



The Private Markets Texas Meeting

Austin Grand Prix Week

Hotel Van Zandt

October 25th, 2021



IN PERSON EVENT

LIVE ONLY, RECORDING IS PROHIBITED

The Private Markets Texas Meeting

Hotel Van Zandt– October 25th, 2021

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The Private Markets Texas Meeting

Hotel Van Zandt– October 25th, 2021

Dear Colleague,

It is with great pleasure that I invite you to join us at the Fourth Annual Private Markets Texas Meeting during Grand Prix week in Austin. This exclusive institutional gathering brings together the most important and active institutional allocators and family offices that are actively that are either based and or investing in Texas Private Equity, Venture Capital, Private Debt and Real Assets. Over 250 C-Level LP & GP professionals will come together to network and discuss investment opportunities, allocations, and the performance of all Private Markets related asset classes. It is our intention that this meeting will serve as a catalyst in generating increased allocation to private markets in Texas.

This is our first live, in-person event since the start of the COVID-19 pandemic. We are excited to get back into action!

We look forward to hosting you in person, finally!

Best,

Roy Carmo Salsinha
President, CEO
Carmo Companies



By the Numbers...

\$5+ Trillion AUM in attendance

250+ Total participants

125+ Institutional & Private Wealth Investors

125+ Investment Firms/ Funds

5 Industry Exclusive Panel Sessions

5 Hours of Networking/Speed Dating

1 Full day Conference

1 Pre-Event Networking Cocktail

7 Days of Slack networking tool access



In Attendance...

C-Level Executives

- Corporate Pension Funds
- Endowments
- Foundations
- Private Equity Funds, Venture Capital Firms, Real Estate Firms,
- Hedge Funds
- Public Pension Funds
- Fund of Funds
- Sovereign Wealth Funds
- Family Offices, Multifamily Offices and Private Banks
- Government officials
- Economists
- Banks and Investment Banks
- Lawyers
- Auditors
- Commercial Service Providers
- Private Debt Funds



Covid Related Protocols

The health and safety of our employees and attendees remain our top priority. We are working hard to make sure that we minimize risks related to the spread of COVID-19 to ensure a safe and comfortable experience for all guests. We will run in accordance with official government and local authority guidance, as well as any venue or location specific regulations.

- All attendees are required to provide proof of vaccine or *proof of negative COVID-19 test
- Temperature check upon entry
- Modified room set up and seating arrangements
- Sanitation stations
- Limited touch food and beverage service

**Proof of negative test must be no more than 2 days before event*

Health & Safety Advisory: *If you have a fever, cough, shortness of breath, feeling unwell or suspect to have symptoms of COVID-19, please seek medical attention and do not attend the event.*

Previous Sponsors Included:

anthemis



Different.



The Due Diligence Company



Institutional Partners



**AUSTIN
CHAMBER**



Livestrong

**ROBERT F.
KENNEDY
HUMAN
RIGHTS**

**COMPASS
INVESTORS**



Lead Sponsor



ATX Venture Partners founded by tenured principal execs from large AUM funds to include Millennium, Virtus, Perry Capital in addition to having significant exits as technology founder/operators via IPO, acquisition, and PE. This gives us a unique skillset as operator-investors which is key to building a successful VC fund and producing compelling returns. The fund is based in the hotbed of Austin, Texas and primarily focuses on companies outside of the mature and overcapitalized markets of CA, NY & MA. We lead and co-lead rounds, build a concentrated portfolio with active board seats and offer co-invest to our LPs for later stage rounds, secondaries, and special situations. Our baseline target return profile is 5X MOIC & 25% IRR, we launch a new fund ever 2.5 years, and deliberately keep our AUM under \$125M in primary funds. 80% of our initial investments receive follow-on funding.



Sponsors

Founded in 2014, Adit Ventures is a venture capital investment firm with over 1250 LPs, \$400MM in AUM, offices in California, Florida, and New York, and exits in Airbnb, DocSend, GoPro, Lemonade, Palantir, SharesPost, SoFi, Snap, and Lyft. Adit's acquires shares in category-leading, high-growth private companies via direct investments in primary rounds or early employees/investors seeking liquidity. Adit's ability to source and offer these exclusive opportunities to the firm's investor-partners stems from the global network of relationships the team has developed over their 150+ years of combined investment experience. Adit uses its proprietary ten-step investment process to identify high-value investment opportunities in dynamic and sustainable businesses. Adit invests for growth. In making investment decisions, Adit seeks to capitalize on long-term secular trends and themes in the global economy where we see dynamic areas of growth. Not only does Adit believe these sectors provide the best opportunity for capital appreciation, but also that they enable the firm to make a positive impact on the world by advancing innovation and improving quality of life. Adit is firmly committed to generating a healthy return on our invested capital in alignment with our investors, our goals, and our principles. Adit invests across the entire lifecycle. Adit is currently positioned to invest across the entire company life cycle (Seed to Pre-IPO). This allows the firm to capture more value by pushing investment entry before inflection points of growth and enhances the firm's visibility and breadth of deal flow across the venture landscape.



Antler is a global venture capital firm enabling and investing in the world's most exceptional people building the defining companies of tomorrow. The company was founded by experienced entrepreneurs, investors, and Harvard and McKinsey alumni. Antler's global footprint and proprietary technology and data platform provides unrivalled access at scale to the best-in-class early-stage technology companies. To date, Antler has helped build and invest in over 300+ start-ups across regional (pre-seed and seed) and global funds (seed - series c), with many demonstrating positive impact by solving real world problems such as inequality and climate change. Currently located in 16 major start-up ecosystems across 5 continents, Antler is changing the way early-stage investment decisions are made and breaking down the barriers to entry to entrepreneurship. Supported by our local teams and global network of 500+ advisers, our expansion plans expect that by 2030, Antler will build more than 3,000 new technology companies with a diverse, inclusive and equal set of founders.



Civitas Capital Group is a Dallas, Texas-based alternative asset firm that provides a range of products and services for institutional investors, family offices, and qualified individuals. The firm, which has more than \$1.7 billion of assets under management in more than 60 investments, focuses on compelling, niche investment strategies in U.S. real estate and lodging. Civitas was founded in 2009 by Daniel J. Healy and Rafael Anchia and has since attracted institutions and investors from 40+ countries. Civitas' core values, ever-deepening cultural competency, and a sense of global citizenship define the firm's purpose: to create opportunities that enrich communities, investors, and employees alike. For more information, visit civitascapital.com.



