zhang, Partner, **Morningside Capital**
 Paul Kerr, Managing Director, **Astarte Capital Partners**
 Brian Cyr, Managing Director, **bfinance**
 Aaron Vale, Partner, **CBRE Caledon**
 Chloe Harper, Investor Relations, **Serone Capital Management**
 Diego Labarthe, Socio, **BA INTERNATIONAL**
 Martin Belanger, Director, Investments, **Western University**
 Jeff Wang, Asset allocator, **Wang Family**

Julie Bourgon, Vice President, Asset Management, Residential, **Ivanhoe Cambridge Inc.**
 Steven Goulet, Director, Real Estate Investment Funds, **Ivanhoe Cambridge Inc.**
 Per Sekse, President & COO, **Presidium USA, Inc.**
 Geoff Dover, Chief Investment Officer, **Heirloom Investment Management**
 Peter Haist, Sr. Consulting Specialist, **NEPC**
 Gerry Fields, President and General Counsel, **Cornerstone Group Family Office**
 Dianna Price, Managing Director, Wealth Management, **Gluskin Sheff**
 Peter O'Connell, VP Institutional, **Ninepoint Partners**
 Manish Gupta, President, **KSDM Holdings Inc**
 Mathieu Desforges, Partner, Head of Private Credit, **Fiera Comox**
 Roberto Ruiz, Analyst, **Brainvest**
 Carlos Escamilla, Strategic Advisor, **Mercantil Colpatría**
 Andrew DeYoung, Vice President, **Kayne Partners**
 Ali Rampurwala, Head of Private Equity, **Abu Dhabi Capital Group**
 Peter Ashade, Group Chief Executive Officer, **United Capital Plc**
 Maggie Dunphy, CFO, **Holdun Family Office**

1:30 pm ET

End of Day 2



Institutional Partner





Kayne Partners

Sponsors

Founded in 2008, Atlantic Creek Real Estate Partners, LLC (“Atlantic Creek”) is a commercial real estate investment management firm with offices in New York, NY and Palm Beach, FL. Atlantic Creek targets “select opportunities” to acquire value-add or opportunistic, small and middle market multifamily, office, and other property types. The firm targets investments that exhibit a compelling basis with strong locational characteristics in high barrier-to-entry primary and secondary United States markets. Built on a foundation of commitment, discipline, and positive results, Atlantic Creek’s principals have in excess of 80 years of CRE experience and have contributed to over 250 CRE assignments totaling more than \$20 billion in estimated value, thereby gaining strong knowledge of a diversity of geographic locations, property types, and investment structures. By utilizing its network of relationships with owners, operators, and other capital market participants, Atlantic Creek pursues only those opportunities which are anticipated to provide the most attractive risk-adjusted returns.

CBRE Caledon Capital is a leading infrastructure manager and solutions provider who creates long-term value for its clients by accessing, acquiring and managing high-quality investments and building comprehensive infrastructure portfolios. CBRE Caledon’s business is focused on managing pooled funds and separately managed accounts for institutional clients. CBRE Caledon operates as a separate business unit within CBRE Global Investors, the independently operated investment management subsidiary of CBRE Group, Inc.

Established in 2016, Fiera Comox is a joint venture between Fiera Capital and Comox Equity Partners, which is owned by former senior investment professionals of large Canadian pension funds. Fiera Comox is a private market specialist aiming to deliver attractive long-term returns, while preserving capital and investing responsibly with high ESG standards. Fiera Comox offers its clients three distinct global strategies: Private Equity: diversified portfolio of corporate mid-market growth/buyout private equity investments, generating attractive long-term absolute returns. -Agriculture: global portfolio of land-based agricultural assets through the creation of partnerships with local operators in developed markets. -Private Credit: invests in corporate private credit instruments such as 1st lien, 2nd lien and mezzanine in North America and Europe. Fiera Comox differentiates from its peers by the background of its partners, the global scope of all its strategies and the evergreen open-ended nature of its funds. As at 31 March 2021, Fiera Comox has \$1.1 billion in AUM and 25 employees.

Kayne Partners, the Los Angeles-based dedicated growth private equity group of Kayne Anderson Capital Advisors, L.P., is a leading provider of capital and connections to privately held, high growth, enterprise software and tech-enabled service businesses in North America. Kayne Partners seeks to partner with driven entrepreneurs and provide capital to high growth companies at a transformative point in their life cycle in the following industries: security & compliance, supply chain & logistics, financials, business process automation, healthcare, and media & telecom. Kayne Anderson Capital Advisors, L.P. is a leading alternative investment management firm focused on niche investing in private equity, infrastructure, real estate, and credit. Kayne manages over \$32 billion in assets and employs 338 professionals in five offices across the U.S.



Sponsors

Kingbird deploys capital on behalf of Grupo Ferré Rangel and third-party family offices and other investors. As a family office investor and partner with a fiduciary mindset, Kingbird understands the importance of institutional best practices and open communication and is focused on protection and capital growth. The Kingbird executive management team has over 60 years of real estate investment experience with first-tier public companies, institutional real estate funds and family offices. With a commitment to trust, transparency and aligned interests, Kingbird builds long-term value by investing in a diversified portfolio of carefully selected properties, guided by a highly disciplined investment process, an experienced team and collaboration with carefully-selected local operating partners.