Cobra Carmo Group is a vertically integrated, real estate development company delivering institutional quality, purpose-built residential rental communities within the four major metropolitan areas of Texas. Born in Mexico, Raised in Texas, Cobra Carmo is a joint venture between Mexico City based Cobra Development and New York based Carmo Companies. Together, the partners have developed and invested in over 5 million square feet of commercial and residential projects across North America.



Sponsors

Corsair is a global specialist investment firm offering opportunities for investors and solutions for companies across financial & business services and infrastructure. The firm has almost three decades of experience partnering with businesses at the crossroads of technology transformation and financial services complexity and established its complementary infrastructure investment practice in 2015. Corsair has invested \$12 billion in capital across its global buyouts and infrastructure platforms since inception.

DGV is a global early stage consumer tech-focused venture capital fund run by Justin Caldbeck. Justin started his venture capital career in 2005 at Bain Capital Ventures in Boston. In 2008 Caldbeck launched Bain Capital's west coast office and led or helped drive investments in LinkedIn, Bloomreach, and MediaRadar. In 2011, Caldbeck joined Lightspeed Venture Partners as a Managing Director and co-head of the consumer internet group. In his time at Lightspeed, he led early stage investments in Stitchfix, Grubhub, Styleseat, Taskrabbit and others, and was a partner alongside Jeremy Liew on the initial seed deals for Snapchat and Affirm. Justin also helped drive early stage institutional investments in Dia and Co, Skiplagged, Toss and many other businesses. Aside from that, Caldbeck was an angel investor in many consumer technology companies including Mainstreet, Good Eggs, Winnie, Boom Supersonic, Imperfect Produce, Opendoor, Anomalie, Collective Health, and has personally participated in growth investments in Uber, Lime, and SpaceX. DGV is an early stage investor in a range of exciting early stage companies including Whatnot, Airmart, Joe Coffee, Glorify and others. Caldbeck graduated from Duke University with a B.A. in economics in 1999 where he also played basketball under Coach Mike Krzyzewski.

Greenfield Partners is an Israel-based investment firm focused on exceptional early growth stage technology and tech-enabled businesses. With a dual presence in Tel Aviv and New York, the Greenfield team fuses investment and operating experience, deep local Israeli roots, and an expansive global network to support entrepreneurs in their quest to build thriving technology companies. Greenfield's roots date back to 2016, when it was established by TPG Growth as an investment platform for early growth tech investments in Israel. Having spun out via a GP-led secondary in early 2020, its culture remains grounded in this heritage, bringing the rigor and depth of private equity to early growth investing. Today Greenfield manages over \$400 million across its portfolio of 12 companies. For more info, visit www.greenfield-growth.com.

ICP Group is an independent multi-family office investment firm that has been partnering with top-tier managers for 15+ years to invest in the private equity lower middle market and value-add opportunistic real estate. To provide clients around the globe with access to an efficiently diversified portfolio of investments in the lower middle market, with consistently high returns, and a superior client experience. Systematically invest capital in compelling opportunities that will generate superior returns through growth, efficient operations, relevance in their markets, and a strong focus in their industry.



RAINE

Schroders
capital



Sponsors

Kingbird deploys capital on behalf of Grupo Ferré Rangel and third-party family offices and other investors. As a family office investor and partner with a fiduciary mindset, Kingbird understands the importance of institutional best practices and open communication and is focused on protection and capital growth. The Kingbird executive management team has over 60 years of real estate investment experience with first-tier public companies, institutional real estate funds and family offices. With a commitment to trust, transparency and aligned interests, Kingbird builds long-term value by investing in a diversified portfolio of carefully selected properties, guided by a highly disciplined investment process, an experienced team and collaboration with carefully-selected local operating partners.v

Raine is a global TMT merchant bank. The firm has over 130 people across NYC, SF, LA, London, Shanghai and Mumbai. Raine's advisory work provides deep strategic relationships and market insights. The firm's investment business has over \$4bn in AUM.¹ Raine Ventures invests in seed and Series A stage businesses with break-out potential. Raine Ventures is focused on making investments in transformational brands and platforms that democratize access, delight users and elevate experiences. The dedicated venture team is led by Gordon Rubenstein, a multi-time entrepreneur with significant operational experience. Raine Ventures is regularly sought out for Raine's domain expertise and the firm's strategic relationships around the world. The venture portfolios are generally comprised of Raine-proprietary investments including, among others: the Premier Lacrosse League, the men's professional lacrosse league; Material Bank, a first-of-its-kind vertically integrated marketplace for the design industry; and Globality, an innovative platform utilizing AI to revolutionize procurement processes. 2

¹ Assets under management ("AUM") statistic is as of December 31, 2020. Raine calculates the firm's AUM as of any date as the sum of: (i) the fair value of the investments of Raine's growth equity and venture capital investment funds plus uncalled capital commitments from these funds; (ii) the fair value of investments in Raine's co-investment vehicles; (iii) the net asset value of Raine's hedge funds; and (iv) the fair value of other assets managed by Raine. Raine's definition of AUM is not based on any definition of AUM that may be set forth in the agreements governing Raine's funds or vehicles or calculated pursuant to any regulatory definitions.

² A complete list of Raine Ventures portfolio companies can be found at www.Raine.com. Past performance is not indicative of future results.

Schroders Capital is the private markets investment division of Schroders, one of the world's leading asset managers. It offers investors a local approach to investing across a broad range of private asset strategies, supported by a global perspective. Schroders Capital is a business built to provide investors with access to a broad range of private asset investment opportunities, portfolio building blocks and customised private asset strategies. Its team has been operating in private markets for over two decades, focusing on achieving best-in-class, risk-adjusted returns and executing investments through a combination of direct investment capabilities and broader solutions in all private market asset classes, through comingled funds and customised private asset mandates. The team aims to achieve sustainable returns through a rigorous approach and in alignment with a culture characterised by performance, collaboration and integrity. With over \$65 billion* assets under management, Schroders Capital offers a diversified range of investment strategies, including real estate, private equity, secondaries, venture capital, infrastructure, securitized products and asset-based finance, private debt, insurance-linked securities and BlueOrchard (Impact Specialists).

*Assets under management as of March 31, 2021.

Investing in the Growth Engine of America[®] – Star Mountain Capital optimizes absolute and risk-adjusted returns as a specialized investor exclusively focused on providing capital to lower middle-market established small and medium-sized businesses that have between \$3 million and \$20 million of EBITDA. Star Mountain's data-driven approach, bringing large market expertise and resources to private equity and private credit investing / lending is powered by its custom-built technology, Collaborative Ecosystem[®] and team who have been investing in this market since 2001. Star Mountain was recognized as one of the Best Places to Work by Crain's and Pensions & Investments in 2019.

Sponsors



Texas Global Equity ("TGE") and its affiliates have a 100% success record in the management of six real estate private equity funds that have provided debt and equity to iconic development projects that have realized \$800 million in value. The six funds' investments span four asset classes: luxury condominium, market rate multifamily, student housing and hospitality. Every TGE project has been delivered on time and within budget, followed by successful stabilization or exit at financial performance levels above each fund's respective plan. The average IRR realized by equity investors across all projects is 45.0%. Three projects stand out as exemplary recent additions to the Austin community and skyline across the past five years. Texas Global Equity's sister company Texas Growth Fund is the exclusive EB-5 Capital Partner to the City of Austin.



Valkyrie Capital Management is an AI-powered investment group. Born out of Valkyrie, an Austin-based AI company, Valkyrie Capital Management is on a mission to leverage AI in order to produce optimal risk-adjusted returns in the venture asset class. Valkyrie Capital Management was founded by scientists hailing from NASA, IBM, DARPA. After realizing tremendous success through building AI solutions to advise both PE and VC funds, the Valkyrie team founded Valkyrie Capital Management. Our team comprises a strong mix of experienced Venture Capitalists and lab-trained Scientists, coming together to develop algorithmically-advised investment theses.



Founded in 2019, Woodstock Fund is a multi-asset global investment fund, focusing on investments in Public blockchains, Decentralized Finance, Tokenization and Web 3.0 protocols. The Fund invests in equity, convertibles and tokens in both listed and unlisted space. Woodstock works at the intersection of technology and value creation alongside its portfolio companies to help them scale and grow their ecosystem. Their portfolio companies include Holochain, Elrond, Casper Labs, Brand Protocol, Marlin Protocol, Stafi, Frontier, Unilend, AllianceBlock, Covalent and Paraswap. Woodstock's mission is to unlock the potential of blockchain technology, creating immense investment opportunities that can offer multi-bagger returns to investors. Woodstock's core team consists of serial entrepreneurs and corporate leaders who have built companies from the ground up, achieved consumer traction, and successfully exited businesses. They also have operating teams in India and Southeast Asia.

Keynote Speakers



Mayor Steve Adler

52nd Mayor, City Of Austin

Steve Adler is Austin's 52nd Mayor, having won re-election in 2018 by 40 points in a field of 8 candidates. His top priorities include mobility, affordability and equity for all Austinites. Adler is a Trustee of the United States Conference of Mayors, Past Chair of the Capital Area Metropolitan Planning Organization (CAMPO) policy board, and Vice President of the National Council of Democratic Mayors. While he's been in office the City of Austin passed the largest mobility and affordable housing bonds in its history. The city raised its minimum city wage to \$15/hr, passed city-wide sick leave and second chance hiring protections. Still working on the homelessness challenge, the city has become one of a limited number of cities to achieve effective net zero veteran homelessness. The city has become a world leader on climate change action. Mayor Adler has received broad recognition for innovative leadership. Foreign Policy named him a Global reThinker and Living Cities included Mayor Adler on its list of 25 Disruptive Leaders (along with Facebook's Mark Zuckerberg and author Ta-Nehisi Coates) to mark that organization's 25th anniversary.



Jimmy Treybig

Founder & CEO, Tandem Computers

Jimmy was President and Chief Executive Officer of Tandem Computers. He was Tandem's principal Founder and served as its CEO from 1974 until January 1996. Under his leadership, Tandem delivered its first product in 1976, first issued public stock in 1977, and in 1980 was ranked by Inc. magazine as the fastest growing public company in America. Jimmy was recognized by UPSIDE Magazine as one of the "100 People Who Changed Our World" and by Silicon Valley's Software Development Forum for its "2002 Visionaries – Silicon Valley Pioneers." He was honored for his support of entrepreneurship as a 2008 Austin Ernst & Young Entrepreneur Of The Year Award recipient. Jimmy received the Entrepreneur of the Year awards from both Stanford Graduate School of Business and Harvard Graduate School of Business. He received his BA and BSEE from Rice University and MBA from Stanford University. Previous to Tandem Computers, Jimmy was one of 3 professionals when Kleiner Perkins was founded. In total, Jimmy has spent 30 years as a Venture Partner, including New Enterprise Associates. Since moving to Austin in 1996, Jimmy has been heavily involved in new company formation and board seats such as the Board of Trustees of the Seton HealthCare Network in Austin.

Speakers

Chris Shonk

Co-Founder, ATX Venture Partners (Austin)



As the oldest of 8 children, Chris started his first business at fourteen and has been financially self-sufficient from that day on. Chris served in the US Army to provide money for college and attain leadership and strategic execution skills from the world's most elite operators. He won the highly prestigious Special Operations Soldier of the Year award in 1996 and worked as an analyst at Merrill Lynch to begin his post-military career. Chris cofounded Virtus Financial Group (now Virtus Real Estate a \$3.5B private equity fund) and served as managing director of the private equity unit. Chris sold his interests in 2006 and cofounded EZ Money Pawn bringing technology and ecommerce to the secured lending and pawn business. There after he cofounded Sneaky Games and was also their lead investor taking that to a successful exit via IPO. He is an active angel investor and mentor to other entrepreneurs and was a founding member of the Central Texas Angel Network and on their board for the first 2 years. Chris is currently a Co-Founder of ATX Venture Partners based in Austin, Texas. ATX the premier early-stage venture fund and co-invest platform servicing the Central US. Known as a numbers-based operator Chris is a sought-after director and advisor in the technology and venture industries, currently serving on the boards of: Cyvatar, Slingshot Aerospace, Pensa Systems, QuotaPath, AtomicFi, Canteen Spirits and GoCo. Chris earned his B.A. at in Business Administration & Economics from Campbell University and his M.B.A. from the University of Texas/Acton School of Business. He was the first alumni to start an endowment for the Acton MBA to afford other deserving entrepreneurs the opportunity to change the world. Chris is on the board of the Boys & Girls Club and helps drive their STEM efforts for underprivileged children in Central Texas. He and his wife Myrna along with their two children reside between Austin, Texas and Crested Butte, CO. When not assisting investors and entrepreneurs he can be found fishing, snowboarding, mountain biking, or taking in some live music.

Gunnar Overstrom

Partner, Corsair Capital (New York)



Mr. Overstrom is a Corsair Partner and serves as a member of both the Buyouts and Infrastructure Investment Committees. He is a director of Corsair portfolio companies First Eagle Investment Management and Spring Venture Group. Prior to Corsair, Mr. Overstrom held senior roles at Maverick Capital, where he was responsible for running the Financial and Business Services investment portfolio, and subsequently as the Founder of Three Corner Global, a hedge fund focused on investing globally in financials, business services, and adjacent sectors. Prior to Maverick, he was at Morgan Stanley where he worked on many industry-leading financial services mergers and acquisitions and capital raisings. While at Morgan Stanley, he also worked with senior management on strategy and M&A, reviewing potential acquisitions and mergers for the parent company. Mr. Overstrom holds a B.A. from Hobart College and an M.B.A. from Cornell University.