Monta Vista Capital is a seed stage B2B venture fund in Silicon Valley currently raising its third fund of \$50m. The first two funds of Monta Vista Capital have done well and are on track to deliver results that put them among top 5% of the venture funds worldwide. More than 80% of the portfolio companies approached Monta Vista first and it is among the rare funds in the Valley to have a privileged network that steers exceptional entrepreneurs to the fund. Monta Vista is also rare among seed funds to have a dedicated team of experts to help with deal flow, diligence and investment decisions.

Rockwood Capital, LLC (Rockwood) is a real estate investment management firm founded in 1995 that provides equity capital combined with real estate operating expertise for the repositioning, recapitalization, development and redevelopment of residential, office, research and development, retail and hotel space in key markets throughout the United States. Rockwood and its principals have invested on behalf of their clients approximately \$28.9 billion of real estate through commingled funds and separate accounts. Rockwood is a 76-person organization with offices in New York, NY, San Francisco, CA, and Los Angeles, CA that manages a portfolio of approximately \$3.6 billion of net equity value in approximately \$7.1 billion of gross real estate value as of 9/30/2018. Rockwood's investors include sovereign wealth funds, public and private pension funds, endowments, foundations, insurance companies, funds of funds, high net worth individuals and family offices.

Investing in the Growth Engine of America® – Star Mountain Capital optimizes absolute and risk-adjusted returns as a specialized investor exclusively focused on providing capital to lower middle-market established small and medium-sized businesses that have between \$3 million and \$20 million of EBITDA. Star Mountain's data-driven approach, bringing large market expertise and resources to private equity and private credit investing / lending is powered by its custom-built technology, Collaborative Ecosystem® and team who have been investing in this market since 2001. Star Mountain was recognized as one of the Best Places to Work by Crain's and Pensions & Investments in 2019.

Sponsors

StepStone is a global private markets investment firm focused on providing customized investment solutions and advisory and data services to some of the most sophisticated investors in the world. With more than US\$280 billion of private markets allocations, including over US\$62 billion of assets under management as of December 31, 2019, StepStone covers the spectrum of opportunities in private markets across the globe. The firm uses a disciplined, research-focused approach to prudently integrate fund investments, secondaries and co-investments across the private equity, infrastructure, private debt and real estate asset classes.

TGIM Assets is a niche London-based private equity Real Assets firm group specialised in real estate, digital&technology infrastructure, clean energy and other real assets investments. The firm group invests in major European markets & the UK as regards real estate whereas has global coverage on overall infrastructure projects. It is established since 2014 (evolved from our previous family office). TGIM Assets and its Founder have deployed and executed over 3 billions of capital, and have combined decades of experience and track record in all key commercial real estate sectors, scaled residential developments and early/late stage technology infrastructure and energy projects. To-date, we have lot of focuses on private equity real assets SPV platforms and strategic partnership concerning logistics and industrial portfolios acquisition, last-mile logistics, Build-to-Suit profiles, industrial land plots investment, specialty segment like cold storages and high-tech industrial estates; as well as core-markets strategic office investments, key-cities multi-family BTR, datacentres and towers technology infrastructure etc. Strong deal flow and considerably diverse deal types and asset classes are what appeal to our usual pool of investment partners and LP clients. Our professional execution structure and alignment-of-interest approach allow investors to benefit the most from what private markets have got on offer.



Keynote Speaker



Alison Schneider

Vice President, Responsible Investment, Alberta Investment Management Corp (AIMCo)
(Edmonton)

Alison is Vice President, Responsible Investment at Alberta Investment Management Corporation (AIMCo) based in Alberta, Canada. . Alison co-chairs the shareholder responsibility committee of ICGN, is a co-founder of GRESB Infrastructure and chairs its advisory board. Alison sits on committees for UNPRI, G7 ILN, CSA Sustainability Taxonomy, CCGG, PIAC and SASB. Alison is a published author: *The New Frontiers of Sovereign Investment* (2017) and co-authored ICGN's *Guidance on Diversity* (2016) and ICGN's *Guidance on Fiduciary Duty* (2018). She has taught modules for the Institute of Corporate Directors and the ILN's Sustainable Infrastructure Fellowship. Alison has spoken on RI at the United Nations & various events for PRI, RIA, ICGN, Globe, FEI, CFA, CPA, IREI, CCLI & Cambridge, amongst others.

Speakers



Craig Skauge

President, The Private Capital Markets Association of Canada (Toronto)

Craig Skauge is the President of Olympia Trust Company and the Executive Vice President and a Director of Olympia Financial Group Inc. (TSX: OLY). He is a founder and President of the Private Capital Markets Association of Canada. Previously Mr. Skauge was a member of both the Ontario Securities Commission's Small and Medium Enterprises Committee and Exempt Market Advisory Committee. Mr. Skauge is recognized as a leader and national subject expert on the Canadian Exempt Market and has been featured in the National Post, the Globe and Mail, and the Investment Executive.



Brett A. Hickey

Founder & CEO, Star Mountain Capital (New York)

Brett Hickey is the Founder & CEO of Star Mountain Capital, LLC, a specialized U.S. lower middle-market investment firm. Star Mountain employs a data-driven approach to provide value-added debt and equity capital to established small and medium-sized companies leveraging its large market expertise, scale-driven resources, and longstanding relationships. Star Mountain also has a secondary fund investment business. Brett has been investing in this end of the market for over 15 years and began his career as an investment banker at Citigroup / Salomon Smith Barney. Mr. Hickey graduated from McGill University with a finance and accounting degree. He is an alumnus of Harvard Business School via its Owner/President Management executive leadership program. He Chair's Star Mountain's Charitable Foundation which supports the career development of women, veterans and athletes as well as health & wellness initiatives including cancer research. He is a member of YPO and on the global boards of Harvard Alumni Entrepreneurs and Help for Children. Additionally, Brett is a former Canadian national gold medalist speed skater.



Andrew Roth

Senior Portfolio Manager, Allianz Capital Partners (New York)

Andrew Roth joined Allianz Capital Partners in 2016 and is currently a Senior Portfolio Manager focused on primary fund investments and co-investments across the United States and Canada. Prior to joining ACP, he held various private equity roles with the StepStone Group and Centerbridge Partners, and prior to that was an investment banking Analyst with the Royal Bank of Canada. Andrew received a B.A. in Economics from the University of Michigan.

Speakers



Shaun Wilkes Investment Consultant, Proteus Performance (Toronto)

Shaun is a consultant at Proteus and has been part of the team since 2016 and works closely with several clients on a variety of initiatives. These include asset mix modeling, investment manager reviews, searches, ongoing monitoring and manager research. Shaun helps to establish Proteus's capital market expectations by meeting regularly with other members of the asset mix committee. Shaun is a holder of the right to use the Chartered Financial Analyst® designation, the Certificate in Investment Performance Measurement™ designation and he is a member of CFA® Society Toronto. Shaun has also completed the Canadian Securities Course, the Conduct and Practices Handbook Course and two Financial Industry Regulatory Authority (FINRA) courses.



Dora Gamaoun Portfolio Manager, Optimum Gestion Financière S.A. (Paris)

Dora has more than 8 years of industry experience that includes analytical and portfolio management responsibilities in the public corporate bond and preferred share markets within North America as well as private debt due diligence responsibilities. She is currently portfolio manager at Optimum asset management where she is in charge of allocating capital to private investments within the firm. Dora graduated from HEC montreal with a M.Sc in financial engineering and is a CFA charterholder.



Charissa Lai Principal, Investment Management Corporation of Ontario (IMCO) (Toronto)

Charissa is a Principal in Private Equity at the Investment Management Corporation of Ontario (IMCO). She has a global perspective, having worked and lived in South Africa, England, Canada, China and the USA. Her work has focused on Investing, Strategy and Portfolio Management across Private Equity, Capital Markets and Investment Banking, for leading financial institutions. She is co-author of "A Bottom-Up Approach to the Risk-Adjusted Performance of the Buyout Fund Market", a Top 10 Article in the CFA Institute Financial Analysts Journal (2016). Charissa holds an MBA from Northwestern University's Kellogg School of Management, Chicago and an HBSc focused on Computer Science and Commerce from University of Toronto. She is a CFA Charterholder and a Director of the Board of the Toronto Humane Society.

Speakers



Maud Chaudhary

Senior Vice President, Investment Management, QuadReal, Parkbridge Lifestyle Communities (Toronto)

Maud is a creative, thorough and motivated executive with close to 20 years of real estate experience in investment management across multiple geographies. With extensive institutional investment experience, Maud joined the executive team in January 2020 to lead Parkbridge's development, asset management and acquisitions teams. Maud was one of QuadReal's top investment leaders as Vice President, International Real Estate Americas and has also held senior leadership positions with Dream Office REIT, Oxford Properties Group and Abu Dhabi Investment Authority (ADIA). He is a Chartered Financial Analyst and has an Honours Bachelor of Economics and Business from York University.



Roderick Gomez

Investment Consultant, Eckler Consultants & Actuaries (Toronto)

Roderick joined Eckler's investment consulting group in 2008 and has 16 years of investment experience. Roderick provides investment strategy advice in different capacities, to a wide range of institutional clients, including corporations, multi-employer pension plans, endowment/ foundations and non-profit organizations. In addition to consulting responsibilities, Roderick is a member of the investment manager research team and has experience in all public and private investments. Currently, his specific area of expertise is alternative investments, particularly infrastructure and real estate. Roderick graduated from Wilfrid Laurier University with an Economics degree in 2003, completed his Canadian Securities Course and is currently pursuing his Chartered Financial Analyst designation.



Taylor Servais

Senior Specialist, Private Market Investments, CMHC – SCHL (Ottawa)

Taylor joined CMHC in 2014 and has over five years of real estate investment management experience. His primary responsibilities involve overseeing CMHC's Pension and Insurance Fund real estate portfolios. During his time at CMHC, Taylor was responsible overseeing the Pension Fund's global real estate portfolio growth and introduction of agriculture within the real assets portfolio. Prior to his current role, Taylor spent time in Risk Management and Public Accounting.

Speakers

Janet Chung

Real Estate Investments, CPP Investment Board (Toronto)

Janet graduated from the Rotman School of Management at University of Toronto after which she joined CPP Investments in their real estate investment group. During her 9 years at the firm, she has worked both in the private real estate debt and equity groups covering major US and Canadian markets. She is currently responsible for assisting in overseeing the Canadian real estate equity portfolio at CPP Investments along with executing new/development investment opportunities.