Adriana Ballard

Private Equity Portfolio Manager, Employees Retirement System of Texas (ERS) (Austin)



Adriana Ballard is a Private Equity Portfolio Manager at Employees Retirement System of Texas (ERS), a public pension fund with \$34 billion in assets under management, and has been with ERS for the last 13 years. Previously, she worked at Goldman Sachs as a Senior Client Analyst for Private Wealth Management, serving Latin American clients on a variety of investment strategies including Alternative Assets. Ms. Ballard began her career at Citibank Worldwide Security Services implementing custody and institutional services to international investors. She has a Bachelor of Science from Universidad de Los Andes (Bogota), a PgDip for Universidad del Rosario (Bogota) in International Business and a MBA from IE Business School.

Speakers

Scott Ramsower

Head of Private Equity Fund Investments, Teacher Retirement System of Texas (Austin)

Scott Ramsower leads the Private Equity Funds Team at the Teacher Retirement System of Texas (TRS). Through his role at TRS, Scott has oversight responsibilities for the group's approximately \$33 billion private equity fund investment portfolio. In addition, he is a member of the Private Equity Investment Committee and Management Committee, through which he assists in the strategy and development of the overall private equity team and portfolio. Scott is also a member of the ILPA Board of Directors and an ILPA Faculty Member, helping to educate fellow practitioners in the private equity industry. Prior to joining TRS in 2010, Scott was in the New York office of AlInvest Partners, a leading private equity investor with over €35 billion in AUM. At AlInvest, Scott focused on evaluating new private equity fund commitments to various strategies around the globe. Prior to AlInvest, Scott was an associate in the equity research department of Morgan Stanley. Previously, he also worked in the consulting practice at PricewaterhouseCoopers. Scott received a BBA, Finance from Texas A&M University.

Chirag H. Shah

Senior Portfolio Manager, Private Equity and Special Opportunities, Alaska Permanent Fund Corporation

Chirag has over 15 years PE industry experience globally. He is a Senior Portfolio Manager at the Alaska Permanent Fund Corporation, a \$80B+ sovereign endowment with a ~\$15B Private Equity and Special Opportunities portfolio. Prior to joining APFC, Chirag was in PE roles leading co-investments and fund investments at two established institutional investment firms, DB Private Equity and GE Asset Management. He started his career in investment banking at Citi / Salomon Smith Barney in New York and Singapore. Chirag is also actively engaged in the broader PE community, serving as an advisory board member of the Hicks, Muse, Tate & Furst Center for Private Equity Finance at The University of Texas at Austin and a member of SEO's Alternative Investments Limited Partner Advisory Council. He holds a BBA and MBA from The University of Texas at Austin.

Greg Van Guilder

Chief Investment Officer, ECMC Group (Minneapolis)

Greg Van Guilder is the chief investment officer for ECMC Group. His responsibilities include oversight for ECMC Group's \$2.5 billion investment portfolio, which is a diversified portfolio of global equities, alternatives, private capital and direct investments. In this role, Mr. Van Guilder works closely with the ECMC Group Investment Committee to implement a long-term investment strategy to grow our portfolio while prudently managing risk. Mr. Van Guilder joined ECMC Group in 1994 as a financial analyst and during his tenure has held a number of key leadership positions in finance. In 2006, he was promoted to chief financial officer (CFO). During his tenure as CFO, ECMC Group's revenues grew and were diversified materially. ECMC Group's financial success over the last 12 years has generated a significant investment portfolio that is used to support the missions of ECMC Foundation and ECMC Education. From 2016 through 2018, Mr. Van Guilder held both the ECMC Group CFO title and chief investment officer title. With the growth of ECMC Group's investment portfolio in both size and complexity, he transitioned to full-time chief investment officer in 2018.

Speakers

Ralph DeBernardo

Partner & Head of Investor Relations, Sapphire Ventures (Austin)

Ralph is a Partner and Head of Investor Relations for Sapphire Ventures, where he is responsible for managing all aspects of the firm's investor communications and capital raising activities. Ralph works across all of Sapphire's strategies (Growth, Sport and Partners) to deliver the firm's capabilities and develop long-term partnerships to its limited partners throughout the world. Ralph has broad experience working with investors both in the U.S. and internationally, including large institutional investors, family offices, HNW individuals, wealth management platforms and consultants. Prior to joining Sapphire, Ralph was the Head of Investor Relations at Peak Rock Capital, a leading middle-market private equity, credit and real estate investment firm based in Austin, TX. At Peak Rock, Ralph worked with some of the largest institutional limited partners in the world. Prior to Peak Rock, Ralph was a member of the Investor Relations Team at Vista Equity Partners, where he was responsible for raising capital and managing investor relationships across all investor types and geographies and product management across Vista's credit strategies. Prior to that, Ralph was with Kohlberg Kravis Roberts & Co. (KKR) in the Client & Partner Group working across the firm's alternative product suite and helping to manage some of the firm's largest strategic relationships. Ralph began his career at J.P. Morgan Asset Management in New York City. Ralph holds a bachelor's degree from Columbia University where he was also a member of the varsity football team. He has called Austin, TX home since 2017, along with his wife, Kaitlyn, and two young kiddos.

Eric Munson

CIO & Founder, Adit Ventures (New York)

Eric Munson founded Adit Ventures in 2014, at the request of family offices seeking to own shares in select, late-stage venture backed growth equity companies. His four decades of investment experience spans alternative asset management, corporate finance, mutual funds, private equity & venture capital having built, developed & managed 24 funds, raising assets in excess of \$30B+ during his career. Eric has worked at Hambrecht & Quist, Morgan Stanley, Franklin/Templeton, Seneca, Wentworth Hauser & Violich, Acorn Partners, among other financial institutions. He has invested in over 100 privately-held companies, worked on over 250 initial public offerings, investing in thousands of others. Eric has built Adit into a \$500m+ asset management firm, having made 31 investments with 13 liquidity events, having returned over \$500m to clients in the past several years.