Tyson E. Skillings

Managing Partner, Rockwood Capital (Los Angeles)

Mr. Skillings, based in Los Angeles, has 23 years of experience in the real estate industry. Mr. Skillings serves on Rockwood's Management Committee and, in such capacity, works with the other Managing Partners to set the overall strategic direction of the firm and manage the execution of critical firm initiatives. Mr. Skillings oversees the firm's capital raising efforts. He also co-heads Portfolio and Asset Management with a focus on Rockwood's commingled fund business. Mr. Skillings serves on various Investment Committees. Prior to joining Rockwood in 2000, Mr. Skillings worked at EY Kenneth Leventhal Real Estate Group. Mr. Skillings received a Bachelor of Business Administration with an emphasis in Finance from the University of Notre Dame and a Master of Real Estate Development from the University of Southern California. Mr. Skillings is an Executive Committee Board Member for USC Lusk Center and a full member of Urban Land Institute where he is a member of an Industrial Office Council.

Terri Troy, CFA, ICD.D

CO-Founder, Placemore Capital Inc. (Toronto)

Terri Troy, CFA, ICD.D is CO-Founder of Placemore Capital Inc., an advisory firm that works closely with investment managers/GPs and accredited investors to match the right solutions with the right partners. In 2018 Terri retired as CEO of the Halifax Regional Municipality Pension Plan. She has more than 25 years of experience in investment management, pensions, corporate strategy, and mergers and acquisitions. As CEO of the Halifax Regional Municipality Pension Plan, she transformed the governance structure, investment strategy, and customer service function. Innovative investment strategies implemented included factor investing, portable alpha, and a significant emphasis on private investments including co-investments, syndications/club deals with other large institutional investors, and direct investments, etc. While CEO, Terri was a Board member of a UK based energy company and a Board member of a Canadian financial services corporation. She was a member of Investor Advisory Committees for various global private investments including UK, European and US private equity; UK, Australian and Canadian infrastructure; European, UK, Asian, US and Canadian real estate; and European, UK, and US private debt. Prior to the CEO role, Terri was responsible for the investment strategy for RBC's 33 global pension plans between 2000-2006. Prior to RBC, Terri held various roles at CIBC including corporate strategy, mergers & acquisitions, and wealth management. Terri has held various leadership roles in the pension industry including being a Board Member of the Pension Investment Association of Canada (PIAC), Chair of PIAC, Chair of PIAC's Investment Practices Committee and Chair of PIAC's Government Relations Committee. Terri was a member of the International Limited Partnership's Association's Education Committee 2016-2018 and is currently on ILPA's Teaching Faculty. Over the course of her career, Terri has received many awards including the Leading Pension Plan Sponsor Award and the Top 25 Most Influential Plan Sponsors. Terri has an MBA from York University and an HBBA from Wilfrid Laurier. She also holds the CFA charter and completed the ICD Rotman, Directors Education Program.

Speakers



Koblavi Fiagbedzi
Portfolio Manager, CBC Pension Fund (Ottawa)

Koblavi A. Fiagbedzi joined the CBC Pension Fund as an Associate Portfolio Manager, Strategic Investments in 2018. Koblavi is the lead for the private real estate portfolio and supports the larger Strategic Investments team in private equity, infrastructure, and private debt for Fund, Secondary, Co-Investments, and Direct investments opportunities. Koblavi began his career at the Bank of Canada in 2004 where he worked on longer-term economic research themes and forecasting model maintenance. After joining EDC as an Associate Economist, he focused on current analysis and transactional guidance for political risk insurance, sovereign and project finance loans in key emerging and developed markets. Later, as a Senior Associate in the International Business Development Group, he led EDC's corporate strategy for emerging markets and conducted due diligence and deal sourcing for project finance, corporate debt, political risk, and credit insurance. In 2012, he joined the CMPA Investment Fund where he focused on transaction and portfolio management support for the \$1 billion private market portfolio. Koblavi earned his BBAH from Acadia University and an MBA from the University of London. Koblavi is a CAIA and CFA charter holder.



Henry Zhang
Founding Partner, Morningside Capital Management (Toronto)

Henry Zhang is the Founding Partner of Morningside Capital and responsible for the firm's investment, fundraising and management activities. Prior to Morningside, Henry was a founding member of Canada Pension Plan Investment Board's (CPPIB) private equity secondaries program. At CPPIB, Henry was responsible for deploying \$4.2 billion in 16 secondary transactions, making CPPIB one of the largest and most active secondary market investors globally. Henry's roles at CPPIB consisted of sourcing, investment analysis, structuring, legal negotiation, closing and syndication. In addition to his secondaries responsibilities, Henry also led primary fund commitments to six general partners. Furthermore, he oversaw CPPIB's investments in 15 partnerships in the capacity of LP advisory board member. Prior to joining CPPIB, he worked at RBC Capital Markets. Henry has extensive international experience having worked in Toronto, London and Hong Kong. He was a committee member of Institutional Limited Partners Association. Henry holds a Bachelor of Commerce degree from University of Toronto.



Richard Villiers
Partner, Addition Capital (London)

Richard joined Addition in 2020 to lead the development of the co-investor ecosystem and to drive deal sourcing. Richard has established and led two Single Family Office operations: one focused on direct deals in Latin America and the other for an international finance entrepreneur. He began his career advising UHNW clients at J.P. Morgan in London and New York following 6 years as an Officer in the British Army. Richard received a BA in History from University of Newcastle-upon-Tyne.

Speakers

Brenda Hogan

Chief Investment Officer, Ontario Capital Growth Corporation (Toronto)

Brenda M. Hogan is the Chief Investment Officer at the Ontario Capital Growth Corporation (OCGC) and has over 15 years' experience in strategy and execution in venture capital at the co-investment, fund of funds, and fund level investing. Brenda has held senior roles in corporate development, finance, and strategic investing with Bell Canada, EY, the Business Development Bank of Canada, and a software start-up. Brenda served as Co-Chair of Canadian Women in Private Equity (CWPE); serves with the Institutional Limited Partners Association (ILPA) as a member of the Research and Benchmarking Committee; and served three terms on the Board of Women in Capital Markets, serving as Chair of the Governance Committee. She also served on the Board of Governors at Dalhousie University and Chaired the Finance, Audit, Investment, and Risk Committee. Brenda holds an MBA in finance, has completed the Institute of Corporate Directors SME Board Effectiveness Program, and has received leadership training from the Ivey School of Business.

Erik Lassila

CEO & Managing Partner, Peakview Capital (Palo Alto)

Erik Lassila is Managing Partner of Peakview Capital, heading US investments and operations. He is responsible for the management and development of the firm and leads its investment committee. Erik had sixteen years of venture capital investing experience before founding Peakview, having been responsible for investments in dozens of early and growth stage companies and holding seats on 16 boards of directors. Erik has served on boards alongside partners from many top-tier VC firms, including Sequoia Capital, Accel Partners, KPCB, Benchmark Capital, Greylock Partners, Menlo Ventures, Lightspeed Venture Partners, and New Enterprise Associates. Erik began his VC career at Mayfield Fund, a leading US VC firm founded in 1969 with \$4 billion under management. He later served as a General Partner with Charter Ventures and Clearstone Venture Partners before forming Peakview Capital in 2015. Prior to his venture career Erik held marketing and management roles for several years with technology company Texas Instruments. Erik was formerly Chairman of Young Venture Capitalist Association (YVCA), a national group with over 200 members that is now part of National Venture Capital Association (NVCA). Erik is a frequent speaker and guest lecturer at industry conferences and is a current LP Advisory Committee (LPAC) member of Menlo Ventures Fund XII and Menlo Ventures Fund XIV. Prior to his venture career, Erik held operating roles with Texas Instruments and Motorola and earned a BS Electrical Engineering from Iowa State University and an MBA from Stanford University.

Romain Marguet

VP, Head of Alternative Investments, Richardson Wealth (Toronto)

Mr. Marguet is responsible for the oversight of the alternative asset platform for the both Richardson Wealth and the Richardson Wealth Private Family Office (MFO), as well as the origination of new investment opportunities across global alternative asset classes. A role that sees him working in various capacities with asset managers in the hedge fund, private equity, private debt, private real estate and venture capital asset classes. He also sits on the Investment Committee of a leading Canadian private debt fund. Mr. Marguet started his career in the financial services industry in 2000 with a Canadian Bank. He has held increasingly senior positions in Canada and internationally. Prior to joining Richardson Wealth, he worked for a long-standing hedge fund manager and a boutique private equity firm in Toronto and overseas. Prior to working abroad, Mr. Marguet held a senior position with a Fortune 500 broker dealer that had recently established its presence in Canada. Mr. Marguet received an Hon. B.A. in Economics from the University of Toronto in 2003. He is currently active on various industry boards and committees, and fluent in both French and English.

Speakers

Alison Nankivell

Vice President, Fund Investments and Global Scaling, BDC Capital (Toronto)

Alison Nankivell is Vice President, Fund Investments and Global Scaling. Based in Toronto, she leads BDC Capital's team of indirect investments – Canada's largest venture fund investor, with investments in more than 90 funds and over \$2 billion in assets under management. Bringing over 20 years of experience in the finance industry in Canada and Asia, Alison is also responsible for BDC Capital's cross-border venture strategy, helping connect large corporates and investors in Asia with high potential Canadian companies and vice-versa. Prior to her current position, Alison was Vice President, Global Scaling in Hong Kong, from where she was supporting BDC Capital's highest potential investee companies to grow their business and investment partners in the Asia region. Previously, she has served as Vice President, Funds and Co-Investments and also as Vice President, Venture Capital Action Plan (VCAP), role in which she led BDC Capital's efforts to establish a \$1.3 billion national venture program as the key execution agent for the Government of Canada. Before joining BDC, she was Director, Funds Asia with Teachers' Private Capital, the private investment arm of the Ontario Teachers' Pension Plan. Prior to this, she was Head of Funds at Export Development Canada (EDC), where she built out the Canadian and Asian private equity and venture capital fund investment platform for EDC's Investments Team. During her 15 year tenure with EDC, Alison served in a number of financing and investment roles and spent seven years over two postings based in Beijing: First as Chief Representative for Greater China, and then as Principal and Head of Asia Fund Investments. Alison also lived in Beijing and Hong Kong from 1990 to 1995, where she served as a China economic analyst and editor for the Economist Intelligence Unit. Fluent in Mandarin, she has worked as an independent economist undertaking consulting work for the International Labour Organization, the United Nations Development Program and CIDA in both Beijing and Ottawa. Alison holds a Bachelor of Arts in Commerce and Economics from the University of Toronto and a Master in Public Administration and Public Policy from the London School of Economics and Political Science. She also holds the Chartered Financial Analyst (CFA) designation.