Tyler Norwood

Partner, Antler US (Austin)

Tyler, Partner in Antler US, is a business development specialist and entrepreneur with a strong focus on the growth and geographic expansion of early stage companies. With close to a decade of experience under his belt, Tyler prominently led the rollout of a comprehensive marketplace business model across over 10 countries in Southeast Asia for both Zalora and Global Fashion Group (GFG). The former Head of Business Development at GFG also spearheaded one of the largest private e-commerce acquisitions to-date involving India's e-commerce fashion site, Jabong. Tyler has also co-founded Sirona Life, an agriculture-tech company based in the US which builds and operates vertical farms for schools and companies to help teach and promote hyper-local food supply chains.

Speakers

Danielle Shoots

Vice President & CFO, Colorado Trust (Denver)

Danielle Shoots is the Founder and CEO of the Daily Boss Up, a digital startup that provides coaching, mentoring and consulting for leaders at every stage of their professional development. A proud Colorado native, Danielle is a graduate of the University of Colorado at Denver, where she earned a degree in Business Administration. Danielle is also the Vice President and Chief Financial Officer for The Colorado Trust, a private health equity foundation supporting Colorado communities. At the age of 26, Danielle embarked on her executive leadership path ascending to the position of Chief Financial Officer (CFO) for the Colorado Department of Public Health and Environment. After the state, Danielle served as the Vice President of Finance and Business Operations for the West Division of Comcast, managing a billion-dollar capital portfolio and a team of sixty employees located in seven states. Danielle is a passionate community member and serves as a Trustee for the Women's Foundation, an appointed Board member for the Prosper Denver Fund and a member of Senator Coleman's labor and technology cabinet.

Kevin Vandolder

Investment Consultant, AndCo Consulting (Austin)

Kevin Vandolder is a consultant for AndCo and resides in Spicewood just outside of Austin. Kevin previously was a Senior Consultant with DiMeo Schneider leading their practice management efforts in the southern region. Prior to joining DiMeo late in 2019, Kevin was a Partner and DC Client Practice Leader with Aon Hewitt and predecessor firm EnnisKnupp for 24 years. He holds an MBA from New York University's Stern School of Business and a Bachelor's of Commerce degree in Finance from the Odette Business School at the University of Windsor. Kevin is CFA Charterholder, a member of the CFA Society of Austin. Kevin is a founding member and previous member of the Executive Committee of the Defined Contribution Institutional Investment Association (DCIIA) and currently is serving on the leadership team of the Investment Policy and Design committee as we enter 2021. He has been a guest lecturer at DePaul and Northwestern University, was the previous President and Treasurer of the CFA Society of Chicago and for several years graded and help set the CFA examination. Kevin previously served in the Royal Canadian Navy and Presbyterian World Service. In his free time, he enjoys tennis and padel matches, working around his ranch and as a native Canadian -- poutine. Kevin has 29 years of industry experience.

Christian Fuentes

CEO and Managing Partner, ICP Group (Dallas)

Christian is Managing Partner at ICP Group since 2005. Christian leads ICP's US Real Estate portfolio and lower middle-market private equity investments. Christian is a member of the Investment Committee and Board member of most of ICP's portfolio companies. During his tenure, ICP Group has invested in different real estate asset classes such as multifamily, industrial, commercial, and retail, among others, and in several direct and fund investments in sectors such as food and beverage, energy, logistics, transportation, consumer, retail, and telecommunications. Christian has experience in investment banking, management consulting, public policy and venture capital. Prior to joining ICP Group, Christian was Director for the Mexican Department of Energy. He also worked at the investment bank ProtegoEvercore, British venture capital, WorldCap, and management consulting firm McKinsey & Co. Christian holds an MBA from Haas School of Business at UC Berkeley and graduated from ITAM University in Mexico with a BA in Economics specialized in Finance.



Speakers

Cari Lodge

Head of Secondaries, Managing Director, Commonfund Capital (Wilton)



Cari Lodge is Head of Secondaries and a member of the Investment Committee. Her responsibilities include oversight of due diligence, underwriting, manager selection and investment management for the firm's private capital Primary, Secondary, Co-Investment and Distressed Capital programs. Prior to joining Commonfund Capital, Cari was at Tulane University's Investment Management Office where she was responsible for overseeing the private equity and private real assets investments for the \$1 billion endowment. Prior to Tulane, she was at Credit Suisse Strategic Partners, Credit Suisse's dedicated secondary private equity fund with over \$11 billion in commitments and interests in over 1,300 funds. Cari was a member of the investment committee, co-managed the \$750 million aged primary program, and closed over 115 secondary transactions and co-investments for over \$1.25 billion in total capital obligation. She worked with the team for twelve years since its founding in 2000, having started with Donaldson, Lufkin & Jenrette (which merged with Credit Suisse in 2000) as an Associate in Investment Banking. Cari is presently a member of the advisory board of several private capital limited partnerships. Cari is also a member of the Investment Committee of her alma mater, The Hotchkiss School. She received an A.B. from Dartmouth College in both Economics and Government and an M.B.A. from Columbia Business School.

John Ide

Managing Director, Star Mountain Capital (Chicago)



Mr. Ide is a senior executive with 30+ years of experience advising some of the world's largest and most sophisticated institutions and family offices on their investments as well as strategically guiding operating companies as their trusted corporate banker and lender. Mr. Ide spent approximately 22 years at JPMorgan Asset Management, the \$2+ trillion AUM investment manager that is part of the international commercial and investment banking group JPMorgan Chase (NYSE: JPM). As a Managing Director and member of the Strategic Client Group, he oversaw some of the largest and most sophisticated institutional clients and also served on various internal management committees. He oversaw approximately \$20 billion of client capital invested across a broad range of global strategies including JPMorgan's then affiliated \$15+ billion AUM Highbridge Principal Strategies' private credit, mezzanine and special situations funds. Mr. Ide was most recently a Managing Director at Deerpath Capital Management, a \$2+ billion AUM private credit manager focused on senior lending to private equity owned companies in the U.S. lower middle-market.

Rodgers Harshbarger

Senior Director of Private Investments, UNC Management Company (North Carolina)



Rodgers joined UNC Management Company in 2008 and is currently a Senior Director of Private Investments for the \$10.5 billion UNC Investment Fund. Prior to UNCMC, he worked at Bain & Company and began his career in Investment Banking at Donaldson, Lufkin & Jenrette.

Speakers

Christiaan van der Kam

Head of Secondary Investments Private Equity, Schroders Capital (New York)

Christiaan van der Kam is the head of Schroders Capital's secondary investment program, responsible for all secondary investment activities globally. Prior to joining Schroders Capital in 2020, Christiaan spent more than 12 years at Unigestion, where he co-lead the global secondary investment program and was responsible for all secondary investments in North America and Asia. Prior to that, he worked at New Amsterdam Capital, a hedge fund based in London, where he provided financial and advisory services to companies. Christiaan started his private equity career at ATP Private Equity from 2001–2006. ATP is the largest pension fund in Denmark and one of the largest private equity investors globally. Christiaan holds a Bachelor of Science in International Business and a Master degree in Applied Economics and Finance from Copenhagen Business School, Denmark.