Leon Chen

Managing Partner, Kayne Partners (Los Angeles)

Leon Chen is a Managing Partner of Kayne Anderson's growth private equity activities. He is primarily responsible for identifying and analyzing investment opportunities, monitoring of portfolio companies, and deal execution. Chen is a member of Kayne Partners Investment Committee. His areas of investment focus include software and tech-enabled businesses across media and telecom, business services, supply chain & logistics, and healthcare. Chen has advised on multiple boards through representation as a Director and been involved in the sale of companies to both financial sponsors like Vista Equity and BV Investment Partners, and strategics such as AT&T and Cisco. Chen is currently serving in a Board Director or Board Observer capacity for the following companies: Cloudbreak Health, Decisiv, Dejero, Elevate, Fully Managed, and Natural Partners Fullscript. He has been involved with 5 of Kayne Partners 9 Canadian investments. Chen graduated from the University of Wisconsin, Madison with a B.B.A in Finance.

Michel Piette

Senior Vice-President, Institutional Markets - Private Alternatives, Fiera Capital (Montreal)

Michel Piette is a member of the Institutional Markets team at Fiera Capital and is responsible for client servicing and business development for institutional clients for private investment strategies. More specifically, Michel handles global business development activities for all Fiera Comox strategies. Michel has 19 years of industry experience. Prior experiences include various positions as analyst and portfolio manager within investment management firms in the United Kingdom. Additionally, he held various business development roles within Deutsche Bank AG, based in London (UK). Prior to joining Fiera Capital, Michel was in charge of business development for Mercer's Outsourced Chief Investment Officer and alternatives solutions in Montreal. Michel graduated from University Laval with a Bachelor of Business Administration (BBA), majoring in Finance. He also holds the Chartered Financial Analyst (CFA) designation.



Speakers



Andrea Nickel

Managing Partner, Celina Capital (Toronto)

Andrea Nickel has worked with entrepreneurial and growth companies in a wide range of industries as an investor, CFO and advisor. She recently joined the family office, Celina Capital, to lead private equity investing after more than fifteen years as a partner at Beringer Capital, a private equity fund focused on the media and marketing industries. At Beringer, she was responsible for deal sourcing, execution and portfolio management. She spent three years as CFO of Match Marketing Group, a Beringer portfolio company, during which the company acquired and integrated 13 companies and grew from an investment thesis to \$200 million in revenue. Prior to Beringer, Andrea worked as a consultant for Bain & Company. She also co-founded an e-commerce company in the first dotcom boom and began her career launching and marketing software products. Andrea holds a BA from McGill University and an MBA from The Wharton School at the University of Pennsylvania.



Elmer Kim

Chief Investment Officer, Hyatt Family Office (Toronto)

Elmer is the Chief Investment Officer for the Hyatt Family Office in Toronto, Ontario. The Hyatt Family Office is an investor in a variety of asset classes through both fund managers and direct investments. In this role, he is responsible for all aspects of strategic asset and risk allocation, manager selection, due diligence and investment management. Elmer is a CPA, CA (1989) and is a graduate of the University of Toronto (1987). For more than 10 years Elmer has been a weekly member of the CBC NewsNetwork's Business Panel discussing topical political, economic and business issues impacting Canadians.



Arthur Salzer

Founder & Chief Executive Officer, Northland Wealth Management (Markham)

Arthur was farm raised in Southern Ontario before obtaining his Economics Degree from McMaster University at the age of 20. Arthur is a current member of the Think Growth Campaign Committee for the Canadian Chamber of Commerce tax review. In addition, Arthur is an active member of the Family Enterprise Xchange (FEX). For the past three years Arthur has been a judge for the prestigious Family Enterprise of the Year Award (FEYA). Since 2016, Arthur has been known for his unique insights into alternative investing and family offices in his Column - Curve Appeal which appears in each edition of The Financial Post Magazine. Arthur is frequently interviewed by leading media sources such as Bloomberg, Reuters, NBC, Financial Post, Globe & Mail, Washington Times, Wealth Professional Magazine, CTV and CBC for market analysis and commentary and is a frequent speaker at leading family office and investment conferences across North America. At the Canadian Wealth Professional Awards, Arthur has been awarded Portfolio Manager of the Year, Multi-Service Advisor of the Year and is a two time winner of Advisor of the Year - Alternative Investments. Under Arthur's leadership, Northland Wealth has been recognized 3X as the Best Multi-Family Office Canada at the Family Wealth Report Awards, and 2X Best Multi-Family Office <\$2B at the Private Asset Manager Awards and Best Multi-Family Office <\$2.5B at the 2019 Family Wealth Report Awards held in New York City.

Speakers

Aaron Vale

Partner, CBRE Caledon Capital Management (Toronto)

Aaron joined CBRE Caledon in 2014 and is focused exclusively on the infrastructure investment program. Aaron has extensive experience evaluating infrastructure and energy opportunities, as well as with asset management. Prior to joining CBRE Caledon, Aaron was engaged to help structure and raise a Latin American infrastructure and energy fund. Prior to that, Aaron was a member of Macquarie Bank in a variety of roles. Aaron worked as part of its investment team in Calgary, where he evaluated more than 200 energy opportunities. Aaron was also part of the team in Mexico City that successfully launched the Macquarie Mexico Infrastructure Fund, raising more than \$400 million in 2009. Prior to this, Aaron worked on Macquarie's infrastructure asset management team in Toronto as an analyst in the toll road group. Previously, Aaron worked with KPMG Transaction Services in Toronto with their transaction due diligence group. Aaron is a CFA and CAIA Charterholder. He received a Master of Finance with Distinction from INSEAD and Bachelor of Commerce with Distinction from McGill University.