Charlie Burgoyne

Founder and CEO, Valkyrie (Austin)

Charlie Burgoyne is the founder & CEO of Valkyrie, a science-driven firm that solves organizational challenges using artificial and augmented intelligence. He leads a highly trained team of scientists and business professionals, who combine cutting-edge data engineering with applied science to create incredible solutions to daunting challenges. Previously, Burgoyne held a variety of roles including principal director of data science at Rosetta Stone and a research astrophysicist for NASA in conjunction with George Washington University. He holds a master's degree in Theoretical Physics from Georgetown University and a bachelor's in Nuclear Physics from George Washington University. He has a real passion for languages and speaks French, German, and Italian.

Michael Miller, CFA, CAIA

Founding Partner, Capital Creek Partners (San Antonio)

Mike Miller is a founding partner of Capital Creek Partners, a multi-family office that specializes in helping families manage the complexity of private asset investing and investment allocations. Prior to founding Capital Creek, Mike was the Family Office Director and CFO for a San Antonio-based single-family office. Mike serves on the advisory board for a private equity group, a San Antonio technology company, and a bank, he has seeded a private equity firm, and continues to structure GP ownership and revenue sharing agreements for family offices. He also previously served as an adjunct professor of Personal Finance for Trinity University. Mike graduated with honors from the McCombs School of Business Executive MBA program and cum laude with degrees in both finance and accounting from TCU.

Speakers

Matt Nelson

Managing Director, Prime Capital Investment Advisors (Boerne)

Matt's approach to these services begins with a strong relationship with his clients by understanding their needs, listening to concerns, then coordinating with tax and legal experts to develop a holistic plan. PCIA utilizes private equity, venture capital, private debt and other alternative investments to truly diversify their clients. Matt loves raising his two daughters in the Boerne and Kendall County community and is very active in supporting the local community. Matt's involvement includes serving on the Boerne Public Library Foundation Board, Leadership Boerne Class of 2016, Boerne Kendall County Economic Development Corporation Member and Events Sub-Committee, Boerne Chamber, Kendall County Junior Livestock Association and 4-H volunteer. Matt is an avid outdoorsman and enjoys playing golf, hunting, skiing and traveling. Matt earned his bachelor's degree from Kansas State University and has received several prestigious industry awards. He holds the following licenses and designations: Accredited Investment Fiduciary (AIF®), FINRA 65 registration as well as life and health insurance licensed in multiple states.

Sasha Bernier

Managing Director, Cheltenham Enterprises (New York)

Sasha Bernier is the Managing Director and Investment Committee Member of Cheltenham Enterprises, a single-family office seeking to invest opportunistically. Mr. Bernier is an active real estate and venture capital investor with a focus in finding technology opportunities that can scale in Southeast Asia. Previously, he served as the vice president of Revere Capital, a real estate debt fund with the responsibility for underwriting and structuring new investment opportunities in the real estate debt space. He started his career as a banker at Evercore Partners. Mr. Bernier holds a JD from the University of Pennsylvania Law School and a B.S. in business administration from the University of North Carolina at Chapel Hill.

Susan Wittliff

Managing Director, Pathstone (Austin)

Susan serves as a Managing Director of Pathstone's Austin, Texas office and is responsible for spearheading the management of key client relationships in the region. Susan advises ultra-high net worth individuals and families on a full array of wealth management solutions. Prior to Pathstone, Susan was a Principal and Senior Wealth Advisor of Price Wealth, and provided thoughtful, strategic advice to clients to help them define their goals and build a roadmap for the future. In addition to her focused client-facing work, Susan was responsible for ensuring the firm's compliance with federal regulatory requirements in her role as Chief Compliance Officer.

Speakers

Sam Tenenbaum

Director of Analytics and Market Economist, CoStar Group (Austin)

Sam Tenenbaum is a Director of Analytics and Market Economist specializing in market research and economics for CoStar (NASDAQ: CSGP), the world's largest commercial real estate data and analytics company. Based in Austin, he leads research for Central Texas where he focuses on predictive analytics, risk assessment and multi-sector market research for institutional, family office and private investor clients. He has been quoted in news publications such as the Washington Post and the Austin American-Statesman. He's often asked to speak at events on local, regional and national trends by organizations including CCIM and the Texas Apartment Association, as well as regularly keeping CoStar's broker, investor, and lender clients up-to-date. He previously directed Latin America market research and risk assessment for GID Investment Advisors. He is a member of the Downtown Austin Alliance research council, and chairs the Urban Land Institute's Local Multifamily Council. Sam graduated from McGill University in Montreal with a degree in International Development.

Austin Kahn

Managing Director, Investments, Civitas Capital Group (Los Angeles)

Austin Khan is an experienced real estate private equity professional and a senior member of the Investments team at Civitas. Mr. Khan's twenty years of experience in real estate principal investment and advisory roles encompasses hospitality, office, multifamily and retail investments throughout the capital stack. Mr. Khan brings over \$1.2 billion in lodging investment experience and \$3 billion of total real estate transaction experience to Civitas Capital Group. At Civitas, Mr. Khan is responsible for general management of the firm's lodging investment team and net lease office investment platform. He serves on the firmwide Investment Committee as well as various other committees, boards, and the like related to Civitas investment vehicles. Mr. Khan most recently served as Managing Director of Blue Lion Capital, LLC an investment and advisory firm focused on real estate special situations investing. Prior to Blue Lion Capital, Mr. Khan was Chief Investment Officer of Ethika Investments, a \$1.2 billion real estate private equity platform focused on opportunistic equity investments and high-yield credit across all asset classes. Prior to Ethika, Mr. Khan served for five years as Vice President of Acquisitions for the primary real estate investment platform of TRT Holdings, the parent company of Omni Hotels, among other holdings. Mr. Khan started his real estate career in investment banking roles at Banc of America Securities and Arthur Andersen. He holds an MBA from Columbia Business School and BS in Commerce from the University of Virginia.

Rob Gritz

CEO, Texas Global Equity (Austin)

Robert Gritz is the CEO of Texas Global Equity, a real estate private equity firm based in Austin, and of Texas Growth Fund, the exclusive EB-5 partner to the City of Austin. TGE and TGF have a 100% success record across six real estate private equity funds whose projects include three iconic downtown Austin towers. Mr. Gritz began his career on Wall Street in the Private Equity Group at Credit Suisse First Boston in 1987. He subsequently ran the in-house Investment Banking Office for 10x-billionaire John Kluge, ranked #1 on the Forbes 400 at the time. Across 35 years, Mr. Gritz has led dozens of large-scale investments, leveraged acquisitions, financings, re-financings and exits ranging from \$10 million to over \$1 billion. He has also led the successful turnaround of mixed-use, multifamily and public infrastructure construction projects (including the restructuring of tax-exempt bond, bank and mezzanine financings) in default. Mr. Gritz has deep expertise in advanced technology venture investment and development, addressing infrastructure, enterprise and consumer markets. He is a graduate of the University of Texas at Austin with Honors.



Speakers



Adam Mastrelli

Digital Assets & Banking, IBM (New York)

Adam Mastrelli leads sales in North America for IBM Digital Asset and Banking solutions that power institutional custody, exchange wallets, and tokenization solutions requiring advanced secure private key management. Adam is responsible for market development, and building sales and services infrastructure. Adam has been investing in Digital Assets since 2016, was early money in as an LP at Multicoïn Capital, and advises crypto companies across NFTs, stablecoins, staking. MBA University of Florida; BA Duke University



Prashanth Swaminathan

Partner and Head of Institutional Business, Woodstock Fund (Dubai)

Prashanth is a Partner and Head of Institutional Business at Woodstock. Prashanth has over a decade's experience in traditional capital markets as a senior leader with Morgan Stanley (London). He has worked across public and private markets, and has experience in risk management, structured products, financing, advisory, and M&A. Prashanth helped Morgan Stanley and a lot of their clients to effectively manage and exit capital intensive and non performing debt positions post the great financial crisis of 2008. In the process, Prashanth has worked with regulators across multiple countries, and private side participants such as private equity firms, hedge funds, and asset managers. Towards the end of 2018, after more than a decade with Morgan Stanley, Prashanth became an entrepreneur to work in the digital asset space. Prior to joining Woodstock, Prashanth built a couple of digital asset businesses ground-up and developed a deep understanding in this space and established a wide network in the process. Prashanth has an MBA from Indian Institute of Management (IIM), Calcutta, and a Bachelor of Technology in Civil Engineering from Indian Institute of Technology (IIT), Guwahati.



Richard Gorelick

President, Aquamarine Management, LLC (Austin)

Richard Gorelick is an entrepreneur and investor based in Austin, Texas. He serves on the boards of directors of Eventus Systems, a provider of award-winning software for compliance, trade surveillance and risk management and of Unchained Capital, a bitcoin-native financial services company. Until February 2020, Richard was Head of Market Structure at DRW, a principal trading firm with more than 1,000 employees around the world. Previously, he was co-founder and CEO of RGM Advisors, an automated trading firm that was acquired by DRW in 2017. Richard is the Chairman of the CFTC's Technology Advisory Committee. He previously served on the Board of Directors of the Futures Industry Association (the FIA) and on the Executive Committee of the FIA's Principal Traders Group. He was a founding board member of both the Blockchain Association and the Association for Digital Asset Markets. Richard holds a B.A. in international relations from the University of Pennsylvania and a J.D. from Georgetown University.

Speakers



Zach Resnick

Managing Partner, Unbounded Capital (Austin)

Zach Resnick co-founded Unbounded Capital with Dan Rosen in 2018. He is also a founder of poker education and content company Just Hands Poker, events and content company Poker Unicorns, and of discounted biz/first class flight concierge service EasyPoint. During his early 20s, Zach made a living from playing cash games and investing in other poker players, providing a unique understanding of risk management that is largely shaped through leveraging volatility to outperform others in the high-risk high-reward situations of poker. In 2016 Zach made his first personal investment in Bitcoin and began a disciplined due diligence process for investing in cryptoassets. He then began managing founding partner Dan Rosen's capital and the continued success investing gave them the confidence and capital to start the firm in the SF bay area, officially launching in August of 2018.



Ted Moskovitz

Founder, DecentraNet (New York)

Ted is a former SEC attorney turned entrepreneur, investor, and advisor who has been working in the blockchain industry since early 2013. He was one of the first individuals involved in the SEC's Digital Currency Working Group, and is a Founder of the early-stage investment & advisory firm DecentraNet. As an angel, he has made multiple unicorn investments, and two of his advisory clients are set to go public on Nasdaq this year. Ted is a Techstars Blockchain, Founders Institute, and Newchip mentor, and has served on the advisory board of over 15 companies in the blockchain space.

Agenda Outline

MONDAY
OCTOBER 25TH

7:30 am CST

Registration & Breakfast Networking

8:30 am CST

Opening Remarks

Roy Salsinha, President, CEO, Carmo Companies

8:30 am CST

Austin is the Next Austin

A true chronology of Austin's past, present & future.

Interviewer:

Chris Shonk, Co-Founder, ATX Venture Partners

Speaker:

Mayor Steve Adler, 52nd Mayor, City of Austin

9:00 am CST

Institutional Investor Outlook: Private Markets

Representatives of institutional investors discuss how their allocation appetite has shifted throughout the COVID pandemic and how they are currently looking at investing within the private markets.

Moderator:

Gunnar Overstrom, Partner, Corsair Capital

Panelists:

Adriana Ballard, Private Equity Portfolio Manager, Employees Retirement System of Texas (ERS)

Scott Ramsower, Head of Private Equity Fund Investments, Teacher Retirement System of Texas

Chirag H. Shah, Senior Portfolio Manager, Private Equity and Special Opportunities, Alaska Permanent Fund Corporation

Greg Van Guilder, Chief Investment Officer, ECMC Group

10:00 am CST

The Origin & Proliferation of Alts: From Unknown to Must-Have

Interviewer:

Chris Shonk, Co-Founder, ATX Venture Partners

Speaker:

Jimmy Treybig, Founder & CEO, Tandem Computers



Agenda Outline

MONDAY
OCTOBER 25TH

10:45 am CST

Morning Networking Break

11:30 am CST

Panel- Venture Capital & Growth

Leading Venture Capital Investors discuss current trends, valuations, fund and co-investment opportunities across various sectors including Tech, Healthcare, Cyber Security, etc. The panel discusses global trends and how they add value to their portfolio companies.

Moderator:

Ralph DeBernardo, Partner & Head of Investor Relations, **Sapphire Ventures**

Panelists:

Chris Shonk, Co-Founder, **ATX Venture Partners**

Eric Munson, CIO & Founder, **Adit Ventures**

Tyler Norwood, Partner, **Antler US**

Danielle Shoots, Vice President & CFO, **Colorado Trust**

12:30 pm CST

Panel- Private Equity and Secondaries

Leading Private Equity investors discuss recent deals, challenges and success stories across private equity & debt, as well as secondary positions.