Kate Roscoe

Managing Director, Infrastructure Equity, Manulife Capital (Toronto)

Kate Roscoe is a Managing Director on the infrastructure team at Manulife responsible for investing in infrastructure assets consisting of transportation, renewable power and other infrastructure. The portfolio is comprised of funds, co-investments and direct minority equity positions to support the general account. Kate joined Manulife in 2006 and has 15 years of experience in private investments. Kate graduated from the Richard Ivey School of Business at the University of Western Ontario and is a CFA Charterholder.

Stephane Amara

Head of Canada, Allianz Global Investors (Montreal)

Mr. Amara is a senior relationship manager and a director with Allianz Global Investors, which he joined in 2014. Based in Montreal, Canada, he is responsible for formulating and executing the firm's strategy for asset management in Canada, across institutional, retail and wealth/sub-advisory and insurance channels. Mr. Amara has over 20 years of investment-industry experience. He previously worked at Deutsche Asset & Wealth Management as Head of Canada in the global client group, where he was responsible for business development and consultant relations. Before that, Mr. Amara held a similar role at Bank of Ireland Asset Management. Prior to Asset Management, he previously worked at Republic National Bank of New York in corporate foreign-exchange sales, and at BNP Paribas in the equity derivatives group in global markets sales and trading. Mr. Amara has a bachelor's degree from McGill University. He is a CFA charterholder and a CAIA charterholder.

Speakers

Carlos Escamilla

Strategic Advisor, Mecantil Colpatría (Toronto)

Carlos A. Escamilla is a senior financial services executive and Accredited Director with 20 years of career progression in the financial services industry, and more than 10 years of experience in the pension, private equity and asset management industries in Canada, Latin America and the Caribbean. Prior to becoming a Strategic Advisor to Mercantil Colpatría, Carlos was VP International Pensions & Asset Management at Scotiabank's Global Wealth Management division where he provided leadership, management oversight, stewardship and strategic direction to Scotiabank's International Pensions and Asset Management businesses; as a Board and Corporate Governance Committee member at several pension funds and asset management businesses Carlos actively participated in the decision-making process to invest in several infrastructure and natural resources projects, with an ultimate fiduciary responsibility to plan members. Throughout his career, Carlos has held progressive roles in different areas of the financial services industry such as: Corporate Finance, Private Equity Sponsor Coverage, Mergers & Acquisitions, Pensions and Asset Management. Carlos holds a B.Sc. in Industrial Engineering from Universidad de los Andes in Colombia, a Master of Business Administration (MBA) from HEC Montreal and an Accredited Director (Acc.Dir) designation from the Corporate Governance Institute of Canada

Catherine Ann Marshall

Principal, R4 Advisors (Toronto)

Ms. Marshall co-founded R4 to bring specialized global investment management expertise to real estate and real asset ESG consulting. R4 is a natural evolution in her 12-year consulting history as Principal Consultant at RealAlts, a real assets investment consulting firm whose work includes ESG and TCFD reporting, new fund development, and investment strategy in Real Estate, Infrastructure, Agriculture, and Private Debt. She has an equally extensive background in hands-on ESG work as a builder, industry association leader, and sustainability expert. Prior to founding RealAlts, Ms. Marshall held executive and senior investment management roles as Head of Research and Strategy, Real Estate at the Canada Pension Plan Investment Board (CPPIB); Senior Vice President and Global Strategist at LaSalle Investment Management; Associate Portfolio Manager at Genus Capital Management; and Assistant Portfolio Manager, Real Estate, at the British Columbia Investment Management Corporation (BCI). She has also worked at Aon Investment Consulting as Associate Partner, Global Real Estate. Ms. Marshall was one of the first investment professionals in the world to attain the Sustainability and Climate Risk (SCR) certification in 2020. This demanding program in TCFD reporting, Green Finance and other emerging topics is offered by the Global Association of Risk Professionals. She is the ESG columnist on the Expert Panel of the Canadian Investment Review, and the former Executive Member and Treasurer of the Canada Green Building Council Toronto Chapter and has been a member of sustainability advisory groups. In addition to the SCR, she holds the CFA designation, has an undergraduate degree in Economics and Urban Studies from Queen's University, and a Master's in Economics and Finance from Simon Fraser University.

Participation Options

COMPLEMENTARY:

- We only invite Limited Partners at no cost. We qualify LPs as Public Pensions, Corporate Pensions, Pension Consultants, Foundations, Sovereign Wealth Funds, Endowments, Insurance Investors, Single Family Offices, Multi Family Offices, RIAs & UNWI Investors.

Conditions:

- Carmo carefully vets all participants to make sure they fit the LP criteria
- Carmo has the right to refuse any participant from joining should they not meet the criteria
- If you raise external capital, you cannot join on a complimentary basis.
- If you wear two hats, you cannot join on a complimentary basis. (Example: You represent a family, but you also help a fund raise capital) Nope!
- If you are caught sneaking in and pitching a fund or deal, you will be banned from the Carmo platform. You must pay to play.



Participation Options

STANDARD PASS:

- **Pass**
 - 1 pass to web meeting and networking/speed dating sessions.
- **Networking App Access**
 - 1 pass to event networking app for 1 week.

Early Bird: \$300 USD- ends April 2nd

Pre-Registration: \$400 USD- ends April 9th

Standard: \$500 USD

FULL ACCESS PASS:

- **Pass**
 - 1 pass to web meeting and networking/speed dating sessions.
- **Networking App Access**
 - 1 pass to event networking app for 1 week.
- **Attendee List**
 - Exclusive access to updated conference attendee list before, during and after the virtual event. Attendee list includes: Companies, names, professional titles, profiles and specific attendee allocation information

\$2,000 USD



Participation Options

COMPANY SPONSORSHIP:

- **Speaking Position**
 - Client may choose to speak or moderate on panel of choice on event of choice
- **Passes**
 - 5 Company passes to event web meeting and virtual networking/speed dating sessions.
- **Networking App Access**
 - 5 Company passes to event networking app for 1 week.
- **Branding**
 - Sponsorship branding throughout web meeting agenda and marketing campaigns.
- **Attendee List**
 - Exclusive access to updated conference attendee list before, during and after the virtual event.
Attendee list includes: Companies, names, professional titles, profiles and specific attendee allocation information

\$5,000 USD



Participation Options

PRESENTATION SPONSORSHIP:

- **Speaking Position**
 - Stand-Alone 20 Minute presentation at time of choice during the event
- **Passes**
 - 5 Company passes to event web meeting and virtual networking/speed dating sessions.
- **Networking App Access**
 - 5 Company passes to event networking app for 1 week.
- **Branding**
 - Sponsorship branding throughout web meeting agenda and marketing campaigns.
- **Attendee List**
 - Exclusive access to updated conference attendee list before, during and after the virtual event.
Attendee list includes: Companies, names, professional titles, profiles and specific attendee allocation information

\$7,500 USD



Participation Options

VIRTUAL ROAD SHOW SPONSORSHIP

- **Meeting Facilitation/ Post-Event Virtual Road Show**
 - Select targeted LP/GP attendees from Event
 - Carmo will professionally introduce via email and help arrange one on one virtual meetings at times and dates that suit both parties.
 - Carmo to put best effort of obtaining at least 15 LP/GP meetings with client and prospective LPs.
- **Speaking Position**
 - Client may choose to speak or moderate on panel of choice on event of choice
- **Passes**
 - 5 Company passes to event web meeting and virtual networking/speed dating sessions.
- **Networking App Access**
 - 5 Company passes to event networking app for 1 week.
- **Branding**
 - Sponsorship branding throughout web meeting, agenda and marketing campaigns.
- **Attendee List**
 - Exclusive access to updated conference attendee list before, during and after the virtual event.
Attendee list includes: Companies, names, professional titles, profiles and specific attendee allocation information.

\$10,000 USD



Participation Options

EXCLUSIVE SPONSORSHIP :

• Exclusivity

- No other company with competitive strategy or focus can be an event sponsor.
- GP Example- Exclusive debt focused fund manager
- Service Provider Example- Exclusive Law Firm/Accounting sponsor

• Lead Branding

- Premier sponsorship branding throughout web meeting, agenda and marketing campaigns.

• Speaking Opportunity

- 1 moderating/speaking positions on panel of choice or 45-minute standalone presentation (pending availability).

• Meeting Facilitation/ Post-Event Virtual Road Show

- Select targeted LP attendees from previous events
- Carmo will professionally introduce via email and help arrange one on one virtual meetings at times and dates that suit both parties.
- Carmo to put best effort of obtaining at least 15 LP meetings with client and prospective LPs.

• Passes

- 10 Company passes to web meeting and virtual networking/speed dating sessions.

• Networking App Access

- 10 Company passes to event networking app for 1 week.

• Attendee List

- Exclusive access to updated conference attendee list before, during and after the virtual event.
Attendee list includes: Companies, names, professional titles, profiles and specific attendee allocation information

\$20,000 USD



By the Numbers...

- \$5+** Trillion AUM in attendance
- 250+** Total participants
- 125+** Institutional & Private Wealth Investors
- 125+** Investment Firms/ Funds
- 4** Industry Exclusive Panel Sessions
- 3** Hours of Private Virtual Networking/Speed Dating
- 2** Day Zoom Web Conference
- 7** Days of Slack networking tool access

In Attendance...

C-Level Executives

- Real Estate Firms, Private Equity Funds, Venture Capital Firms
- Real Estate Developers (Institutional Quality)
- Hedge Funds
- Public Pension Funds
- Corporate Pension Funds
- Endowments
- Foundations
- Fund of Funds
- Sovereign Wealth Funds
- Family Offices, Multifamily Offices and Private Banks
- Government officials
- Economists
- Banks and Investment Banks
- Lawyers
- Auditors
- Commercial Service Providers
- Private Debt Funds





WEB MEETING APPS

- Our Video Conference will be Powered by ZOOM.
- You can access through web browser or download app on any Tablet, Laptop or Mobile device.
- Once registered for the event through Carmo website, Our team will assist you on how to gain access to our Zoom Conference



- Slack is a proprietary instant messaging platform that is typically used by companies in order to communicate efficiently rather than emailing back and forth on miniscule matters. It is also great for subdividing chats for group projects.
- For the purpose of our Web Meeting, this platform works perfectly to facilitate interaction of event attendees.
- We are allowing all webinar participants to join this instant messaging platform in order to communicate with each other freely and on a direct basis. Inside the slack platform there are also sub chats that are called “channels”. Each “channel” represents a different panel topic where participants can communicate with each other openly pertaining to that topic.



- Once registered for the event through Carmo website, Our team will assist you on how to gain access to our Slack Chat.
- This chatroom is only open for the 3-day duration of the Web Conference.





Carmo Companies is a New York based institutional capital introduction consulting firm and professional conference organizer. We work with the most reputable real estate and private equity related operating platforms to establish capital raising relationships with leading private equity funds, institutional investors and private wealth groups located in the Americas and emerging market countries.

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Thank You

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