Moderator:

Kevin Vandolder, Investment Consultant, **AndCo Consulting**

Panelists:

Christian Fuentes, CEO and Managing Partner, **ICP Group**

Cari Lodge, Head of Secondaries, Managing Director, **Commonfund Capital**

John Ide, Managing Director, **Star Mountain Capital**

Rodgers Harshbarger, Senior Director of Private Investments, **UNC Management Company**

Christiaan van der Kam, Head of Secondary Investments Private Equity, **Schroders Capital**

1:30 pm CST

Networking Luncheon



Agenda Outline

MONDAY**OCTOBER 25TH****3:00 pm CST**

Panel- Texas Family Office Perspective

Texas based family offices discuss their current appetite for fund, direct & co-investment across various sectors in the private markets. How do they view current valuations across sectors. How do they add value in the investment process and how do they go about manager and deal selection?

Moderator:

Charlie Burgoyne, Founder and CEO, **Valkyrie**

Panelists:

Michael Miller, CFA, CAIA, Founding Partner, **Capital Creek Partners**

Matt Nelson, Managing Director, **Prime Capital Investment Advisors**

Sasha Bernier, Managing Director, **Cheltenham Enterprises**

Susan Wittliff, Managing Director, **Pathstone**

4:00 pm CST

Texas Real Estate Outlook

With the acceleration of population coming to Austin and other Texan cities, comes continued real estate demand and opportunity across Residential, Industrial, Office and Hospitality related assets. On this session, our expert panelists discuss key data points and where they are currently seeing real estate opportunities with the best risk-adjusted returns in Texas.

Moderator:

Sam Tenenbaum, Market Economist, **CoStar Group**

Panelists:

Austin Kahn, Managing Director, Investments, **Civitas Capital Group**

Rob Gritz, CEO, **Texas Global Equity**

4:30 pm CST

The Institutionalization of Digital Assets & Blockchain

On this session, our expert panelists break down key trends and opportunities across Blockchain and Crypto Asset related investments including Infrastructure, Web 3.0, Decentralized Finance, Tokenization and NFTs.

Moderator:

Adam Mastrelli, Digital Assets & Banking, **IBM**

Panelists:

Prashanth Swaminathan, Partner and Head of Institutional Business, **Woodstock Fund**

Richard Gorelick, President, **Aquamarine Management, LLC**

Zach Resnick, Managing Partner, **Unbounded Capital**

Ted Moskowitz, Founder, **DecentraNet**

5:30 pm CST

Closing Remarks and Networking

Roy Salsinha, President, CEO, **Carmo Companies**





Post-Event Networking Cocktail

Monday, October 25th

Sponsored by:



When: Monday, October 25th

Where: TBD

Time: 6:00 p.m. CST – 8 p.m. CST

Who: Conference Attendees & Friends



Participation Options : **OPTION A**

STANDARD PASS:

- **Pass**
 - 1 pass to full conference, event cocktail hours and networking sessions.
- **Networking App Access**
 - 1 pass to event networking app for 1 week.

Early Bird: \$1,500 USD- ENDS September 24th

Pre-Registration: \$1,700 USD- ENDS October 8th

Standard: \$2,000 USD

COMPLEMENTARY:

- We only invite Limited Partners at no cost. We qualify LPs as Public Pensions, Corporate Pensions, Pension Consultants, Foundations, Sovereign Wealth Funds, Endowments, Insurance Investors, Single Family Offices, Multi Family Offices, RIAs & UNWI Investors.

Conditions:

- Carmo carefully vets all participants to make sure they fit the LP criteria
- Carmo has the right to refuse any participant from joining should they not meet the criteria
- If you raise external capital, you cannot join on a complimentary basis.



Participation Options: **OPTION B**

CAP INTRO SPONSORSHIP

- **Meeting Facilitation**
 - Select targeted LP/GP attendees from Event
 - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
 - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs.
- **Passes**
 - 5 Company passes to full conference, event cocktail hours and networking sessions.
- **Networking App Access**
 - 5 Company passes to event networking app for 1 week.
- **Branding**
 - Sponsorship branding throughout web meeting, agenda and marketing campaigns.
- **Attendee List**
 - Exclusive access to updated conference attendee list two weeks before the event.
Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information.

\$12,500 USD



Participation Options: **OPTION C**

SPEAKING SPONSORSHIP

- **Speaking Position**
 - Client may choose to speak, moderate or present on panel of choice at event of choice
- **Meeting Facilitation**
 - Select targeted LP/GP attendees from Event
 - Carmo will professionally introduce via email and help arrange one on one meetings at the event.
 - Carmo to put best effort of obtaining at least 10 LP/GP meetings with client and prospective LPs
- **Passes**
 - 5 Company passes to full conference, event cocktail hours and networking sessions.
- **Networking App Access**
 - 5 Company passes to event networking app for 1 week.
- **Branding**
 - Sponsorship branding throughout meeting, agenda and marketing campaigns.
- **Attendee List**
 - Exclusive access to updated conference attendee list two weeks before the event.
Attendee list includes companies, names, professional titles, profiles and specific attendee allocation information.

\$15,000 USD





Carmo Companies is a New York based institutional capital introduction consulting firm and professional conference organizer. We work with the most reputable real estate and private equity related operating platforms to establish capital raising relationships with leading private equity funds, institutional investors and private wealth groups located in the Americas and emerging market countries.

Contact Information

Roy Carmo Salsinha

President & CEO

T:+1-646-688-3375

roy.salsinha@carmocapital.com

Marjorie Cucalon

Partner, Carmo Capital

T:+1-786-252-6196

mcucalon@baltrax.com

Erick Cruz

Senior Vice President, Private Equity

T:+1-646-688-5327

erick.cruz@carmocapital.com

Renato Ferreira

Vice President, Real Estate

T:+1-646-688-3375

Renato.ferreira@carmocapital.com

Nicolás Rodríguez

Vice President, Private Equity

T:+1-646-688-3205

nicolas@carmocapital.com

Catherine Correia

Associate, Investor Relations & VP, Marketing

T:+1-646-688-3207

catherine.correia@carmocapital.com

Flavia Correia

Associate, Investor Relations

T:+1-646-688-3207

flavia.correia@carmocapital.com

Paul Tuccillo

Managing Director, Real Estate

T:+1-516-524-3990

paul.tuccillo@carmocapital.com

Thank You

49 Huntington Bay Road
Huntington, NY 11743

www.carmocompanies.com/connect